## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## Form 8-K

#### **CURRENT REPORT**

#### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 5, 2014

## MYR GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) 1-08325 (Commission File Number) 36-3158643 (I.R.S. Employer Identification No.)

1701 Golf Road, Suite 3-1012
Rolling Meadows, IL
(Address of Principal Executive Offices)

60008-4210 (ZIP Code)

Registrant's telephone number, including area code: (847) 290-1891

#### None

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On November 5, 2014, MYR Group Inc. issued a press release announcing its financial results for the three and nine months ended September 30, 2014. The press release is furnished hereto as Exhibit 99.1.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

- (d) The following exhibit is being furnished with this Current Report on Form 8-K.
- 99.1 MYR Group Inc. Press Release, dated November 5, 2014

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## MYR GROUP INC.

Dated: November 5, 2014 By: /s/ PAUL J. EVANS

Name: Paul J. Evans

Title: Vice President, Chief Financial

Officer and Treasurer



### MYR Group Inc. Announces Third-Quarter and First Nine-Months 2014 Results

Rolling Meadows, Ill., **November 5, 2014** – **MYR Group Inc. ("MYR") (NASDAQ: MYRG)**, a leading specialty contractor serving the electrical infrastructure market in the United States, today announced its third-quarter and first nine-months 2014 financial results.

#### Highlights

- Q3 2014 revenues of \$248.5 million compared to \$232.9 million for the same period last year, an increase of 6.7 percent.
- Q3 2014 C&I revenues of \$68.5 million compared to \$45.7 million for the same period last year, an increase of 49.8 percent.
- First nine-months 2014 revenues of \$693.0 million compared to \$648.1 million for the same period last year, an increase of 6.9 percent.
- First nine-months 2014 C&I revenues of \$184.6 million compared to \$126.4 million for the same period last year, an increase of 46.0 percent.
- Backlog increased for the third consecutive quarter to \$409.0 million at September 30, 2014.
- MYR purchased 407,977 shares of its common stock in Q3 2014 under its \$25.0 million share repurchase program.

#### **Management Comments**

Bill Koertner, MYR's President and CEO said, "We are pleased with our strong financial performance in the third quarter, highlighted by four consecutive year over year quarterly increases in revenue and three consecutive quarterly increases in backlog. In addition, our cash balance increased in the third quarter even though we bought back \$9.0 million of our stock under our share repurchase program and invested \$10.8 million to expand our fleet." Mr. Koertner continued, "We are pleased to see further recovery in our commercial and industrial markets as well as some strengthening of our utility distribution work. Transmission work remains strong with plenty of small to mid-sized projects to bid. We are looking to expand our business in new geographic markets and with new service offerings. We intend to remain disciplined in our approach to grow smart and capitalize on our great reputation, talented people, fleet resources and strong balance sheet. We are well positioned to grow our business and deliver shareholder value."

#### **Third-Quarter Results**

MYR reported third-quarter 2014 revenues of \$248.5 million, an increase of \$15.6 million, or 6.7 percent, compared to the third quarter of 2013. Specifically, the Transmission and Distribution (T&D) segment reported revenues of \$180.0 million, a decrease of \$7.2 million, or 3.8 percent, from the third quarter of 2013. Material and subcontractor costs in our T&D segment comprised approximately 34 percent of total contract costs in the third quarter of 2014, compared to approximately 27 percent in the third quarter of 2013. The Commercial and Industrial (C&I) segment reported third-quarter 2014 revenues of \$68.5 million, an increase of \$22.8 million, or 49.8 percent, over the third quarter of 2013. The increase in C&I revenues was due to increased activity in most of our service offerings as well as improved market conditions in Colorado and Arizona.

