

MYR Group Inc. Announces Second-Quarter and First-Half 2024 Results

July 31, 2024

THORNTON, Colo., July 31, 2024 (GLOBE NEWSWIRE) -- MYR Group Inc. ("MYR") (NASDAQ: MYRG), a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets in the United States and Canada, announced today its second-quarter and first-half 2024 financial results.

Highlights for Second Quarter 2024

- Quarterly revenues of \$828.9 million
- Quarterly net loss of \$15.3 million, or (\$0.91) per diluted share
- Quarterly EBITDA of (\$4.7) million
- Backlog of \$2.54 billion

Management Comments

Rick Swartz, MYR's President and CEO, said, "Our second quarter 2024 financials reflected decreased revenues and consolidated gross profit, compared to the same period of 2023, which were primarily related to unfavorable clean energy projects within our T&D segment and one project within our C&I segment. We expect all of these projects will reach mechanical completion this year." Mr. Swartz also said, "Aside from these challenged projects, our core businesses in transmission, distribution and C&I performed well, and we see steady bidding activity in both of our segments. Our team continues to execute well and with increased electrification, growing demand for data centers, and continued investments being made in electrical infrastructure, we are confident in our ability to generate positive returns for our shareholders going forward."

Second Quarter Results

MYR reported second-quarter 2024 revenues of \$828.9 million, a decrease of \$59.7 million, or 6.7 percent, compared to the second quarter of 2023. Specifically, our Transmission and Distribution ("T&D") segment reported quarterly revenues of \$458.2 million, a decrease of \$45.5 million, or 9.0 percent, from the second quarter of 2023, due to a decrease of \$39.8 million in revenue on transmission projects and a decrease of \$5.8 million in revenue on distribution projects. Our Commercial and Industrial ("C&I") segment reported quarterly revenues of \$370.7 million, a decrease of \$14.2 million, or 3.7 percent, from the second quarter of 2023, which was primarily due to the delayed start of certain projects.

Consolidated gross profit decreased to \$40.8 million for the second quarter of 2024, compared to \$90.1 million for the second quarter of 2023. The decrease in gross profit was due to lower margin and lower revenues. Gross margin decreased to 4.9 percent for the second quarter of 2024 from 10.1 percent for the second quarter of 2023. The decrease in gross margin was primarily related to clean energy projects in T&D, the unfavorable impact of a C&I project, as well as an increase in costs associated with labor, project inefficiencies and schedule compression on certain projects. These margin decreases were partially offset by favorable change orders, better-than-anticipated productivity, a favorable job closeout, favorable joint venture results and favorable materials pricing on a project. Changes in estimates of gross profit on certain projects resulted in gross margin decreases of 7.2 percent and 1.3 percent for the second quarter of 2024 and 2023, respectively.

Selling, general and administrative expenses ("SG&A") increased to \$61.8 million for the second quarter of 2024, compared to \$57.8 million for the second quarter of 2023. The period-over-period increase was primarily due to an increase in contingent compensation expense related to a prior acquisition and an increase in employee-related expenses to support future growth, partially offset by a decrease in employee incentive compensation costs.

Income tax benefit was \$6.9 million for the second quarter of 2024, with an effective tax rate of 31.0 percent, compared to income tax expense of \$9.3 million for the second quarter of 2023, with an effective tax rate of 29.5 percent. The increase in the effective tax rate for the second quarter of 2024 compared to the second quarter of 2023 was primarily due to higher other permanent difference items.

For the second quarter of 2024, net loss was \$15.3 million, or (\$0.91) per diluted share, compared to net income of \$22.3 million, or \$1.33 per diluted share, for the same period of 2023. Second-quarter 2024 EBITDA, a non-GAAP financial measure, was (\$4.7) million, compared to \$47.1 million in the second quarter of 2023.

First-Half Results

MYR reported first-half 2024 revenues of \$1.64 billion, a decrease of \$55.7 million, or 3.3 percent, compared to the first half of 2023. Specifically, our T&D segment reported revenues of \$948.6 million, a decrease of \$0.5 million, from the first half of 2023, due to a decrease of \$24.0 million in revenue on transmission projects, mostly offset by an increase of \$23.5 million in revenue on distribution projects. Our C&I segment reported revenues of \$695.8 million, a decrease of \$55.4 million, or 7.4 percent from the first half of 2023, which was primarily due to the delayed start of certain projects.

