UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

Form 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 1, 2024

MYR GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation)

1-08325 (Commission File Number)

36-3158643 (I.R.S. Employer Identification No.)

12121 Grant Street, Suite 610 Thornton. CO

(Address of principal executive offices)

80241

(Zip Code)

Registrant's telephone number, including area code: (303) 286-8000

None

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	MYRG	The Nasdaq Stock Market, LLC
		(Nasdaq Global Market)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On May 1, 2024, MYR Group Inc. issued a press release announcing its financial results for the three months ended March 31, 2024. The press release is furnished hereto as Exhibit 99.1.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) The following exhibit is being furnished with this Current Report on Form 8-K.

99.1 MYR Group Inc. Press Release, dated May 1, 2024

104 Cover Page Interactive Data File (the cover page XBRL tags are embedded within the Inline XBRL document)

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MYR GROUP INC.

Dated: May 1, 2024

By: /s/ KELLY M. HUNTINGTON

Name:Kelly M. HuntingtonTitle:Senior Vice President and Chief Financial Officer

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MYR Group Inc. Announces First-Quarter 2024 Results

Thornton, Colo., May 1, 2024 – MYR Group Inc. ("MYR") (NASDAQ: MYRG), a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets in the United States and Canada, announced today its first-quarter 2024 financial results.

Highlights for First Quarter 2024

- Quarterly revenues of \$815.6 million
- Quarterly net income of \$18.9 million, or \$1.12 per diluted share
- Quarterly EBITDA of \$39.8 million
- Backlog of \$2.43 billion

Management Comments

Rick Swartz, MYR's President and CEO, said, "Our first quarter 2024 financials resulted in a slight increase in revenues and consolidated gross profit compared to the same period of 2023." Mr. Swartz also said, "The relatively slow start to the year for MYR Group in the first quarter of 2024 reflects some of the near-term supply chain and regulatory challenges a few of our customers are experiencing. Bidding activity remains healthy across both of our business segments, demonstrating positive signs for continued long-term growth. We remain focused on expanding our strong customer relationships through alliance agreements and strategically capturing new opportunities which we believe will drive success in the coming year."

First Quarter Results

MYR reported first-quarter 2024 revenues of \$815.6 million, an increase of \$4.0 million, or 0.5 percent, compared to the first quarter of 2023. Specifically, our Transmission and Distribution ("T&D") segment reported quarterly revenues of \$490.4 million, an increase of \$45.1 million, or 10.1 percent, from the first quarter of 2023, due to an increase in revenue on distribution projects and an increase in revenue on transmission projects. Our Commercial and Industrial ("C&I") segment reported quarterly revenues of \$325.2 million, a decrease of \$41.1 million, or 11.2 percent, from the first quarter of 2023, which was primarily due to the delayed start of certain projects that are expected to begin later in 2024.

Consolidated gross profit increased to \$86.2 million for the first quarter of 2024, compared to \$84.4 million for the first quarter of 2023. The increase in gross profit was due to higher revenues and higher margin. Gross margin increased to 10.6 percent for the first quarter of 2024 from 10.4 percent for the first quarter of 2023. The increase in gross margin was primarily due to better-than-anticipated productivity, favorable joint venture results, favorable change orders and a favorable job closeout. These margin improvements were partially offset by labor and project inefficiencies, some of which were caused by inclement weather experienced on certain projects, rising costs associated with supply chain disruptions, an unfavorable change order and an unfavorable job closeout. Changes in estimates of gross profit on certain projects resulted in gross margin decreases of 1.2 percent and 0.6 percent for the first quarter of 2024 and 2023, respectively.

Selling, general and administrative expenses increased to \$62.2 million for the first quarter of 2024, compared to \$57.0 million for the first quarter of 2023. The period-over-period increase was primarily due to an increase in employee-related expenses, an increase in contingent compensation expense related to a prior acquisition and an increase in employee incentive compensation costs.

Interest expense increased to \$1.1 million for the first quarter of 2024, compared to \$0.6 million for the first quarter of 2023. The period-over-period increase was attributable to higher average outstanding debt balances and higher interest rates, during the first quarter of 2024 as compared to the first quarter of 2023.

Income tax expense was \$4.2 million for the first quarter of 2024, with an effective tax rate of 18.0 percent, compared to income tax expense of \$3.9 million for the first quarter of 2023, with an effective tax rate of 14.4 percent. The increase in the effective tax rate for the first quarter of 2024 compared to the first quarter of 2023 was primarily due to lower stock compensation excess tax benefits and higher other permanent difference items.

For the first quarter of 2024, net income was \$18.9 million, or \$1.12 per diluted share, compared to \$23.2 million, or \$1.38 per diluted share, for the same period of 2023. First-quarter 2024 EBITDA, a non-GAAP financial measure, was \$39.8 million, compared to \$41.3 million in the first quarter of 2023.

Backlog

As of March 31, 2024, MYR's backlog was \$2.43 billion, compared to \$2.51 billion as of December 31, 2023. As of March 31, 2024, T&D backlog was \$853.2 million, and C&I backlog was \$1.57 billion. Total backlog at March 31, 2024 decreased \$243.0 million, or 9.1 percent, from the \$2.67 billion reported at March 31, 2023.

Balance Sheet

As of March 31, 2024, MYR had \$434.3 million of borrowing availability under its \$490 million revolving credit facility.

