## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# Form 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 28, 2021

## **MYR GROUP INC.**

(Exact name of registrant as specified in its charter)

1-08325

(Commission

Delaware

(State or Other Jurisdiction of Incorporation)

Èile Number)

12150 East 112th Avenue Henderson, CO

(Address of principal executive offices)

36-3158643

(I.R.S. Employer

Identification No.)

Registrant's telephone number, including area code: (303) 286-8000

None

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Π

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	MYRG	The Nasdaq Stock Market, LLC
		(Nasdaq Global Market)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$ 

80640

(Zip Code)

## Item 2.02 Results of Operations and Financial Condition.

On April 28, 2021, MYR Group Inc. issued a press release announcing its financial results for the three months ended March 31, 2021. The press release is furnished hereto as Exhibit 99.1.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits.

(d) The following exhibit is being furnished with this Current Report on Form 8-K.

#### 99.1 MYR Group Inc. Press Release, dated April 28, 2021

104 Cover Page Interactive Data File (the cover page XBRL tags are embedded within the Inline XBRL document)

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## MYR GROUP INC.

Dated: April 28, 2021

By: /s/ BETTY R. JOHNSON

Name:Betty R. JohnsonTitle:Senior Vice President and Chief Financial Officer

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## **MYR Group Inc. Announces First-Quarter 2021 Results**

Henderson, Colo., April 28, 2021 – **MYR Group Inc. ("MYR") (NASDAQ: MYRG)**, a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets in the United States and western Canada, today announced its first-quarter 2021 financial results.

#### **Highlights for First Quarter 2021**

- Strong quarterly revenues of \$592.5 million
- Record high quarterly net income of \$19.9 million, or \$1.17 per diluted share
- Record high quarterly EBITDA of \$39.3 million
- Strong quarter net cash flow from operating activities of \$59.4 million and quarter free cash flow of \$52.4 million
- Strong backlog of \$1.64 billion

#### **Management Comments**

Rick Swartz, MYR's President and CEO, said, "Our strong first-quarter 2021 financial results included record high quarterly net income, EBITDA, and EPS. Net Income of \$19.9 million, doubled our first quarter 2020 net income, along with increases in revenues, gross profit, EBITDA and free cash flow as compared to the same period of 2020. Our backlog at the end the first quarter 2021 was \$1.64 billion, reflecting the current stability in the markets we serve, as well as our competitive strength." Mr. Swartz continued, "We believe current economic conditions, the shift toward clean energy, and the need to replace aging infrastructure to strengthen the grid, coupled with a healthy market will continue to drive near term opportunities. Our market may also benefit from the current political climate which supports the investment and implementation of new and upgraded electrical infrastructure to complement the United States environmental and economic goals. Our broad geographic reach, breadth of service offerings, operational improvements, and successful project delivery are further elevating our position in the markets we serve."

#### **First Quarter Results**

MYR reported first-quarter 2021 revenues of \$592.5 million, an increase of \$74.0 million, or 14.3 percent, compared to the first quarter of 2020. Specifically, our Transmission and Distribution ("T&D") segment reported revenues of \$314.9 million for the first quarter of 2021, an increase of \$55.6 million, or 21.5 percent, from the first quarter of 2020, primarily due to an increase in revenue on large-sized projects. Our Commercial and Industrial ("C&I") segment reported revenues of \$18.4 million, or 7.1 percent, from the first quarter of 2020, primarily due to an increase of \$18.4 million, or 7.1 percent, from the first quarter of 2020, primarily due to an increase of \$18.4 million, or 7.1 percent, from the first quarter of 2020, primarily due to an increase in revenue on medium-sized projects. Additionally, revenues during the first-quarter 2020 were negatively impacted by a slight slowdown of C&I work in certain geographic areas related to the COVID-19 pandemic.

Consolidated gross profit increased to \$77.0 million in the first quarter of 2021, an increase of \$15.4 million or 24.9 percent, from the first quarter of 2020. The increase in gross profit was due to higher revenues and margins. Gross margin was 13.0 percent for the first quarter of 2021 compared to 11.9 percent for the first quarter of 2020. The increase in gross margin was primarily due to better-than-anticipated productivity on certain projects and a favorable job close-out. These improvements were partially offset by inclement weather experienced on a project, unfavorable pending change order adjustments on certain projects and labor inefficiencies on certain projects. Changes in estimates of gross profit on certain projects resulted in a gross margin increase of 0.1 percent for each of the first quarters of 2021 and 2020.