Consolidated gross profit decreased to \$127.1 million in the first half of 2024, compared to \$174.5 million in the first half of 2023. The decrease in gross profit was due to lower margin and lower revenues. Gross margin decreased to 7.7 percent for the first half of 2024 from 10.3 percent for the first half of 2023. The decrease in gross margin was primarily related to clean energy projects in T&D, labor and project inefficiencies, the unfavorable impact of a C&I project, an increase in costs associated with schedule compression on certain projects and an unfavorable change order. These margin decreases were partially offset by better-than-anticipated productivity, favorable change orders, favorable joint venture results and a favorable job closeout. Changes in estimates of gross profit on certain projects resulted in a gross margin decreases of 4.2 percent and 1.0 percent for the first half of 2024 and 2023, respectively.

SG&A increased to \$124.1 million in the first half of 2024, compared to \$114.7 million for the first half of 2023. The period-over-period increase was primarily due to an increase in contingent compensation expense related to a prior acquisition and an increase in employee-related expenses to

support future growth.

Interest expense increased to \$2.3 million in the first half of 2024, compared to \$1.7 million for the first half of 2023. The period-over-period increase was primarily due to higher interest rates, partially offset by lower average debt balances during the first half of 2024 as compared to the first half of 2023.

Income tax benefit was \$2.7 million for the first half of 2024, with an effective tax rate of negative 281.9 percent, compared to income tax expense of \$13.2 million for the first half of 2023, with an effective tax rate of 22.6 percent. The period-over-period change in tax rate was primarily due to lower pretax income and higher other permanent difference items, offset by lower stock compensation excess tax benefits.

For the first half of 2024, net income was \$3.7 million, or \$0.22 per diluted share, compared to \$45.4 million, or \$2.70 per diluted share, for the same period of 2023.

Backlog

As of June 30, 2024, MYR's backlog was \$2.54 billion, compared to \$2.43 billion as of March 31, 2024. As of June 30, 2024, T&D backlog was \$830.7 million, and C&I backlog was \$1.71 billion. Total backlog at June 30, 2024 decreased \$190.5 million, or 7.0 percent, from the \$2.73 billion reported at June 30, 2023.

Balance Sheet

As of June 30, 2024, MYR had \$426.6 million of borrowing availability under its \$490 million revolving credit facility.

Non-GAAP Financial Measures

To supplement MYR's financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), MYR uses certain non-GAAP measures. Reconciliation to the nearest GAAP measures of all non-GAAP measures included in this press release can be found at the end of this release. MYR's definitions of these non-GAAP measures may differ from similarly titled measures used by others. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.

MYR believes that these non-GAAP measures are useful because they (i) provide both management and investors meaningful supplemental information regarding financial performance by excluding certain expenses and benefits that may not be indicative of recurring core business operating results, (ii) permit investors to view MYR's performance using the same tools that management uses to evaluate MYR's past performance, reportable business segments and prospects for future performance, (iii) publicly disclose results that are relevant to financial covenants included in MYR's credit facility and (iv) otherwise provide supplemental information that may be useful to investors in evaluating MYR.

Conference Call

MYR will host a conference call to discuss its second-quarter 2024 results on Thursday, August 1, 2024 at 8:00 a.m. Mountain time. To participate via telephone and join the call live, please register in advance here: <u>https://register.vevent.com/register/BI677e6fd415474feea43f3f2f3bbcb594</u>. Upon registration, telephone participants will receive a confirmation email detailing how to join the conference call, including the dial-in number and a unique passcode. Participants may access the audio-only webcast of the conference call from the Investors page of MYR Group's website at <u>myrgroup.com</u>. A replay of the webcast will be available for seven days.

About MYR Group Inc.