Non-GAAP Financial Measures

To supplement MYR's financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), MYR uses certain non-GAAP measures. Reconciliation to the nearest GAAP measures of all non-GAAP measures included in this press release can be found at the end of this release. MYR's definitions of these non-GAAP measures may differ from similarly titled measures used by others. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.

MYR believes that these non-GAAP measures are useful because they (i) provide both management and investors meaningful supplemental information regarding financial performance by excluding certain expenses and benefits that may not be indicative of recurring core business operating results, (ii) permit investors to view MYR's performance using the same tools that management uses to evaluate MYR's past performance, reportable business segments and prospects for future performance, (iii) publicly disclose results that are relevant to financial covenants included in MYR's credit facility and (iv) otherwise provide supplemental information that may be useful to investors in evaluating MYR.

Conference Call

MYR will host a conference call to discuss its first-quarter 2024 results on Thursday, May 2, 2024 at 8:00 a.m. Mountain time. To participate via telephone and join the call live, please register in advance here: https://register.vevent.com/register/BI854acb449c13458fab6e49708f48fcef. Upon registration, telephone participants will receive a confirmation email detailing how to join the conference call, including the dial-in number and a unique passcode. Participants may access the audio-only webcast of the conference call from the Investors page of MYR Group's website at myrgroup.com. A replay of the webcast will be available for seven days.

About MYR Group Inc.

MYR Group is a holding company of leading, specialty electrical contractors providing services throughout the United States and Canada through two business segments: Transmission & Distribution (T&D) and Commercial & Industrial (C&I). MYR Group subsidiaries have the experience and expertise to complete electrical installations of any type and size. Through their T&D segment they provide services on electric transmission, distribution networks, substation facilities, clean energy projects and electric vehicle charging infrastructure. Their comprehensive T&D services include design, engineering, procurement, construction, upgrade, maintenance and repair services. T&D customers include investor-owned utilities, cooperatives, private developers, government-funded utilities, independent power producers, independent transmission companies, industrial facility owners and other contractors. Through their C&I segment, they provide a broad range of services which include the design, installation, maintenance and repair of commercial and industrial wiring generally for airports, hospitals, data centers, hotels, stadiums, commercial and industrial facilities, clean energy projects, manufacturing plants, processing facilities, water/waste-water treatment facilities, mining facilities, intelligent transportation systems, roadway lighting, signalization and electric vehicle charging infrastructure. C&I customers include general contractors, commercial and industrial facility owners, government agencies and developers. For more information, visit myrgroup.com.

Forward-Looking Statements

Various statements in this announcement, including those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, are forward-looking statements. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenue, income, capital spending, segment improvements and investments. Forward-looking statements are generally accompanied by words such as "anticipate," "believe," "estimate," "expect," "intend," "likely," "may," "objective," "outlook," "plan," "project," "potential," "should," "unlikely," or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this announcement speak only as of the date of this announcement. We disclaim any obligation to update these statements (unless required by securities laws), and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other

risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. No forward-looking statement can be guaranteed and actual results may differ materially from those projected. Forward-looking statements in this announcement should be evaluated together with the many uncertainties that affect MYR's business, particularly those mentioned in the risk factors and cautionary statements in Item 1A. of MYR's Annual Report on Form 10-K for the fiscal year ended December 31, 2023, and in any risk factors or cautionary statements contained in MYR's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.

MYR Group Inc. Contact:

Kelly M. Huntington, Chief Financial Officer, 847-290-1891, investorinfo@myrgroup.com

Investor Contact:

David Gutierrez, Dresner Corporate Services, 312-780-7204, dgutierrez@dresnerco.com

Financial tables follow ...

MYR GROUP INC. Consolidated Balance Sheets As of March 31, 2024 and December 31, 2023

(in thousands, except share and per share data)	_	March 31, 2024	1	December 31, 2023
		(unaudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	3,911	\$	24,899
Accounts receivable, net of allowances of \$946 and \$1,987, respectively		527,069		521,893
Contract assets, net of allowances of \$575 and \$610, respectively		450,741		420,616
Current portion of receivable for insurance claims in excess of deductibles		8,215		8,267
Refundable income taxes		1,754		4,034
Prepaid expenses and other current assets		34,497		46,535
Total current assets		1,026,187		1,026,244
Property and equipment, net of accumulated depreciation of \$383,009 and \$380,465, respectively		272,569		268,978
Operating lease right-of-use assets		38,515		35,012
Goodwill		115,865		116,953
Intangible assets, net of accumulated amortization of \$31,564 and \$30,534, respectively		81,449		83,516
Receivable for insurance claims in excess of deductibles		33,594		33,739
Investment in joint ventures		9,461		8,707
Other assets		5,850		5,597
Total assets	\$	1,583,490	\$	1,578,746
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Current portion of long-term debt	\$	6,617	\$	7,053
Current portion of operating lease obligations		9,918		9,237
Current portion of finance lease obligations		1,845		2,039
Accounts payable		321,277		359,363
Contract liabilities		270,964		240,411
Current portion of accrued self-insurance		24,623		28,269
Accrued income taxes		1,185		237
Other current liabilities		95,929		100,593
Total current liabilities		732,358	-	747,202
Deferred income tax liabilities		47,829		48,230
Long-term debt		31,315		29,188
Accrued self-insurance		51,007		51,796
Operating lease obligations, net of current maturities		28,592		25,775
Finance lease obligations, net of current maturities		184		314
Other liabilities		28,485		25,039
Total liabilities		919,770		927,544
Commitments and contingencies		,		,_,,,
Shareholders' equity:				
Preferred stock—\$0.01 par value per share; 4,000,000 authorized shares; none issued and outstanding at March 31, 2024 and December 31,				
2023		—		_
Common stock—\$0.01 par value per share; 100,000,000 authorized shares; 16,761,942 and 16,684,492 shares issued and outstanding at March 31, 2024 and December 31, 2023, respectively		167		167
Additional paid-in capital		158,791		162,386
Accumulated other comprehensive loss		(6,352)		(3,880
Retained earnings		511,114		492,529
Total shareholders' equity		663,720		651,202
Total liabilities and shareholders' equity	\$	1,583,490	\$	1,578,746
Total nationales and shareholders equity	ψ	1,505,490	ψ	1,578,7