Consolidated gross profit increased to \$32.7 million, or 13.2 percent of revenues, in the third quarter of 2014, compared to \$32.5 million, or 13.9 percent of revenues, in the third quarter of 2013. The increase in gross profit was primarily due to higher revenues. The decline in gross margin was primarily due to lower equipment utilization, particularly large specialty transmission equipment as several large transmission projects were substantially complete or nearing completion, as well as higher equipment repairs and maintenance costs. In the third quarter of 2014 and 2013, gross margin benefited by approximately 1.0 percent and 0.6 percent, respectively, from improved contract margins on several transmission projects due to cost efficiencies, additional work and effective contract management.

Selling, general and administrative expenses decreased to \$19.3 million in the third quarter of 2014 compared to \$19.6 million in the third quarter of 2013. The decline in selling, general and administrative expenses in the third quarter of 2014 was due to the legal reserve of \$2.3 million, recorded in the third quarter of 2013, pertaining to litigation regarding a traffic accident. The impact of the legal reserve was largely offset by higher personnel costs to support operations and higher stock compensation costs in the third quarter of 2014. As a percentage of revenues, selling, general and administrative expenses decreased to 7.8 percent for the third quarter of 2014 from 8.4 percent for the third quarter of 2013. The legal reserve represented 1.0 percent of revenues in the third quarter of 2013.

For the third quarter of 2014, net income was \$8.4 million, or \$0.39 per diluted share, compared to \$8.3 million, or \$0.38 per diluted share, for the same period of 2013. Without the legal reserve discussed above, third-quarter 2013 net income would have been \$9.8 million, or \$0.45 per diluted share. Third-quarter 2014 EBITDA, a non-GAAP financial measure, was \$21.9 million, or 8.8 percent of revenues, compared to \$20.4 million, or 8.8 percent of revenues, in the third quarter of 2013. Excluding the legal reserve, third-quarter 2013 EBITDA was \$22.7 million or 9.8 percent of third-quarter 2013 revenues.

#### First Nine-Months Results

MYR reported revenues of \$693.0 million for the first nine months of 2014, an increase of \$44.9 million, or 6.9 percent, compared to the first nine months of 2013. Specifically, the T&D segment reported revenues of \$508.4 million, a decrease of \$13.3 million, or 2.6 percent, from the first nine months of 2013. Material and subcontractor costs in our T&D segment comprised approximately 27 percent of total contract costs in the first nine months of 2014, compared to approximately 26 percent in the first nine months of 2013. The C&I segment reported first nine-months 2014 revenues of \$184.6 million, an increase of \$58.2 million, or 46.0 percent, over the first nine months of 2013. The increase in C&I revenues was due to increased activity in most of our service offerings as well as improved market conditions in Colorado and Arizona.

Consolidated gross profit decreased to \$90.3 million, or 13.0 percent of revenues, in the first nine months of 2014, compared to \$91.0 million, or 14.0 percent of revenues, in the first nine months of 2013. The year-over-year decline in gross profit and gross margin was primarily due to lower equipment utilization, particularly large specialty transmission equipment as several large transmission projects were substantially complete or nearing completion, as well as higher equipment repairs and maintenance costs. Gross margin in the first nine months of 2014 and 2013 benefited by approximately 1.7 percent and 0.8 percent, respectively, from improved contract margins on several transmission projects due to cost efficiencies, additional work and effective contract management.

Selling, general and administrative expenses increased to \$54.3 million in the first nine months of 2014 compared to \$51.7 million in the first nine months of 2013. The increase in selling, general and administrative expenses for the first nine months of 2014 as compared to the first nine months of 2013 was primarily due to higher personnel costs to support operations and higher stock compensation costs. Additionally, the first nine months of 2013 were impacted by the legal reserve of \$2.3 million, recorded in the third quarter of 2013. As a percentage of revenues, selling, general and administrative expenses decreased to 7.8 percent for the first nine months of 2014 from 8.0 percent for the first nine months of 2013. The legal reserve represented 0.4 percent of revenues in the first nine months of 2013.