MYR Group is a holding company of leading, specialty electrical contractors providing services throughout the United States and Canada through two business segments: Transmission & Distribution (T&D) and Commercial & Industrial (C&I). MYR Group subsidiaries have the experience and expertise to complete electrical installations of any type and size. Through their T&D segment they provide services on electric transmission, distribution networks, substation facilities, clean energy projects and electric vehicle charging infrastructure. Their comprehensive T&D services include design, engineering, procurement, construction, upgrade, maintenance and repair services. T&D customers include investor-owned utilities, cooperatives, private developers, government-funded utilities, independent power producers, independent transmission companies, industrial facility owners and other contractors. Through their C&I segment, they provide a broad range of services which include the design, installation, maintenance and repair of commercial and industrial wiring generally for airports, hospitals, data centers, hotels, stadiums, commercial and industrial facilities, clean energy projects, manufacturing plants, processing facilities, water/waste-water treatment facilities, mining facilities, intelligent transportation systems, roadway lighting, signalization and electric vehicle charging infrastructure. C&I customers include general contractors, commercial and industrial and industrial many of the charging infrastructure. C&I customers include general contractors, commercial and industrial facility owners, government agencies and developers. For more information, visit <u>myrgroup.com</u>.

Forward-Looking Statements

Various statements in this announcement, including those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, are forward-looking statements. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenue, income, capital spending, segment improvements and investments. Forward-looking statements are generally accompanied by words such as "anticipate," "believe," "estimate," "expect," "intend," "likely," "may," "objective," "outlook," "plan," "project," "possible," "potential," "should," "unlikely," or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this announcement speak only as of the date of this announcement. We disclaim any obligation to update these statements (unless required by securities laws), and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. No forward-looking statement can be guaranteed and actual results may differ materially from those projected. Forward-looking statements in this announcement should be evaluated together with the many uncertainties that affect MYR's business, particularly those mentioned in the risk factors or cautionary statements in Item 1A. of MYR's Annual Report on Form 10-K for the fiscal year ended December 31, 2023, and in any risk factors or cautionary statements contained in MYR's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.

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MYR GROUP INC. Consolidated Balance Sheets As of June 30, 2024 and December 31, 2023

(in thousands, except share and per share data)	June 30, 2024	December 31, 2023		
	 (unaudited)			
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 1,869	\$	24,899	
Accounts receivable, net of allowances of \$898 and \$1,987, respectively	554,822		521,893	
Contract assets, net of allowances of \$619 and \$610, respectively	402,301		420,616	
Current portion of receivable for insurance claims in excess of deductibles	8,349		8,267	
Refundable income taxes	14,093		4,034	
Prepaid expenses and other current assets	 35,871		46,535	
Total current assets	1,017,305		1,026,244	
Property and equipment, net of accumulated depreciation of \$387,375 and \$380,465, respectively	278,099		268,978	
Operating lease right-of-use assets	40,396		35,012	
Goodwill	115,372		116,953	
Intangible assets, net of accumulated amortization of \$32,688 and \$30,534, respectively	79,855		83,516	
Receivable for insurance claims in excess of deductibles	33,687		33,739	
Investment in joint ventures	12,861		8,707	
Other assets	 5,667		5,597	
Total assets	\$ 1,583,242	\$	1,578,746	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Current portion of long-term debt	\$ 6,617	\$	7,053	
Current portion of operating lease obligations	10,472		9,237	
Current portion of finance lease obligations	2,168		2,039	
Accounts payable	344,130		359,363	
Contract liabilities	256,622		240,411	
Current portion of accrued self-insurance	24,190		28,269	
Accrued income taxes	—		237	
Other current liabilities	 103,244		100,593	
Total current liabilities	747,443		747,202	
Deferred income tax liabilities	47,647		48,230	
Long-term debt	38,448		29,188	
Accrued self-insurance	51,700		51,796	
Operating lease obligations, net of current maturities	29,897		25,775	
Finance lease obligations, net of current maturities	1,645		314	
Other liabilities	 33,120		25,039	
Total liabilities	 949,900		927,544	
Commitments and contingencies				
Shareholders' equity:				
Preferred stock—\$0.01 par value per share; 4,000,000 authorized shares; none issued and outstanding at June 30, 2024 and December 31, 2023	_		_	
Common stock—\$0.01 par value per share; 100,000,000 authorized shares; 16,648,028 and 16,684,492 shares issued and outstanding at June 30, 2024 and December 31, 2023, respectively	166		167	
Additional paid-in capital	160,001		162,386	
Accumulated other comprehensive loss	(7,525)		(3,880)	
Retained earnings	480,700		492,529	
Total shareholders' equity	 633,342		651,202	
Total liabilities and shareholders' equity	\$ 1,583,242	\$	1,578,746	

MYR GROUP INC.