MYR GROUP INC. Unaudited Consolidated Statements of Operations Three Months Ended March 31, 2024 and 2023

	Three month March 3		
<u>(in thousands, except per share data)</u>	 2024		2023
Contract revenues	\$ 815,562	\$	811,616
Contract costs	729,319		727,224
Gross profit	 86,243		84,392
Selling, general and administrative expenses	62,233		56,964
Amortization of intangible assets	1,228		1,226
Gain on sale of property and equipment	(1,489)		(1,224)
Income from operations	 24,271		27,426
Other income (expense):			
Interest income	142		321
Interest expense	(1,054)		(586)
Other expense, net	(263)		(90)
Income before provision for income taxes	23,096		27,071
Income tax expense	4,157		3,908
Net income	\$ 18,939	\$	23,163
Income per common share:			
—Basic	\$ 1.13	\$	1.39
—Diluted	\$ 1.12	\$	1.38
Weighted average number of common shares and potential common shares outstanding:			
—Basic	16,711		16,618
—Diluted	16,837		16,824

MYR GROUP INC. Unaudited Consolidated Statements of Cash Flows Three Months Ended March 31, 2024 and 2023

		Three mo Mare	nths en ch 31,	ded
<u>(in thousands)</u>	20	24		2023
Cash flows from operating activities:				
Net income	\$	18,939	\$	23,163
Adjustments to reconcile net income to net cash flows provided by operating activities:				
Depreciation and amortization of property and equipment		14,602		12,763
Amortization of intangible assets		1,228		1,226
Stock-based compensation expense		1,917		1,982
Gain on sale of property and equipment		(1,489)		(1,224)
Other non-cash items		656		62
Changes in operating assets and liabilities:				
Accounts receivable, net		(6,009)		53,819
Contract assets, net		(30,962)		(31,868)
Receivable for insurance claims in excess of deductibles		197		(601)
Other assets		13,409		15,921
Accounts payable		(30,990)		(19,142)
Contract liabilities		30,758		(6,312)
Accrued self-insurance		(4,426)		(2,561)
Other liabilities		(140)		(10,070)
Net cash flows provided by operating activities		7,690		37,158
Cash flows from investing activities:				
Proceeds from sale of property and equipment		1,879		1,539
Purchases of property and equipment		(25,783)		(19,615)
Net cash flows used in investing activities		(23,904)		(18,076)
Cash flows from financing activities:				
Borrowings under revolving lines of credit		121,745		9,242
Repayments under revolving lines of credit		(117,463)		(22,157)
Payment of principal obligations under equipment notes		(2,591)		(1,980)
Payment of principal obligations under finance leases		(275)		(302)
Proceeds from exercise of stock options		_		20
Payments related to tax withholding for stock-based compensation		(5,866)		(7,936)
Net cash flows used in financing activities		(4,450)		(23,113)
Effect of exchange rate changes on cash		(324)		30
Net decrease in cash and cash equivalents		(20,988)		(4,001)
Cash and cash equivalents:		(.,)		(.,
Beginning of period		24,899		51,040
End of period	\$	3,911	\$	47,039

MYR GROUP INC. Unaudited Consolidated Selected Data, Unaudited Performance Measure and Reconciliation of Non-GAAP Measure For the Three and Twelve Months Ended March 31, 2024 and 2023 and As of March 31, 2024, December 31, 2023, March 31, 2023 and March 31, 2022

			10nths en arch 31,	ded					ve months ended 1arch 31,			
(dollars in thousands, except share and per share data)		2024		2023		2024			2023	_		
Summary Statement of Operations Data:							_					
Contract revenues	\$	815,562	\$	811,616	\$	3,647,851	\$		3,183,534			
Gross profit	\$	86,243	\$	84,392	\$	366,248	\$		347,869	·		
Income from operations	\$	24,271	\$	27,426	\$	125,938	\$		117,431	_		
Income before provision for income taxes	\$	23,096	\$	27,071	\$	121,029	\$		116,831			
Income tax expense	\$	4,157	\$	3,908	\$	34,263	\$		30,975			
Net income	\$	18,939	\$	23,163	\$	86,766	\$		85,856	,		
Tax rate		18.0	%	14.4 %	6	28.3	%		26.5	%		
Per Share Data:												
Income per common share:	*						<i></i>					
– Basic	\$	1.13	\$ \$	1.39	\$	5.19	(1) \$		5.15	(1)		
– Diluted	\$	1.12	\$	1.38	\$	5.16	(1) \$		5.08	(1)		
Weighted average number of common shares and potential common shares outstanding:												
- Basic		16,711		16,618		16,706	(2)		16,687	(2)		
– Diluted		16,837		16,824		16,828	(2)		16,884	(2)		
<u>(in thousands)</u>		March 31, December 31, March 2024 2023 202				March 3 2022	1,					
Summary Balance Sheet Data:		^ 1	502 400	¢ 1		¢ 1	2 (0.007	Φ.	1.00			
Total assets			,583,490		578,746		,360,237	\$		5,579		
Total shareholders' equity		\$	663,720		651,202	\$	577,565	\$		6,278		
Goodwill and intangible assets		\$	197,314		200,469	\$	202,299	\$		3,510		
Total funded debt (3)		\$	37,932	\$	36,241	\$	25,658	\$	4	9,696		
		Three months ended March 31,										
(dollars in thousands)	_	2024				20)23					
Segment Results:		Amour	nt	Perce	nt	Amo	unt		Percent			
Contract revenues:	_											
Transmission & Distribution		\$ 49	0,395		60.1~%	\$ 4	445,324		4	54.9 %		
Commercial & Industrial	_	32	25,167		39.9	3	366,292		2	45.1		
Total		\$ 81	5,562		100.0 %	\$	811,616		10	0.0 %		
Operating income (loss):	-											
Transmission & Distribution		\$2	9,837		6.1 %	\$	32,821			7.4 %		
Commercial & Industrial		1	1,423		3.5		10,627			2.9		
	-											