Selling, general and administrative expenses increased to \$49.6 million in the first quarter of 2021, compared to \$45.0 million for the first quarter of 2020. The period-over-period increase was primarily due to an increase in employee incentive compensation costs and an increase in contingent compensation expense related to a prior acquisition.

Income tax expense was \$7.1 million for the first quarter of 2021, with an effective tax rate of 26.2 percent, compared to income tax expense of \$4.1 million for the first quarter of 2020, with an effective tax rate of 29.1 percent. The period-over-period decrease in tax rate was primarily due to a favorable impact from stock compensation excess tax benefits.

For the first quarter of 2021, net income was \$19.9 million, or \$1.17 per diluted share, compared to \$9.9 million, or \$0.59 per diluted share, for the same period of 2020. First-quarter 2021 EBITDA, a non-GAAP financial measure, was \$39.3 million, compared to \$27.4 million in the first quarter of 2020.

#### Backlog

As of March 31, 2021, MYR's backlog was \$1.64 billion, compared to \$1.65 billion as of December 31, 2020. As of March 31, 2021, T&D backlog was \$694.5 million, and C&I backlog was \$948.8 million. Total backlog at March 31, 2021 increased \$100.0 million, or 6.7 percent, from the \$1.54 billion reported at March 31, 2020.

#### **Balance Sheet**

As of March 31, 2021, MYR had \$362.7 million of borrowing availability under its \$375 million revolving credit facility.

#### **Non-GAAP Financial Measures**

To supplement MYR's financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), MYR uses certain non-GAAP measures. Reconciliation to the nearest GAAP measures of all non-GAAP measures included in this press release can be found at the end of this release. MYR's definitions of these non-GAAP measures may differ from similarly titled measures used by others. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.

MYR believes that these non-GAAP measures are useful because they (i) provide both management and investors meaningful supplemental information regarding financial performance by excluding certain expenses and benefits that may not be indicative of recurring core business operating results, (ii) permit investors to view MYR's performance using the same tools that management uses to evaluate MYR's past performance, reportable business segments and prospects for future performance, (iii) publicly disclose results that are relevant to financial covenants included in MYR's credit facility and (iv) otherwise provide supplemental information that may be useful to investors in evaluating MYR.

#### **Conference Call**

MYR will host a conference call to discuss its first-quarter 2021 results on Thursday, April 29, 2021 at 8:00 a.m. Mountain time. To participate in the conference call via telephone, please dial (877) 561-2750 (domestic) or (763) 416-8565 (international) and enter conference ID 3066739, at least five minutes prior to the start of the event. A replay of the conference call will be available through Thursday, May 6, 2021, at 11:00 a.m. Mountain time, by dialing (855) 859-2056 or (404) 537-3406 and entering conference ID 3066739. MYR will also broadcast the conference call live via the internet. Interested parties may access the webcast through the Investor Relations section of MYR's website at www.myrgroup.com. Please access the website at least 15 minutes prior to the start of the call to register, download and install any necessary audio software. The webcast will be available until Thursday, May 6, 2021 at 11:00 a.m. Mountain time.

#### About MYR

MYR is a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets throughout the United States and western Canada who have the experience and expertise to complete electrical installations of any type and size. Their comprehensive services on electric transmission and distribution networks and substation facilities include design, engineering, procurement, construction, upgrade, maintenance and repair services. Transmission and distribution customers include investor-owned utilities, cooperatives, private developers, government-funded utilities, independent power producers, independent transmission companies, industrial facility owners and other contractors. Commercial and industrial electrical contracting services are provided to general contractors, commercial and industrial facility owners, local governments and developers generally throughout the United States and western Canada. For more information, visit myrgroup.com.

#### **Forward-Looking Statements**

Various statements in this announcement, including those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, are forward-looking statements. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenue, income, capital spending, segment improvements and investments. Forward-looking statements are generally accompanied by words such as "anticipate," "believe," "estimate," "expect," "intend," "likely," "may," "objective," "outlook," "plan," "project," "possible," "potential," "should," "unlikely," or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this announcement speak only as of the date of this announcement. We disclaim any obligation to update these statements (unless required by securities laws), and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. No forward-looking statement can be guaranteed and actual results may differ materially from those projected. Forward-looking statements in this announcement should be evaluated together with the many uncertainties that affect MYR's business, particularly those mentioned in the risk factors or cautionary statements in Item 1A. of MYR's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, and in any risk factors or cautionary statements contained in MYR's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.