Unaudited Consolidated Statements of Operations Three and Six Months Ended June 30, 2024 and 2023

		Three mor Jun	nths (e 30,		Six months ended June 30,					
(in thousands, except per share data)		2024		2023		2024		2023		
Contract revenues	\$	828,890	\$	888,616	\$	1,644,452	\$	1,700,232		
Contract costs		788,047		798,489		1,517,366		1,525,713		
Gross profit		40,843		90,127		127,086		174,519		
Selling, general and administrative expenses		61,839		57,775		124,072		114,739		
Amortization of intangible assets		1,217		1,229		2,445		2,455		
Gain on sale of property and equipment		(1,506)		(1,315)		(2,995)		(2,539)		
Income (loss) from operations		(20,707)		32,438		3,564		59,864		
Other income (expense):										
Interest income		81		193		223		514		
Interest expense		(1,241)		(1,154)		(2,295)		(1,740)		
Other income (expense), net		(270)		120		(533)		30		
Income (loss) before provision for income taxes		(22,137)		31,597		959		58,668		
Income tax expense (benefit)		(6,860)		9,324		(2,703)		13,232		
Net income (loss)	\$	(15,277)	\$	22,273	\$	3,662	\$	45,436		
Income (loss) per common share:										
—Basic	\$	(0.91)	\$	1.33	\$	0.22	\$	2.73		
—Diluted	\$	(0.91)	\$	1.33	\$	0.22	\$	2.70		
Weighted average number of common shares and potential common shares outstanding:										
—Basic		16,756		16,707		16,734		16,662		
—Diluted		16,809		16,809		16,820		16,817		

MYR GROUP INC. Unaudited Consolidated Statements of Cash Flows Six Months Ended June 30, 2024 and 2023

	Six months ended June 30,							
(in thousands)		2024		2023				
Cash flows from operating activities:								
Net income	\$	3,662	\$	45,436				
Adjustments to reconcile net income to net cash flows provided by operating activities:								
Depreciation and amortization of property and equipment		29,659		26,040				
Amortization of intangible assets		2,445		2,455				
Stock-based compensation expense		4,248		4,304				
Gain on sale of property and equipment		(2,995)		(2,539)				
Other non-cash items		1,266		(221)				
Changes in operating assets and liabilities:								
Accounts receivable, net		(34,139)		(1,714)				
Contract assets, net		17,057		(81,243)				
Receivable for insurance claims in excess of deductibles		(30)		459				
Other assets		(3,507)		3,147				
Accounts payable		(10,336)		23,004				
Contract liabilities		16,514		1,468				
Accrued self-insurance		(4,161)		(1,962)				
Other liabilities		10,688		(2,790)				
Net cash flows provided by operating activities		30,371		15,844				
Cash flows from investing activities:								
Proceeds from sale of property and equipment		3,380		3,331				
Purchases of property and equipment		(45,961)		(41,730)				
Net cash flows used in investing activities		(42,581)		(38,399)				
Cash flows from financing activities:								
Borrowings under revolving lines of credit		290,907		185,330				
Repayments under revolving lines of credit		(279,488)		(178,247)				
Payment of principal obligations under equipment notes		(2,595)		(2,512)				

Payment of principal obligations under finance leases	(549)	(584)
Proceeds from exercise of stock options	_	20
Repurchase of common stock	(14,251)	—
Debt refinancing costs	(33)	(2,120)
Payments related to tax withholding for stock-based compensation	(5,866)	(7,936)
Other financing activities	 1,600	
Net cash flows used in financing activities	 (10,275)	 (6,049)
Effect of exchange rate changes on cash	(545)	414
Net decrease in cash and cash equivalents	 (23,030)	(28,190)
Cash and cash equivalents:		
Beginning of period	 24,899	 51,040
End of period	\$ 1,869	\$ 22,850
Supplemental cash flow information:		
Noncash financing activities:		
Share repurchases not settled	\$ 2,008	\$ —

MYR GROUP INC.