Consolidated

Corporate

Total

See notes at the end of this earnings release

\$

41,260

(16,989)

24,271

5.1

(2.1)

3.0 % \$

43,448

(16,022)

27,426

5.4

(2.0)

3.4 %

MYR GROUP INC. Unaudited Performance Measures and Reconciliation of Non-GAAP Measures Three and Twelve Months Ended March 31, 2024 and 2023

10: thosands.except share, per share data, ratios and percentages) 2024 2023 2024 2023 Financial Performance Measures (A): E 39,838 \$ 41,325 \$ 186,706 \$ 177,517 EBITDA (S) \$ 20,37 \$ 2,445 \$ 100,51 EBITA (sc) \$ 20,694 \$ 24,439 \$ 93,554 \$ 93,656 \$ 93,656 \$ 93,656 \$ 93,656 \$ 93,656 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 90,654 \$ 93,654 \$ 90,654 \$ 93,654 \$ 90,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$ 93,654 \$			Three months ended March 31,		Last twelve mo March				
EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 EBITDA per Diluted Share (6) \$ 2,37 \$ 2,46 \$ 11,10 \$ 93,686 Free Cash Flow (8) \$ 20,694 \$ 24,439 \$ 93,664 \$ 93,664 \$ 93,664 \$ 93,664 \$ 93,666 \$ 11,10 \$ 10,51 Book Value per Period End Share (9) \$ 30,30 \$ 34,17 \$ 100,541 Book Value per Period End Share (11) \$ 27,62 \$ 22,20 \$ 100,541 Book Value per Period End Share (11) \$ 27,62 \$ 22,20 \$ 100,641 \$ 64 % \$ 7,1 % Funde Debt to Equity Ruit (12) 0.06 0.04 \$ 64 % \$ 7,1 % \$ 160,9% \$ 177,517 \$ 50% \$ 160,9% \$ 31,98 \$ 00,979 \$ 57,488 \$ 1100 \$ 10,	<u>(in thousands, except share, per share data, ratios and percentages)</u>		2024		2023		2024		2023
EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 EBITDA per Diluted Share (6) \$ 2,37 \$ 2,46 \$ 11,10 \$ 93,686 Free Cash Flow (8) \$ 20,694 \$ 24,439 \$ 93,664 \$ 93,664 \$ 93,664 \$ 93,664 \$ 93,666 \$ 11,10 \$ 10,51 Book Value per Period End Share (9) \$ 30,30 \$ 34,17 \$ 100,541 Book Value per Period End Share (11) \$ 27,62 \$ 22,20 \$ 100,541 Book Value per Period End Share (11) \$ 27,62 \$ 22,20 \$ 100,641 \$ 64 % \$ 7,1 % Funde Debt to Equity Ruit (12) 0.06 0.04 \$ 64 % \$ 7,1 % \$ 160,9% \$ 177,517 \$ 50% \$ 160,9% \$ 31,98 \$ 00,979 \$ 57,488 \$ 1100 \$ 10,	Financial Performance Measures (4):							_	
EBIA, net of taxes (7) \$ 20,094 \$ 24,439 \$ 93,654 \$ 93,664 \$ 049,356) \$ 100,541 Book Value per Period End Share (9) \$ 33,30 \$ 34,17 Tangible Book Value (10) \$ 466,406 \$ 375,266 Tangible Book Value (10) \$ 466,406 \$ 375,266 Tangible Book Value (10) \$ 276,26 \$ 22,20 Funded Debt to Equity Ratio (12) 0.06 Asset Turnover (13) 6.4 % 7.1 % Return on Saxets(14) 6.4 % 7.1 % Return on Equity (15) 15.0 % 16.0 % Reconciliation of Non-GAAP Measures: Reconciliation of Net Income to EBITDA: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net Income tax expense 912 265 4,608 3,198 Income tax expense 15,830 \$ 13,989 60,979 \$ 57,488 Dinterest expense, net Income tax expense 13,989 \$ 41,325 \$ 186,706 \$ 177,517 Berton of Net Income per Diluted Share to EBITDA per Diluted Share to EBITDA per Diluted Share 5 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Interest expense, net Income tax expense 0.06 0.02 \$ 0.22 \$ 0.19 Income tax expense per share 0.06 \$ 0.02 \$ 0.23 \$ 0.40 \$ 11.10 \$ 10.51 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share (0) \$ 0.3 3.62 \$ 3.40 Bartrein down damortization per share 0.25 \$		\$	39,838	\$	41,325	\$	186,706	\$	177,517
EBIA, net of taxes (7) \$ 20,094 \$ 24,439 \$ 93,654 \$ 93,664 \$ 049,356) \$ 100,541 Book Value per Period End Share (9) \$ 33,30 \$ 34,17 Tangible Book Value (10) \$ 466,406 \$ 375,266 Tangible Book Value (10) \$ 466,406 \$ 375,266 Tangible Book Value (10) \$ 276,26 \$ 22,20 Funded Debt to Equity Ratio (12) 0.06 Asset Turnover (13) 6.4 % 7.1 % Return on Saxets(14) 6.4 % 7.1 % Return on Equity (15) 15.0 % 16.0 % Reconciliation of Non-GAAP Measures: Reconciliation of Net Income to EBITDA: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net Income tax expense 912 265 4,608 3,198 Income tax expense 15,830 \$ 13,989 60,979 \$ 57,488 Dinterest expense, net Income tax expense 13,989 \$ 41,325 \$ 186,706 \$ 177,517 Berton of Net Income per Diluted Share to EBITDA per Diluted Share to EBITDA per Diluted Share 5 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Interest expense, net Income tax expense 0.06 0.02 \$ 0.22 \$ 0.19 Income tax expense per share 0.06 \$ 0.02 \$ 0.23 \$ 0.40 \$ 11.10 \$ 10.51 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share (0) \$ 0.3 3.62 \$ 3.40 Bartrein down damortization per share 0.25 \$	EBITDA per Diluted Share (6)	\$	2.37	\$	2.46	\$	11.10	\$	10.51