#### **MYR Group Inc. Contact:**

Betty R. Johnson, Chief Financial Officer, 847-290-1891, investorinfo@myrgroup.com

#### **Investor Contact:**

David Gutierrez, Dresner Corporate Services, 312-780-7204, dgutierrez@dresnerco.com

Financial tables follow...

## MYR GROUP INC. Consolidated Balance Sheets As of March 31, 2021 and December 31, 2020

<u>n thousands, except share and per share data)</u>		March 31, 2021		December 31, 2020
		(unaudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	73,069	\$	22,668
Accounts receivable, net of allowances of \$1,665 and \$1,696, respectively		373,524		385,938
Contract assets, net of allowances of \$350 and \$359, respectively		192,883		185,803
Current portion of receivable for insurance claims in excess of deductibles		11,342		11,859
Refundable income taxes				1,534
Other current assets		14,548		28,882
Total current assets		665,366		636,684
Property and equipment, net of accumulated depreciation of \$302,134 and \$294,366, respectively		181,096		185,114
Operating lease right-of-use assets		21,724		22,291
Goodwill		66,067		66,065
Intangible assets, net of accumulated amortization of \$15,045 and \$14,467, respectively		50,793		51,365
Receivable for insurance claims in excess of deductibles		26,758		27,043
Investment in joint ventures		3,644		3,040
Other assets		3,798		4,257
Total assets	\$	1,019,246	\$	995,859
10tdl assets	4	1,015,240	Ψ	555,055
LIADU PUEC AND STOCIZIOI DEDSI FOURTY				
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:	<u>^</u>	1.001	<b>^</b>	1.001
Current portion of long-term debt	\$	4,381	\$	4,381
Current portion of operating lease obligations		6,986		6,612
Current portion of finance lease obligations		53		318
Accounts payable		192,241		162,580
Contract liabilities		140,314		158,396
Current portion of accrued self-insurance		24,447		24,395
Other current liabilities		79,402		86,718
Total current liabilities		447,824		443,400
Deferred income tax liabilities		18,295		18,339
Long-term debt		25,039		25,039
Accrued self-insurance		45,095		45,428
Operating lease obligations, net of current maturities		14,787		15,730
Other liabilities		19,742		18,631
Total liabilities		570,782		566,567
Commitments and contingencies		· · · · ·		
Stockholders' equity:				
Preferred stock—\$0.01 par value per share; 4,000,000 authorized shares; none issued and outstanding at March 31, 2021 and December 31, 2020		_		_
Common stock—\$0.01 par value per share; 100,000,000 authorized shares; 16,817,256 and 16,734,239 shares issued and outstanding at March 31, 2021 and December 31, 2020, respectively		168		167
Additional paid-in capital		157,995		158,618
Accumulated other comprehensive income		276		23
Retained earnings		290,021		270,480
Total stockholders' equity attributable to MYR Group Inc.		448,460		429,288
Noncontrolling interest		440,400		423,200
-		448,464		429,292
Total stockholders' equity	¢	,	¢	- / -
Total liabilities and stockholders' equity	\$	1,019,246	\$	995,859

## MYR GROUP INC. Unaudited Consolidated Statements of Operations Three Months Ended March 31, 2021 and 2020

			nths ended ch 31,	
<u>(in thousands, except per share data)</u>	2021			2020
Contract revenues	\$	592,486	\$	518,470
Contract costs	Ψ	515,533	Ψ	456,838
Gross profit		76,953		61,632
Selling, general and administrative expenses		49,647		45,046
Amortization of intangible assets		578		1,228
Gain on sale of property and equipment		(683)		(1,050)
Income from operations		27,411		16,408
Other income (expense):				
Interest income		13		2
Interest expense		(475)		(1,513)
Other income (expense), net		41		(895)
Income before provision for income taxes		26,990		14,002
Income tax expense		7,062		4,070
Net income	\$	19,928	\$	9,932
Income per common share:				
—Basic	\$	1.19	\$	0.60
—Diluted	\$	1.17	\$	0.59
Weighted average number of common shares and potential common shares outstanding:			•	
—Basic		16,760		16,627
—Diluted		17,045		16,742