Unaudited Consolidated Selected Data, Unaudited Performance Measure and Reconciliation of Non-GAAP Measure For the Three, Six and Twelve Months Ended June 30, 2024 and 2023 and As of June 30, 2024, December 31, 2023, June 30, 2023 and June 30, 2022

	 Three mor Jun	nths e e 30,		 Last twelve months ended June 30,					
(dollars in thousands, except share and per share data)	 2024		2023	 2024		2023			
Summary Statement of Operations Data:									
Contract revenues	\$ 828,890	\$	888,616	\$ 3,588,125	\$	3,364,036			
Gross profit	\$ 40,843	\$	90,127	\$ 316,964	\$	357,134			
Income (loss) from operations	\$ (20,707)	\$	32,438	\$ 72,793	\$	123,624			
Income (loss) before provision for income taxes	\$ (22,137)	\$	31,597	\$ 67,295	\$	120,550			
Income tax expense (benefit)	\$ (6,860)	\$	9,324	\$ 18,079	\$	32,105			
Net income (loss)	\$ (15,277)	\$	22,273	\$ 49,216	\$	88,445			
Tax rate	31.0%		29.5%	26.9%	6	26.6%	6		
Per Share Data:									
Income (loss) per common share:									
– Basic	\$ (0.91)	\$	1.33	\$ 2.95	(1)\$	5.31	(1)		
– Diluted	\$ (0.91)	\$	1.33	\$ 2.92	(1)\$	5.26	(1)		
Weighted average number of common shares and potential									
common shares outstanding:									
– Basic	16,756		16,707	16,718	(2)	16,640	(2)		
– Diluted	16,809		16,809	16,828	(2)	16,818	(2)		

(in thousands)	June 30, 2024			ecember 31, 2023	 June 30, 2023	June 30, 2022	
Summary Balance Sheet Data:							
Total assets	\$	1,583,242	\$	1,578,746	\$ 1,464,803	\$	1,264,369
Total shareholders' equity	\$	633,342	\$	651,202	\$ 604,300	\$	531,082
Goodwill and intangible assets	\$	195,227	\$	200,469	\$ 202,989	\$	207,151
Total funded debt (3)	\$	45,065	\$	36,241	\$ 45,125	\$	55,446

	Three mon		Six months ended June 30, 2024				
(dollars in thousands)	2024	2023	2024	2023			

Segment Results:		Amount	Percent		Amount	Percent	Amount		Amount		Percent		Amount	Percent
Contract revenues:														
Transmission & Distribution	\$	458,209	55.3%	\$	503,737	56.7%	\$	948,604	57.7%	\$	949,060	55.8%		
Commercial &	φ	430,209	55.576	φ	505,757	50.7 /0	φ	940,004	51.170	φ	949,000	55.6 %		
Industrial		370,681	44.7		384,879	43.3		695,848	42.3		751,172	44.2		
Total	\$	828,890	100.0%	\$	888,616	100.0%	\$	1,644,452	100.0%	\$	1,700,232	100.0%		
Operating income (loss):														
Transmission &														
Distribution	\$	(8,300)	(1.8)%	\$	37,734	7.5%	\$	21,536	2.3%	\$	70,554	7.4%		
Commercial & Industrial		1,608	0.4		12,623	3.3		13,031	1.9		23,250	3.1		
Total		(6,692)	(0.8)		50,357	5.7		34,567	2.1		93,804	5.5		
Corporate		(14,015)	(1.7)		(17,919)	(2.0)		(31,003)	(1.9)		(33,940)	(2.0)		
Consolidated	\$	(20,707)	(2.5)%	\$	32,438	3.7%	\$	3,564	0.2%	\$	59,864	3.5%		

See notes at the end of this earnings release

MYR GROUP INC.