Book Value per Period End Share (9) \$ 39.30 \$ 34.17 Tangible Book Value (10) \$ 466,406 \$ 375,266 Tangible Book Value per Period End Share (11) \$ 2.762 \$ 22.20 Funded Debt to Equity Ratio (12) 0.06 0.04	· · · · · · · · · · · · · · · · · · ·	\$	20,694	\$	24,439	\$	93,654	\$	93,696
Tangible Book Value (10) S 466,406 S 375,266 Tangible Book Value per Period End Share (11) S 27,62 S 22.20 Funded Debt to Equity Ratio (12) 0.06 0.04 Asset Turnover (13) 2.68 2.64 7.1 % Return on Assets (14) 6.4 % 7.1 % Return on Equity (15) 16.0 % 16.0 % Net income S 18,939 S 23,163 S 86,766 S 85,856 Interest expense, net 912 2.65 4,698 3,198 100,775 Depreciation and amotization 15,830 13,989 60,079 57,488 8 5,16 5 5.09 Interest expense, net 912 S 1.38 S 5.16 5 5.09 Net income per share 0.06 0.02 0.28 0.19 10.83 3.62 3.4263 3.0975 Depreciation and amotization per share 0.025 0.23 2.04 1.83 3.62 3.62 3.4263 3.62 3.4263 3.62 3.4263 3.62 3.62 <td>Free Cash Flow (8)</td> <td>\$</td> <td>(18,093)</td> <td>\$</td> <td>17,543</td> <td>\$</td> <td>(49,356)</td> <td>\$</td> <td>100,541</td>	Free Cash Flow (8)	\$	(18,093)	\$	17,543	\$	(49,356)	\$	100,541
Tangible Book Value per Period End Share (11) S 27.62 S 22.20 Funded Debt to Equity Ratio (12) 0.06 0.04 0.04 Asset Turnover (13) 2.68 2.64 Return on Assets (14) 6.4 % 7.1 % Return on Sevest (14) 6.4 % 7.1 % Return on Invested Capital (16) 15.0 % 16.0 % Reconciliation of Net Income to EBITDA: 14.9 % 16.7 % Net income S 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Income tax expense 9.12 2.65 4.698 3,198 13,989 60,979 57,488 EBITDA (5) \$ 3.9,838 \$ 41.325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share \$ 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Income tax expense, net, per share 0.025 0.23 2.044 18.3 Depreciation and amortization per share 0.94 0.83 3.62 3.40 BITDA per Diluted Share (6) \$ 2.37<	Book Value per Period End Share (9)	\$	39.30	\$	34.17				
Funded Debt to Equity Ratio (12) 0.06 0.04 Asset Turnover (13) 2.68 2.64 Asset Turnover (13) 6.4 % 7.1 % Return on Equity (15) 15.0 % 16.0 % Return on Invested Capital (16) 14.9 % 16.7 % Reconciliation of Non-GAAP Measures: Reconciliation of Non-GAAP Measures: 8 Reconciliation of Net Income to EBITDA: 912 265 4.698 3.198 Interest expense, net 912 265 4.698 3.198 Depreciation and amortization 15.830 13.989 60.979 57.488 EBITDA (5) \$ 39.838 \$ 41.325 \$ 186.706 \$ 177.517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share: 0.06 0.02 0.28 0.19 Income per share \$ 1.12 \$ 1.38 \$ 5.16 \$ 5.09 11.83 Depreciation and amortization per share \$ 0.25 0.23 2.04 1.83 Depreciation and amortization per share \$ 1.22 \$ 1.10 \$ 10.51 Reconciliation of Non-GAAP m	Tangible Book Value (10)	\$	466,406	\$	375,266				
Asset Turnover (13) 2.68 2.64 7.1 % Return on Assets (14) 6.4 % 7.1 % Return on Invested Capital (16) 15.0 % 16.0 % Reconciliation of Non-GAAP Measures: 14.9 % 16.7 % Reconciliation of Net Income to EBITDA: 912 2.65 4,669 3,198 Interest expense, net 912 2.65 4,698 3,198 Income tax expense 4,157 3,908 34,263 30,975 Depreciation and amortization 15,830 13,989 60,079 57,488 EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share 0.06 0.02 0.28 0.19 Income tax expense, net, per share 0.05 0.23 2.04 1.83 Depreciation and amortization per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6) \$ 2.37 \$ 2.46 \$ 11.10 \$ 10.51 Reconciliation of Non-GAAP measure:	Tangible Book Value per Period End Share (11)	\$	27.62	\$	22.20				
Return on Assets (14) 6.4% 7.1% Return on Equity (15) 15.0% 16.0% Return on Invested Capital (16) 14.9% 16.7% Reconciliation of Non-GAAP Measures: Reconciliation of Net Income to EBITDA: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 Income tax expense 4,157 3,908 34,263 30,975 Depreciation and amortization 15,830 13,989 60,979 57,488 EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share: 0.06 0.02 0.28 0.19 Income tax expense, net, per share 0.02 0.23 2.04 1.83 Depreciation and amortization per share 0.25 0.23 2.04 1.83 Detrest expense, net, per share 0.02 0.28 0.19 10.051 Income tax expense per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40	Funded Debt to Equity Ratio (12)		0.06		0.04				
15.0 % 16.0 % Return on Invested Capital (16) Reconciliation of Non-GAAP Measures: Reconciliation of Net Income to EBITDA: Net income Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 Income tax expense 4,157 3,908 34,263 30,975 Depreciation and amortization 15,830 13,989 60,979 57,488 EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share S 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Interest expense, net, per share 0.06 0.02 0.28 0.19 Income tax expense per share 0.25 0.23 2.04 18.33 Depreciation and amortization per share 0.94 0.83 3.62 3.40 Interest expense, net, per share 0.94 0.83 3.62 3.40 Depreciation and amortization per share 0.94	Asset Turnover (13)						2.68		2.64