## MYR GROUP INC. Unaudited Consolidated Statements of Cash Flows Three Months Ended March 31, 2021 and 2020

	Three months ended March 31,						
(in thousands)	 2021		2020				
Cash flows from operating activities:							
Net income	\$ 19,928	\$	9,932				
Adjustments to reconcile net income to net cash flows provided by operating activities:	·		, i i i i i i i i i i i i i i i i i i i				
Depreciation and amortization of property and equipment	11,293		10,641				
Amortization of intangible assets	578		1,228				
Stock-based compensation expense	1,487		1,080				
Deferred income taxes	(47)		236				
Gain on sale of property and equipment	(683)		(1,050)				
Other non-cash items	529		(305)				
Changes in operating assets and liabilities, net of acquisitions:							
Accounts receivable, net	12,592		38,089				
Contract assets, net	(6,991)		(7,467)				
Receivable for insurance claims in excess of deductibles	802		(754)				
Other assets	15,314		5,195				
Accounts payable	29,198		(18,091)				
Contract liabilities	(18,087)		(4,697)				
Accrued self insurance	(285)		(77)				
Other liabilities	 (6,238)		1,283				
Net cash flows provided by operating activities	59,390		35,243				
Cash flows from investing activities:							
Proceeds from sale of property and equipment	651		870				
Purchases of property and equipment	 (7,031)		(9,138)				
Net cash flows used in investing activities	(6,380)		(8,268)				
Cash flows from financing activities:							
Net repayments under revolving lines of credit	—		(2,263)				
Payment of principal obligations under equipment notes	—		(2,177)				
Payment of principal obligations under finance leases	(273)		(312)				
Proceeds from exercise of stock options	110		82				
Repurchase of common shares	(2,618)		(425)				
Other financing activities	 12		23				
Net cash flows used in financing activities	 (2,769)		(5,072)				
Effect of exchange rate changes on cash	160		(303)				
Net increase in cash and cash equivalents	50,401		21,600				
Cash and cash equivalents:							
Beginning of period	22,668		12,397				
End of period	\$ 73,069	\$	33,997				

## MYR GROUP INC. Unaudited Consolidated Selected Data, Unaudited Performance Measure and Reconciliation of Non-GAAP Measure For the Three and Twelve Months Ended March 31, 2021 and 2020 and As of March 31, 2021, December 31, 2020, March 31, 2020 and March 31, 2019

	Three months ended March 31,						Last twelve months ended March 31,						
(dollars in thousands, except share and per share data)		2021		2020		2021		2	020	_			
Summary Statement of Operations Data:													
Contract revenues	\$	592,486	\$	518,470	\$	2,321,408	\$	2	2,121,535	j			
Gross profit	\$	76,953	\$	61,632	\$	291,174	\$		232,914	_			
Income from operations	\$	27,411	\$	16,408	\$	97,548	\$		63,960				
Income before provision for income taxes	\$	26,990	\$	14,002	\$	94,373	\$		55,277	<u> </u>			
Income tax expense	\$	7,062	\$	4,070	\$	25,618	\$			_			
Net income	\$	19,928	\$	9,932	\$	68,755	\$		40,269	)			
Tax rate		26.2 %	6	29.1 9	%	27.1 9	%		28.5	<u>_</u> %			
Per Share Data:													
Income per common share:													
– Basic	\$	1.19	\$	0.60	\$	4.12	(1) \$		2.42	(1)			
– Diluted	\$	1.17	\$	0.59	\$	4.06	(1) \$		2.40	(1)			
Weighted average number of common shares and potential common shares outstanding:													
– Basic		16,760		16,627		16,717	(2)		16,615	(2)			
– Diluted		17,045		16,742		16,928	(2)		16,727	(2)			
(in thousands)		Marcl 202		Decem 20		Marc 20			March 3 2019	1,			
Summary Balance Sheet Data:													
Total assets		\$ 1,	019,246	\$	995,859	\$	993,246	\$	79	5,218			
Total stockholders' equity attributable to MYR Group Inc.		\$	448,460	\$	429,288	\$	374,982	\$	33	0,727			
Goodwill and intangible assets		\$	116,860	\$	117,430	\$	119,713	\$	8	9,134			
Total funded debt (3)		\$	29,420	\$	29,420	\$	161,384	\$	10	9,946			
(in thousands)						La	ist twelve Ma	mont rch 3		1			
						2	021		2020				
<u>Financial Performance Measure (4):</u>													
<b>Reconciliation of Non-GAAP measure:</b>													
Net income						\$	68,755	\$	4	40,269			
Interest expense, net							3,505			6,527			
Tax impact of interest						<u>_</u>	(950)			(1,860)			
EBI, net of taxes (5)						\$	71,310	\$	2	14,936			