For the first nine months of 2014, net income was \$22.4 million, or \$1.03 per diluted share, compared to \$24.7 million, or \$1.14 per diluted share, for the same period of 2013. Without the legal reserve, first nine-months 2013 net income would have been \$26.2 million, or \$1.21 per diluted share. First nine-months 2014 EBITDA, a non-GAAP financial measure, was \$60.9 million, or 8.8 percent of revenues, compared to \$61.3 million, or 9.5 percent of revenues, in the first nine months of 2013. Excluding the legal reserve, first nine-months 2013 EBITDA was \$63.6 million or 9.8 percent of 2013 revenues.

#### Backlog

As of September 30, 2014, MYR's backlog was \$409.0 million, consisting of \$289.3 million in the T&D segment and \$119.7 million in the C&I segment. Total backlog at September 30, 2014 was \$11.1 million higher compared to the \$397.9 million reported at June 30, 2014. T&D backlog at September 30, 2014 increased \$23.6 million, or 8.9 percent from June 30, 2014, while C&I backlog decreased \$12.5 million, or 9.4 percent, over the same period. Total backlog at September 30, 2014 decreased \$35.0 million, or 7.9 percent, from the \$444.0 million reported at September 30, 2013.

#### **Balance Sheet and Share Repurchases**

As of September 30, 2014, MYR had cash and cash equivalents of \$64.6 million and \$155.4 million of borrowing availability under its credit facility. In the first nine months of 2014, MYR purchased 438,577 shares of its common stock for approximately \$10.5 million under its \$25.0 million share repurchase program. As of September 30, 2014, MYR had \$14.5 million of remaining capacity to purchase shares under its share repurchase program.

#### **Non-GAAP Financial Measures**

To supplement MYR's financial statements presented in accordance with generally accepted accounting principles in the United States (GAAP), MYR uses certain non-GAAP measures. Reconciliation to the nearest GAAP measures of all non-GAAP measures included in this press release can be found at the end of this release. MYR's definitions of these non-GAAP measures may differ from similarly titled measures used by others. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.

MYR believes that these non-GAAP measures are useful because they (i) provide both management and investors meaningful supplemental information regarding financial performance by excluding certain expenses and benefits that may not be indicative of recurring core business operating results, (ii) permit investors to view MYR's performance using the same tools that management uses to evaluate MYR's past performance, reportable business segments and prospects for future performance, (iii) publicly disclose results that are relevant to financial covenants included in MYR's credit facility and (iv) otherwise provide supplemental information that may be useful to investors in evaluating MYR.

#### Conference Call

MYR will host a conference call to discuss its third-quarter 2014 results on Thursday, November 6, 2014, at 9:00 a.m. Central time. To participate in the conference call via telephone, please dial (877) 561-2750 (domestic) or (763) 416-8565 (international) at least five minutes prior to the start of the event. A replay of the conference call will be available through Wednesday, November 12, 2014, at 11:59 p.m. Eastern time, by dialing (855) 859-2056 or (404) 537-3406, and entering conference ID 20931489. MYR will also broadcast the conference call live via the internet. Interested parties may access the webcast through the Investor Relations section of the MYR's website at www.myrgroup.com. Please access the website at least 15 minutes prior to the start of the call to register, download and install any necessary audio software. The webcast will be available until Wednesday, November 12, 2014 at 11:59 P.M. Eastern time.

#### About MYR Group Inc.

MYR Group is a leading specialty contractor serving the electrical infrastructure market and has the experience and expertise to complete electrical installations of any type and size. MYR Group's comprehensive services on electric transmission and distribution networks and substation facilities include design, engineering, procurement, construction, upgrade, maintenance and repair services. MYR Group's transmission and distribution customers include electric utilities, cooperatives, municipalities and private developers. MYR Group also provides commercial and industrial electrical contracting services to property owners and general contractors throughout the western United States. For more information, visit myrgroup.com.