Return on Invested Capital (16) 14.9 % 16.7 % Reconciliation of Non-GAAP Measures: Reconciliation of Net Income to EBITDA: 5 18.939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 Income tax expense 4,157 3,908 34,263 30,975 Depreciation and amortization 15,830 13,989 60,979 57,488 EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share \$ 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Interest expense, net, per share 0.025 0.23 2.044 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.400 EBITDA per Diluted Share (6) \$ 2.37 \$ 2.46 \$ 11.10 \$ 10.51 Reconciliation of Non-GAAP measure: Net Net 12.28 1.2.26 4,698 3,198 Interest expense, net 912	Return on Assets (14)						6.4 %)	7.1 %
Reconciliation of Non-GAAP Measures: Reconciliation of Net Income to EBITDA: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 Income tax expense 4,157 3,908 34,263 30,975 Depreciation and amortization 15,830 13,989 60,979 57,488 EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share \$ 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Interest expense, net, per share 0.025 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6) \$ 2.37 \$ 2.3163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3.198 Amortization of Non-GAAP measure: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3.198 3.1051 10.51 Reco	Return on Equity (15)						15.0 %)	16.0 %
Reconciliation of Net Income to EBITDA: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interst expense, net 912 265 4,698 3,198 Income tax expense 4,157 3,908 34,263 30,975 Depreciation and amortization 15,830 13,989 60,979 57,488 EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share: \$ 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Income tax expense, net, per share 0.06 0.02 0.28 0.19 Income tax expense per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6) \$ 2.37 \$ 2.46 \$ 11.10 \$ 10.51 Reconciliation of Non-GAAP measure: \$ 1.22 \$ 1.8939 \$ 23,163 \$ 86,766 \$ 85,856 Interst expense, net 912 265 4,698 3,198 10.51 Reconciliation of Non-GAAP measure: \$ 1.228 1,22	Return on Invested Capital (16)						14.9 %)	16.7 %
Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 Income tax expense 4,157 3,908 34,263 30,975 Depreciation and amortization 15,830 13,989 60,979 57,488 EBITDA (5) \$ 39,838 \$ 41,325 \$ 186,706 \$ 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share: \$ 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Interest expense, net, per share 0.06 0.02 0.28 0.19 Income tax expense per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6) \$ 2.377 \$ 2.466 \$ 11.10 \$ 10.51 Reconciliation of Non-GAAP measure: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 3.62 3.40 EBITDA per Diluted Share (6) \$ 2.377 \$ 2.466 \$ 11.10 \$ 10.51 Ne	Reconciliation of Non-GAAP Measures:								
Interest expense, net9122654,6983,198Income tax expense4,1573,90834,26330,975Depreciation and amortization15,83013,98960,97957,488EBITDA (5)\$ 39,838\$ 41,325\$ 186,706\$ 177,517Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share:Net income per share\$ 1.12\$ 1.38\$ 5.16\$ 5.09Interest expense, net, per share0.060.020.280.19Income tax expense per share0.250.232.041.83Depreciation and amortization per share 0.944 0.833.623.400EBITDA per Diluted Share (6)\$ 2.377\$ 2.46\$ 11.10\$ 10.51Reconciliation of Non-GAAP measure:Net income\$ 18,939\$ 23,163\$ 86,766\$ 85,856Interest expense, net9122654,6983,198Amortization of intangible assets1.2281.2264,9097,468Tax impact of interest and amortization of intangible assets(385)(215)(2,719)(2,826)EBIA, net of taxes (7)\$ 20,694\$ 24,439\$ 93,654\$ 93,696Calculation of Free Cash Flow:Net cash flow from operating property and equipment\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(09,094)$ $(82,634)$	Reconciliation of Net Income to EBITDA:								