Unaudited Performance Measures and Reconciliation of Non-GAAP Measures Three and Twelve Months Ended June 30, 2024 and 2023

	 Three moi Jun	nths (e 30,	ended	 Last twelve months ended June 30,					
(in thousands, except share, per share data, ratios and percentages)	 2024		2023	 2024		2023			
Financial Performance Measures (4):									
EBITDA (5)	\$ (4,703)	\$	47,064	\$ 134,939	\$	180,667			
EBITDA per Diluted Share (6)	\$ (0.28)	\$	2.80	\$ 8.02	\$	10.74			
EBIA, net of taxes (7)	\$ (13,637)	\$	23,817	\$ 56,375	\$	95,021			
Free Cash Flow (8)	\$ 2,503	\$	(43,429)	\$ (3,424)	\$	34,844			
Book Value per Period End Share (9)	\$ 37.92	\$	35.94						
Tangible Book Value (10)	\$ 438,115	\$	401,311						
Tangible Book Value per Period End Share (11)	\$ 26.23	\$	23.87						
Funded Debt to Equity Ratio (12)	0.07		0.07						
Asset Turnover (13)				2.45		2.66			
Return on Assets (14)				3.4%		7.0%			
Return on Equity (15)				8.1%		16.7%			
Return on Invested Capital (16)				8.7%		16.0%			
Reconciliation of Non-GAAP Measures:									
Reconciliation of Net Income (Loss) to EBITDA:									
Net income (loss)	\$ (15,277)	\$	22,273	\$ 49,216	\$	88,445			
Interest expense, net	1,160		961	4,897		3,515			
Income tax expense (benefit)	(6,860)		9,324	18,079		32,105			
Depreciation and amortization	 16,274		14,506	 62,747		56,602			
EBITDA (5)	\$ (4,703)	\$	47,064	\$ 134,939	\$	180,667			
Reconciliation of Net Income (Loss) per Diluted Share to EBITDA per Diluted Share:									
Net income (loss) per share	\$ (0.91)	\$	1.33	\$ 2.92	\$	5.26			
Interest expense, net, per share	0.07		0.06	0.29		0.21			
Income tax expense (benefit) per share	(0.41)		0.55	1.08		1.90			
Depreciation and amortization per share	 0.97		0.86	 3.73		3.37			
EBITDA per Diluted Share (6)	\$ (0.28)	\$	2.80	\$ 8.02	\$	10.74			

Reconciliation of Non-GAAP measure:

Net income (loss)	\$ (15,277)	\$ 22,273	\$ 49,216	\$ 88,445
Interest expense, net	1,160	961	4,897	3,515
Amortization of intangible assets	1,217	1,229	4,897	5,444
Tax impact of interest and amortization of intangible assets	 (737)	 (646)	 (2,635)	 (2,383)
EBIA, net of taxes (7)	\$ (13,637)	\$ 23,817	\$ 56,375	\$ 95,021
Calculation of Free Cash Flow:				
Net cash flow from operating activities	\$ 22,681	\$ (21,314)	\$ 85,543	\$ 123,209
Less: cash used in purchasing property and equipment	 (20,178)	 (22,115)	 (88,967)	 (88,365)
Free Cash Flow (8)	\$ 2,503	\$ (43,429)	\$ (3,424)	\$ 34,844

See notes at the end of this earnings release.

MYR GROUP INC.

Unaudited Performance Measures and Reconciliation of Non-GAAP Measures As of June 30, 2024, 2023 and 2022

(in thousands, except per share amounts)		ne 30, 2024	June 30, 2023		
Reconciliation of Book Value to Tangible Book Value:					
Book value (total shareholders' equity)	\$	633,342	\$	604,300	
Goodwill and intangible assets		(195,227)		(202,989)	
Tangible Book Value (10)	\$	438,115	\$	401,311	
Reconciliation of Book Value per Period End Share to Tangible Book Value per Period End Share:					
Book value per period end share	\$	37.92	\$	35.94	
Goodwill and intangible assets per period end share		(11.69)		(12.07)	
Tangible Book Value per Period End Share (11)	\$	26.23	\$	23.87	
Calculation of Period End Shares:					
Shares outstanding		16,648		16,710	
Plus: common equivalents		53		102	
Period End Shares (17)		16,701		16,812	

(in thousands)	June 30, 2024			ne 30, 2023	June 30, 2022		
Reconciliation of Invested Capital to Shareholders Equity:							
Book value (total shareholders' equity)	\$	633,342	\$	604,300	\$	531,082	
Plus: total funded debt		45,065		45,125		55,446	
Less: cash and cash equivalents		(1,869)		(22,850)		(22,057)	
Invested Capital	\$	676,538	\$	626,575	\$	564,471	
Average Invested Capital (18)	\$	651,557	\$	595,523			

See notes at the end of this earnings release.