#### **Forward-Looking Statements**

Various statements in this announcement are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements include those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, and may include projections and estimates concerning the timing and success of specific projects and our future revenue, income, backlog, liquidity, capital spending and investments. The forward-looking statements in this announcement are generally accompanied by words such as "estimate." "project." "predict," "believe," "expect," "intend," "anticipate," "potential," "possible," "plan," "goal," "objective," "outlook," "see," "may," "should," "could," "appears" or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this announcement speak only as of the date of this announcement and are based on our current expectations and assumptions about future events, including with respect to expected growth, results of operations, performance, business prospects and opportunities and effective tax rates. These statements do not guarantee future performance and actual results may differ materially from these statements. We disclaim any obligation to update these statements, unless required by securities laws, and we caution you not to rely on them unduly. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. Forward-looking statements in this announcement should be evaluated together with the many uncertainties that affect MYR's business, particularly those mentioned in the risk factors and cautionary statements in Item 1A of MYR's Annu

#### **MYR Group Inc. Contact:**

Paul J. Evans, Chief Financial Officer, 847-290-1891, investorinfo@myrgroup.com

#### **Investor Contact:**

Philip Kranz, Dresner Corporate Services, 312-780-7240, pkranz@dresnerco.com

Financial tables follow...

## MYR GROUP INC. Consolidated Balance Sheets As of September 30, 2014 and December 31, 2013

In thousands, except share and per share data)		otember 30, 2014	December 31, 2013		
	(u	inaudited)			
ASSETS					
Current assets:					
Cash and cash equivalents	\$	64,609	\$	76,454	
Accounts receivable, net of allowances of \$1,192 and \$1,132, respectively		160,406		173,468	
Costs and estimated earnings in excess of billings on uncompleted contracts		61,378		40,519	
Deferred income tax assets		13,143		14,550	
Receivable for insurance claims in excess of deductibles		11,873		11,389	
Refundable income taxes		2,629		1,286	
Other current assets		2,683		6,283	
Total current assets		316,721		323,949	
Property and equipment, net of accumulated depreciation of \$139,604 and \$115,679, respectively		153,968		142,931	
Goodwill		46,599		46,599	
Intangible assets, net of accumulated amortization of \$3,143 and \$2,893, respectively		9,949		10,199	
Other assets		1,462		1,744	
Total assets	\$	528,699	\$	525,422	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	68,150	\$	79,605	
Billings in excess of costs and estimated earnings on uncompleted contracts		48,468		52,952	
Accrued self insurance		39,419		39,111	
Other current liabilities		36,558		32,711	
Total current liabilities		192,595		204,379	
Deferred income tax liabilities		23,719		23,719	
Other liabilities		1,074		1,233	
Total liabilities		217,388		229,331	
Commitments and contingencies		. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		- ,	
Stockholders' equity:					
Preferred stock—\$0.01 par value per share; 4,000,000 authorized shares;					
none issued and outstanding at September 30, 2014 and December 31, 2013		_		_	
Common stock—\$0.01 par value per share; 100,000,000 authorized shares;					
20,958,619 and 21,223,076 shares issued and outstanding at September 30, 2014 and December 31,					
2013, respectively		207		210	
Additional paid-in capital		154,008		161,202	
Retained earnings		157,096		134,679	
Total stockholders' equity	_	311,311		296,091	
Total liabilities and stockholders' equity	\$	528.699	\$	525,422	
Total nationales and stockholders equity	Ф	320,099	Ф	323,422	