Income tax expense4,1573,90834,26330,975Depreciation and amortization $15,830$ $13,989$ $60,979$ $57,488$ EBITDA (5)\$ 39,838\$ 41,325\$ 186,706\$ 177,517Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share:Net income per share\$ 1.12\$ 1.38\$ 5.16\$ 5.09Interest expense, net, per share0.060.020.280.19Income tax expense per share0.250.232.041.83Depreciation and amortization per share0.940.833.623.40EBITDA per Diluted Share (6)\$ 2.37\$ 2.46\$ 11.10\$ 10.51Reconciliation of Non-GAAP measure:Net income\$ 18,939\$ 23,163\$ 86,766\$ 85,856Interest expense, net9122654,6983,198Amortization of intangible assets1,2281,2264,9097,468Tax impact of interest and amortization of intangible assets(385)(215)(2,719)(2,826)EBIA, net of taxes (7)\$ 20,694\$ 24,439\$ 93,654\$ 93,696Calculation of Free Cash Flow:\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(09,904)$ $(82,634)$	Net income	\$	18,939	\$	23,163	\$	86,766	\$	85,856
Depreciation and amortization15,83013,98960,97957,488EBITDA (5)\$ 39,838\$ 41,325\$ 186,706\$ 177,517Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share:Net income per share\$ 1.12\$ 1.38\$ 5.16\$ 5.09Interest expense, net, per share0.060.020.280.19Income tax expense per share0.250.232.041.83Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6)\$ 2.37\$ 2.46\$ 11.10\$ 10.51Reconciliation of Non-GAAP measure:Net income\$ 18,939\$ 23,163\$ 86,766\$ 85,856Interest expense, net9122654,6983,198Amortization of intangible assets1,2281,2264,9097,468Tax impact of interest and amortization of intangible assets(385)(215)(2,719)(2,826)EBIA, net of taxes (7)\$ 20,694\$ 24,439\$ 93,654\$ 93,696Calculation of Free Cash Flow:\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment\$ 7,690\$ 37,158\$ 41,548\$ 183,175	Interest expense, net		912		265		4,698		3,198
EBITDA (5) § 39,838 § 41,325 § 186,706 § 177,517 Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share: S 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Net income per share 0.06 0.02 0.28 0.19 Income tax expense, net, per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6) § 2.37 § 2.46 § 11.10 § 10.51 Reconciliation of Non-GAAP measure: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 $4,698$ $3,198$ Amortization of intangible assets $1,228$ $1,226$ $4,909$ $7,468$ Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7) § 20,694 § 24,439 § 93,654 § 93,696 Calculation of Free Cash Flow: Net cash flow from operating activities § 7,690 § 37,158 § 41,548 § 183,175 $(25,7$	Income tax expense		4,157		3,908		34,263		30,975
Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share: Net income per share \$ 1.12 \$ 1.38 \$ 5.16 \$ 5.09 Interest expense, net, per share 0.06 0.02 0.28 0.19 Income tax expense per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6) \$ 2.37 \$ 2.46 \$ 11.10 \$ 10.51 Reconciliation of Non-GAAP measure: Net income Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 Amortization of intangible assets 1,228 1,226 4,909 7,468 Tax impact of interest and amortization of intangible assets (385) (215) (2,719) (2,826) EBIA, net of taxes (7) \$ 20,694 \$ 24,439 \$ 93,654 \$ 93,696 Calculation of Free Cash Flow: \$ 7,690 \$ 37,158 \$ 41,548 \$ 183,175 Less: cash used in purchasing property and equipment (25,783) (19,615) (90,904) (82,634)	Depreciation and amortization		15,830		13,989		60,979		57,488
Share: S 1.12 S 1.38 S 5.16 S 5.09 Interest expense, net, per share 0.06 0.02 0.28 0.19 Income tax expense per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6) S 2.37 S 2.46 S 11.10 S 10.51 Reconciliation of Non-GAAP measure: Net income S 18,939 S 23,163 S 86,766 S 85,856 Interest expense, net 912 265 4,698 3,198 3,198 Amortization of intangible assets 1,228 1,226 4,909 7,468 Tax impact of interest and amortization of intangible assets (385) (215) (2,719) (2,826) EBIA, net of taxes (7) S 20,694 S 37,158 \$ 41,548 183,175 Less: cash used in purchasing property and equipment (25,783) (19,615) (90,904) (82,634)	EBITDA (5)	\$	39,838	\$	41,325	\$	186,706	\$	177,517
Interest expense, net, per share 0.06 0.02 0.28 0.19 Income tax expense per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6)\$ 2.37\$ 2.46\$ 11.10\$ 10.51Reconciliation of Non-GAAP measure:Net income\$ 18,939\$ 23,163\$ 86,766\$ 85,856Interest expense, net 912 265 $4,698$ $3,198$ Amortization of intangible assets $1,228$ $1,226$ $4,909$ $7,468$ Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7)\$ 20,694\$ 24,439\$ 93,654\$ 93,696Calculation of Free Cash Flow:\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$	Reconciliation of Net Income per Diluted Share to EBITDA per Diluted Share:								