See notes at the end of this earnings release

## MYR GROUP INC. Unaudited Performance Measures and Reconciliation of Non-GAAP Measures Three and Twelve Months Ended March 31, 2021 and 2020

	Three months ended March 31,			Last twelve months ended March 31,				
(in thousands, except share, per share data, ratios and percentages)		2021	2020			2021		2020
<u>Financial Performance Measures (4):</u>								
EBITDA (6)	\$	39,323	\$	27,382	\$	144,333	\$	107,640
EBITDA per Diluted Share (7)	\$	2.31		1.64	\$	8.52	\$	6.44
Free Cash Flow (8)	\$	52,359	\$	26,105	\$	157,066	\$	51,292
Book Value per Period End Share (9)	\$	26.22	\$	22.32				
Tangible Book Value (10)	\$	331,600	\$	255,269				
Tangible Book Value per Period End Share (11)	\$	19.39	\$	15.19				
Funded Debt to Equity Ratio (12)		0.07		0.43				
Asset Turnover (13)						2.34		2.67
Return on Assets (14)						6.9 %	, D	5.1 %
Return on Equity (15)						18.3 %	, D	12.2 %
Return on Invested Capital (18)						14.2 %	, ว	10.2 %
Reconciliation of Non-GAAP Measures:								
Reconciliation of Net Income to EBITDA:								
Net income attributable to MYR Group Inc.	\$	19,928	\$	9,932	\$	68,755	\$	40,269
Net income (loss) attributable to noncontrolling interest				—		—		(743)
Net income		19,928		9,932		68,755	_	39,526
Interest expense, net		462		1,511		3,505		6,527
Income tax expense		7,062		4,070		25,618		15,751
Depreciation and amortization		11,871		11,869		46,455		45,836
EBITDA (6)	\$	39,323	\$	27,382	\$	144,333	\$	107,640
Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share:								
Net income attributable to MYR Group Inc. per share	\$	1.17	\$	0.59	\$	4.06	\$	2.40
Net income (loss) attributable to noncontrolling interest per share		—						(0.04)
Net income per share		1.17		0.59		4.06		2.36
Interest expense, net, per share		0.03		0.09		0.21		0.39
Income tax expense per share		0.41		0.24		1.51		0.94
Depreciation and amortization per share		0.70		0.72		2.74		2.75
EBITDA per Diluted Share (7)	\$	2.31	\$	1.64	\$	8.52	\$	6.44
Calculation of Free Cash Flow:								
Net cash flow from operating activities	\$	59,390	\$	35,243	\$	199,314	\$	108,347
Less: cash used in purchasing property and equipment		(7,031)		(9,138)		(42,248)		(57,055)
Free Cash Flow (8)	\$	52,359	\$	26,105	\$	157,066	\$	51,292

See notes at the end of this earnings release.

## MYR GROUP INC. Unaudited Performance Measures and Reconciliation of Non-GAAP Measures As of March 31, 2021, 2020 and 2019

(in thousands)			March 31, 2021		Ma	rch 31, 2020
Reconciliation of Book Value to Tangible Book Value:						
Book value (total stockholders' equity attributable to MYR Group Inc.)			\$	448,460	\$	374,982
Goodwill and intangible assets				(116,860)		(119,713)
Tangible Book Value (10)			\$	331,600	\$	255,269
Reconciliation of Book Value per Period End Share to Tangible Book Value per Period	l End Sha	re:				
Book value per period end share			\$	26.22	\$	22.32
Goodwill and intangible assets per period end share				(6.83)		(7.13)
Tangible Book Value per Period End Share (11)			\$	19.39	\$	15.19
Calculation of Period End Shares:						
Shares outstanding				16,817		16,685
Plus: common equivalents				285		115
Period End Shares (16)				17,102		16,800
(in thousands)	March	31, 2021	Mar	rch 31, 2020	Ma	rch 31, 2019
Reconciliation of Invested Capital to Stockholders Equity:						
Book value (total stockholders' equity attributable to MYR Group Inc.)	\$	448,460	\$	374,982	\$	330,727
Plus: total funded debt		29,420		161,384		109,946

\$ 404,811

(73,069)

\$

(33,997)

502,369

\$

(1,338)

439,335

Less: cash and cash equivalents

Invested Capital (17)

See notes at the end of this earnings release.