# MYR GROUP INC. Unaudited Consolidated Statements of Operations Three and Nine Months Ended September 30, 2014 and 2013

Three months ended September 30,					Nine months ended September 30,						
(In thousands, except per share data)		2014		2013		2014		2013			
Contract revenues	\$	248,473	\$	232,890	\$	692,988	\$	648,148			
Contract costs		215,749		200,407		602,656		557,109			
Gross profit		32,724		32,483		90,332		91,039			
Selling, general and administrative expenses		19,282		19,576		54,267		51,727			
Amortization of intangible assets		83		84		250		251			
Gain on sale of property and equipment		(48)		(256)		(119)		(770)			
Income from operations		13,407		13,079		35,934		39,831			
Other income (expense)											
Interest income		57		_		90		3			
Interest expense		(179)		(175)		(534)		(537)			
Other, net		2		2		164		(15)			
Income before provision for income taxes		13,287		12,906		35,654		39,282			
Income tax expense		4,883		4,591		13,237		14,545			
Net income	\$	8,404	\$	8,315	\$	22,417	\$	24,737			
Income per common share:			-		-		_				
—Basic	\$	0.40	\$	0.39	\$	1.06	\$	1.18			
—Diluted	\$	0.39	\$	0.38	\$	1.03	\$	1.14			
Weighted average number of common shares and potential common shares outstanding:											
—Basic		20,988		20,860		21,040		20,769			
—Diluted		21,521		21,452		21,536		21,398			

## MYR GROUP INC. Unaudited Consolidated Statements of Cash Flows Nine Months Ended September 30, 2014 and 2013

Nine	months	ended
Se	ptember	30,

	September 30,							
<u>In thousands)</u>		2014		2013				
Cash flows from operating activities:								
Net income	\$	22,417	\$	24,737				
Adjustments to reconcile net income to net cash flows provided by operating activities—								
Depreciation and amortization of property and equipment		24,551		21,203				
Amortization of intangible assets		250		251				
Stock-based compensation expense		3,271		2,551				
Deferred income taxes		1,407		400				
Gain on sale of property and equipment		(119)		(770)				
Other non-cash items		95		114				
Changes in operating assets and liabilities								
Accounts receivable, net		13,062		(13,907)				
Costs and estimated earnings in excess of billings on								
uncompleted contracts		(20,859)		19,864				
Receivable for insurance claims in excess of deductibles		(484)		(90)				
Other assets		2,439		795				
Accounts payable		(11,162)		(18,745)				
Billings in excess of costs and estimated earnings on								
uncompleted contracts		(4,484)		34,429				
Accrued self insurance		308		(390)				
Other liabilities		2,932		1,051				
Net cash flows provided by operating activities		33,624		71,493				
Cash flows from investing activities:	<u> </u>	<u> </u>						
Proceeds from sale of property and equipment		230		914				
Purchases of property and equipment		(35,992)		(31,540)				
Net cash flows used in investing activities		(35,762)		(30,626)				
Cash flows from financing activities:		<u> </u>		<u> </u>				
Proceeds from exercise of stock options		450		1,717				
Excess tax benefit from stock-based awards		390		971				
Repurchase of common shares		(10,585)		(542)				
Other financing activities		38		56				
Net cash flows provided by (used in) financing activities		(9,707)		2,202				
Net increase (decrease) in cash and cash equivalents		(11,845)		43,069				
Cash and cash equivalents:		(11,015)		15,005				
Beginning of period		76,454		19,825				
End of period	\$	64,609	\$	62,894				
Zita of portion	φ	04,009	φ	02,894				

#### MYR GROUP INC.

#### Unaudited Consolidated Selected Data and Net Income Per Share Three and Twelve Months Ended September 30, 2014 and 2013

		Three mo Septem		Last twelve months ended September 30,					
(in thousands, except per share data)				2014			2013		
Summary Statement of Operations Data:									
Contract revenues	\$	248,473	\$	232,890	\$	947,569		\$	895,911
Gross profit	\$	32,724	\$	32,483	\$	124,170		\$	123,955
Income from operations	\$	13,407	\$	13,079	\$	51,720		\$	55,472
Net income	\$	8,404	\$	8,315	\$	32,439		\$	34,508
Per Share Data:									
Income per common share (1):									
- Basic	\$	0.40	\$	0.39	\$	1.53	(2)	\$	1.64 (2
- Diluted	\$	0.39	\$	0.38	\$	1.50	(2)	\$	1.60 (2
Weighted average number of common shares and potential common shares outstanding:									
- Basic		20,988		20,860		21,028	(3)		20,705 (3
- Diluted		21,521		21,452		21,553	(3)		21,353 (3
(in thousands)		September 30, 2014		30, December : 2013		September 2013			September 30, 2012