(1) Last-twelve-months earnings per share is the sum of earnings per share reported in the last four quarters.

- (2) Last-twelve-months weighted average basic and diluted shares were determined by adding the weighted average shares reported for the last four quarters and dividing by four.
- (3) Funded debt includes outstanding borrowings under our revolving credit facility and our outstanding equipment notes.
- (4) These financial performance measures are provided as supplemental information to the financial statements. These measures are used by management to evaluate our past performance, our prospects for future performance and our ability to comply with certain material covenants as defined within our credit agreement, and to compare our results with those of our peers. In addition, we believe that certain of the measures, such as book value, tangible book value, free cash flow, asset turnover, return on equity, and debt leverage are measures that are monitored by sureties, lenders, lessors, suppliers and certain investors. Our calculation of each measure is described in the following notes; our calculation may not be the same as the calculations made by other companies.
- (5) EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is not recognized under GAAP and does not purport to be an alternative to net income (loss) as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. Certain material covenants contained within our credit agreement are based on EBITDA with certain additional adjustments,

including our interest coverage ratio and leverage ratio, which we must comply with to avoid potential immediate repayment of amounts borrowed or additional fees to seek relief from our lenders. In addition, management considers EBITDA a useful measure because it provides MYR Group Inc. and its investors with an additional tool to compare our operating performance on a consistent basis by removing the impact of certain items that management believes to not directly reflect the company's core operations. Management further believes that EBITDA is useful to investors and other external users of our financial statements in evaluating the company's operating performance and cash flow because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, useful lives placed on assets, capital structure and the method by which assets were acquired.

- (6) EBITDA per diluted share is calculated by dividing EBITDA by the weighted average number of diluted shares outstanding for the period. EBITDA per diluted share is not recognized under GAAP and does not purport to be an alternative to income (loss) per diluted share.
- (7) EBIA, net of taxes is defined as net income (loss) plus net interest plus amortization of intangible assets, less the tax impact of net interest and amortization of intangible assets. The tax impact of net interest and amortization of intangible assets is computed by multiplying net interest and amortization of intangible assets by the effective tax rate. Management uses EBIA, net of taxes, to measure our results exclusive of the impact of financing and amortization of intangible assets costs.
- (8) Free cash flow, which is defined as cash flow provided by operating activities minus cash flow used in purchasing property and equipment, is not recognized under GAAP and does not purport to be an alternative to net income (loss), cash flow from operations or the change in cash on the balance sheet. Management views free cash flow as a measure of operational performance, liquidity and financial health.
- (9) Book value per period end share is calculated by dividing total shareholders' equity at the end of the period by the period end shares outstanding.
- (10) Tangible book value is calculated by subtracting goodwill and intangible assets outstanding at the end of the period from shareholders' equity. Tangible book value is not recognized under GAAP and does not purport to be an alternative to book value or shareholders' equity.
- (11) Tangible book value per period end share is calculated by dividing tangible book value at the end of the period by the period end number of shares outstanding. Tangible book value per period end share is not recognized under GAAP and does not purport to be an alternative to income (loss) per diluted share.
- (12) The funded debt to equity ratio is calculated by dividing total funded debt at the end of the period by total shareholders' equity at the end of the period.
- (13) Asset turnover is calculated by dividing the current period revenue by total assets at the beginning of the period.
- (14) Return on assets is calculated by dividing net income (loss) for the period by total assets at the beginning of the period.
- (15) Return on equity is calculated by dividing net income (loss) for the period by total shareholders' equity at the beginning of the period.
- (16) Return on invested capital is calculated by dividing EBIA, net of taxes, less any dividends, by average invested capital. Return on invested capital is not recognized under GAAP, and is a key metric used by management to determine our executive compensation.
- (17) Period end shares is calculated by adding average common stock equivalents for the quarter to the period end balance of common stock outstanding. Period end shares is not recognized under GAAP and does not purport to be an alternative to diluted shares. Management views period end shares as a better measure of shares outstanding as of the end of the period.
- (18) Average invested capital is calculated by adding net funded debt (total funded debt less cash and marketable securities) to total shareholders' equity and calculating the average of the beginning and ending of each period.



Source: MYR Group, Inc.