- (1) Last-twelve-months earnings per share is the sum of earnings per share reported in the last four quarters.
- (2) Last-twelve-months weighted average basic and diluted shares were determined by adding the weighted average shares reported for the last four quarters and dividing by four.
- (3) Funded debt includes outstanding borrowings under our revolving credit facility and our outstanding equipment notes.
- (4) These financial performance measures are provided as supplemental information to the financial statements. These measures are used by management to evaluate our past performance, our prospects for future performance and our ability to comply with certain material covenants as defined within our credit agreement, and to compare our results with those of our peers. In addition, we believe that certain of the measures, such as book value, tangible book value, free cash flow, asset turnover, return on equity, and debt leverage are measures that are monitored by sureties, lenders, lessors, suppliers and certain investors. Our calculation of each measure is described in the following notes; our calculation may not be the same as the calculations made by other companies.
- (5) EBI, net of taxes is defined as net income plus net interest, less the tax impact of net interest. The tax impact of net interest is computed by multiplying net interest by the effective tax rate. Management uses EBI, net of taxes, to measure our results exclusive of the impact of financing costs.
- (6) EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is not recognized under GAAP and does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. Certain material covenants contained within our credit agreement are based on EBITDA with certain additional adjustments, including our interest coverage ratio and leverage ratio, which we must comply with to avoid potential immediate repayment of amounts borrowed or additional fees to seek relief from our lenders. In addition, management considers EBITDA a useful measure because it provides MYR Group Inc. and its investors with an additional tool to compare our operating performance on a consistent basis by removing the impact of certain items that management believes to not directly reflect the company's core operations. Management further believes that EBITDA is useful to investors and other external users of our financial statements in evaluating the company's operating performance and cash flow because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, useful lives placed on assets, capital structure and the method by which assets were acquired.
- (7) EBITDA per diluted share is calculated by dividing EBITDA by the weighted average number of diluted shares outstanding for the period. EBITDA per diluted share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (8) Free cash flow, which is defined as cash flow provided by operating activities minus cash flow used in purchasing property and equipment, is not recognized under GAAP and does not purport to be an alternative to net income, cash flow from operations or the change in cash on the balance sheet. Management views free cash flow as a measure of operational performance, liquidity and financial health.
- (9) Book value per period end share is calculated by dividing total stockholders' equity at the end of the period by the period end shares outstanding.
- (10) Tangible book value is calculated by subtracting goodwill and intangible assets outstanding at the end of the period from stockholders' equity. Tangible book value is not recognized under GAAP and does not purport to be an alternative to book value or stockholders' equity.
- (11) Tangible book value per period end share is calculated by dividing tangible book value at the end of the period by the period end number of shares outstanding. Tangible book value per period end share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (12) The funded debt to equity ratio is calculated by dividing total funded debt at the end of the period by total stockholders' equity at the end of the period.
- (13) Asset turnover is calculated by dividing the current period revenue by total assets at the beginning of the period.
- (14) Return on assets is calculated by dividing net income for the period by total assets at the beginning of the period.
- (15) Return on equity is calculated by dividing net income for the period by total stockholders' equity at the beginning of the period.
- (16) Period end shares is calculated by adding average common stock equivalents for the quarter to the period end balance of common stock outstanding. Period end shares is not recognized under GAAP and does not purport to be an alternative to diluted shares. Management views period end shares as a better measure of shares outstanding as of the end of the period.
- (17) Invested capital is calculated by adding net funded debt (total funded debt less cash and marketable securities) to total stockholders' equity.
- (18) Return on invested capital is calculated by dividing EBI, net of taxes, less any dividends, by invested capital at the beginning of the period. Return on invested capital is not recognized under GAAP, and is a key metric used by management to determine our executive compensation.