(in thousands, except per share data) Reconciliation of Non-GAAP measures:	 Three mor		Nine months ended September 30, 2013				
	 Amount Per Share		nt Per Share		Amount	Pe	r Share
Legal Settlement Impact on 2013 Net Income (4):							
Net Income	\$ 8,315	\$	0.38	\$	24,737	\$	1.14
Impact of legal reserve on net income	\$ 2,302	\$	0.11	\$	2,302	\$	0.11
Tax impact of legal reserve on net income	\$ (852)	\$	(0.04)	\$	(852)	\$	(0.04)
Net impact of legal reserve	\$ 1,450	\$	0.07	\$	1,450	\$	0.07
Net income excluding legal reserve	\$ 9,765	\$	0.45	\$	26,187	\$	1.21

528,699

311,311

56,548

\$

525,422

296,091

56,798

513,687

284,165

56,882

460,249

(1) MYR calculates net income per common share in accordance with ASC 260, Earnings Per Share.

Summary Balance Sheet Data:

Goodwill and intangible assets

Total stockholders' equity (book value)

Total assets

Total debt

- (2) Last-twelve-months earnings per share is the sum of earnings per share reported in the last four quarters.
- (3) Last-twelve-months average basic and diluted shares were determined by adding the average shares reported for the last four quarters and dividing by four.
- (4) Legal settlement impact on 2013 net income is a non-GAAP measure management feels is important to understanding the results of the three and nine months ended September 30, 2013. The non-GAAP measure Legal Settlement Impact on 2013 Net Income is reconciled back to net income and diluted earnings per share for the periods presented.

## MYR GROUP INC.

## Unaudited Performance Measures and Reconciliation of Non-GAAP Measures Three and Twelve Months Ended September 30, 2014 and 2013

	Three months ended September 30,					Last twelve r Septem		nonths ended ber 30,		
(in thousands, except per share data, ratios and percentages)	are data, ratios and percentages)		2014 20			2014	2013			
Financial Performance Measures (1):										
EBITDA (2)	\$	21,940	\$	20,423	\$	84,414	\$	83,573		
EBITDA per Diluted Share (3)	\$	1.02	\$	0.95	\$	3.92	\$	3.91		
Free Cash Flow (4)	\$	18,569	\$	23,901	\$	10,016	\$	42,057		
Book Value per Diluted Share (5)	\$	14.47	\$	13.25						
Tangible Book Value (6)	\$	254,763	\$	227,283						
Tangible Book Value per Diluted Share (7)	\$	11.84	\$	10.59						
Debt Leverage Ratio (8)		0.0		0.0		1.04		1.05		
Asset Turnover (9)						1.84		1.95		
Return on Assets (10)						6.3%		7.5%		
Return on Equity (11)						11.4%		14.2%		
Reconciliation of Non-GAAP measures:										
Reconciliation of Net Income to EBITDA:										
Net income	\$	8,404	\$	8,315	\$	32,439	\$	34,508		
Interest expense, net	\$	122	\$	175	\$	628	\$	631		
Provision for income taxes	\$	4,883	\$	4,591	\$	18,805	\$	20,242		
Depreciation and amortization	\$	8,531	\$	7,342	\$	32,542	\$	28,192		
EBITDA (2)	\$	21,940	\$	20,423	\$	84,414	\$	83,573		
Reconciliation of Net Income per diluted share to EBITDA per diluted share:										
Net Income per share:	\$	0.39	\$	0.38	\$	1.50	\$	1.60		
Interest expense, net, per share	\$	0.01	\$	0.01	\$	0.03	\$	0.03		
Provision for income taxes per share	\$	0.23	\$	0.21	\$	0.87	\$	0.95		
Depreciation and amortization per share	\$	0.39	\$	0.35	\$	1.52	\$	1.33		
EBITDA per diluted share (3)	\$	1.02	\$	0.95	\$	3.92	\$	3.91		
Calculation of Francisco Coals Florer										
Calculation of Free Cash Flow:	\$	29,327	•	33,523	•	57 102	\$	78,752		
Net cash flow from operating activities  Less: cash used in purchasing property and equipment	\$		\$ \$		\$	57,193				
Free Cash Flow (4)	\$	(10,758)	\$	(9,622)	\$	(47,177)	\$	(36,695)		
Fice Cash Flow (4)	<u> </u>	18,569	Þ	23,901	3	10,016	<b>3</b>	42,057		
Reconciliation of Book Value to Tangible Book Value:										
Book value (total stockholders' equity)	\$	311,311	\$	284,165						
Goodwill and intangible assets	\$	(56,548)	\$	(56,882)						
Tangible Book Value (6)	\$	254,763	\$	227,283						
	<u> </u>		÷							
Reconciliation of Book Value per diluted share to Tangible Book Value per diluted share:										
Book value per diluted share:	\$	14.47	\$	13.25						
Goodwill and intangible assets per diluted share	_	(2.63)	_	(2.66)						
Tangible Book Value per diluted share (7)	\$	11.84	\$	10.59						
	Period ending September 30, 2013									
	Three Months		Nine							
Reconciliation of 2013 Net Income to 2013 EBITDA	<u>Months</u>		Months							
excluding legal reserve:										
Net income	\$	8,315	\$	24,737						
Interest expense, net	\$	175	\$	537						
Provision for income taxes	\$	4,591	\$	14,545						
Depreciation and amortization	\$	7,342	\$	21,454						
Legal reserve	\$	2,302	\$	2,302						
2013 EBITDA Excluding Legal Reserve (12)	\$	22,725	\$	63,575						

- (1) These financial performance measures are provided as supplemental information to the financial statements. These measures are used by management to evaluate our past performance and prospects for future performance, to review measurements included in the financial covenants in our credit facility and to compare our results with those of our peers. In addition, we believe that certain of the measures, such as book value, tangible book value, free cash flow, asset turnover, return on equity and debt leverage are measures that are monitored by sureties, lenders, lessors, suppliers and certain investors. Our calculation of each measure is described in the following notes; our calculation may not be the same as the calculations made by other companies.
- EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is not recognized under GAAP and does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. EBITDA is a component of the debt to EBITDA covenant that we must report to our bank on a quarterly basis. In addition, management considers EBITDA a useful measure because it eliminates differences which are caused by different capital structures as well as different tax rates and depreciation schedules when comparing our measures to our peers' measures.
- (3) EBITDA per share is calculated by dividing EBITDA by the weighted average number of diluted shares outstanding for the period. EBITDA per diluted share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (4) Free cash flow, which is defined as cash flow provided by operating activities minus cash flow used in purchasing property and equipment, is not recognized under GAAP and does not purport to be an alternative to net income, cash flow from operations or the change in cash on the balance sheet. Management views free cash flow as a measure of operational performance, liquidity and financial health.
- (5) Book value per share is calculated by dividing total stockholders' equity at the end of the period by the weighted average diluted shares outstanding for the period.
- (6) Tangible book value is calculated by subtracting goodwill and intangible assets outstanding at the end of the period from stockholders' equity outstanding at the end of the period. Tangible book value is not recognized under GAAP and does not purport to be an alternative to book value or stockholders' equity.
- (7) Tangible book value per share is calculated by dividing tangible book value at the end of the period by the weighted average number of diluted shares outstanding for the period. Tangible book value per diluted share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (8) The debt leverage ratio is calculated by dividing total debt at the end of the period by total stockholders' equity at the end of the period.
- (9) Asset turnover is calculated by dividing the current period revenue by total assets at the beginning of the period.
- (10) Return on assets is calculated by dividing net income for the period by total assets at the beginning of the period.
- (11) Return on equity is calculated by dividing net income for the period by total stockholders' equity at the beginning of the period.
- (12) The Company also computed 2013 EBITDA Excluding Legal Reserve for the periods presented, which is a non-GAAP measure.