Income tax expense per share 0.25 0.23 2.04 1.83 Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6)§ 2.37 § 2.46 § 11.10 § 10.51 Reconciliation of Non-GAAP measure:Net income§ $18,939$ § $23,163$ \$ $86,766$ \$ $85,856$ Interest expense, net912 265 $4,698$ $3,198$ Amortization of intangible assets $1,228$ $1,226$ $4,909$ $7,468$ Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7)§ $20,694$ \$ $37,158$ $41,548$ 8 $183,175$ Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $90,904$ $(82,634)$	Net income per share	\$	1.12	\$	1.38	\$	5.16	\$	5.09
Depreciation and amortization per share 0.94 0.83 3.62 3.40 EBITDA per Diluted Share (6)\$ 2.37\$ 2.46\$ 11.10\$ 10.51Reconciliation of Non-GAAP measure:Net income\$ 18,939\$ 23,163\$ 86,766\$ 85,856Interest expense, net 912 265 $4,698$ $3,198$ Amortization of intangible assets $1,228$ $1,226$ $4,909$ $7,468$ Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7)\$ 20,694\$ 24,439\$ 93,654\$ 93,696Calculation of Free Cash Flow:\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(22,624)$	Interest expense, net, per share		0.06		0.02		0.28		0.19
EBITDA per Diluted Share (6) $$$ 2.37$$$ 2.46$$$ 11.10$$$ 10.51$Reconciliation of Non-GAAP measure:Net income$$ 18,939$$ 23,163$$ 86,766$$ 85,856Interest expense, net9122654,6983,198Amortization of intangible assets1,2281,2264,9097,468Tax impact of interest and amortization of intangible assets(385)(215)(2,719)(2,826)EBIA, net of taxes (7)$$ 20,694$$ 24,439$$ 93,654$$ 93,696Calculation of Free Cash Flow:$< 7,690$ 37,158$ 41,548$$ 183,175Less: cash used in purchasing property and equipment$$ (25,783)$(19,615)$(90,904)$(82,634)$	Income tax expense per share		0.25		0.23		2.04		1.83
Reconciliation of Non-GAAP measure: Net income \$ 18,939 \$ 23,163 \$ 86,766 \$ 85,856 Interest expense, net 912 265 4,698 3,198 Amortization of intangible assets 1,228 1,226 4,909 7,468 Tax impact of interest and amortization of intangible assets (385) (215) (2,719) EBIA, net of taxes (7) \$ 20,694 \$ 24,439 \$ 93,654 \$ 93,696 Calculation of Free Cash Flow: \$ 7,690 \$ 37,158 \$ 41,548 \$ 183,175 Less: cash used in purchasing property and equipment $(25,783)$ $(19,015)$ $(90,904)$ $(82,634)$	Depreciation and amortization per share		0.94		0.83		3.62		3.40
Net income\$ 18,939\$ 23,163\$ 86,766\$ 85,856Interest expense, net9122654,6983,198Amortization of intangible assets1,2281,2264,9097,468Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7)\$ 20,694\$ 24,439\$ 93,654\$ 93,696Calculation of Free Cash Flow:Net cash flow from operating activities\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$	EBITDA per Diluted Share (6)	\$	2.37	\$	2.46	\$	11.10	\$	10.51
Interest expense, net9122654,6983,198Amortization of intangible assets1,2281,2264,9097,468Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7) $$20,694$ $$24,439$ $$93,654$ $$93,696$ Calculation of Free Cash Flow:Net cash flow from operating activities $$7,690$ $$37,158$ $$41,548$ $$183,175$ Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$	Reconciliation of Non-GAAP measure:								
Amortization of intangible assets1,2281,2264,9097,468Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7) $$20,694$ $$24,439$ $$93,654$ $$93,696$ Calculation of Free Cash Flow:Net cash flow from operating activities $$7,690$ $$37,158$ $$41,548$ $$183,175$ Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$	Net income	\$	18,939	\$	23,163	\$	86,766	\$	85,856
Amortization of intangible assets1,2281,2264,9097,468Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7) $$20,694$ $$24,439$ $$93,654$ $$93,696$ Calculation of Free Cash Flow:Net cash flow from operating activities $$7,690$ $$37,158$ $$41,548$ $$183,175$ Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$	Interest expense, net		912		265		4,698		3,198
Tax impact of interest and amortization of intangible assets (385) (215) $(2,719)$ $(2,826)$ EBIA, net of taxes (7)§ 20,694§ 24,439§ 93,654§ 93,696Calculation of Free Cash Flow:Net cash flow from operating activities§ 7,690§ 37,158§ 41,548§ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$			1,228		1,226		4,909		7,468
Calculation of Free Cash Flow:Net cash flow from operating activitiesLess: cash used in purchasing property and equipment(25,783)(19,615)(90,904)(82,634)	Tax impact of interest and amortization of intangible assets		(385)		(215)		(2,719)		(2,826)
Net cash flow from operating activities\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$	EBIA, net of taxes (7)	\$	20,694	\$	24,439	\$	93,654	\$	93,696
Net cash flow from operating activities\$ 7,690\$ 37,158\$ 41,548\$ 183,175Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$	Calculation of Free Cash Flow:								
Less: cash used in purchasing property and equipment $(25,783)$ $(19,615)$ $(90,904)$ $(82,634)$		\$	7,690	\$	37,158	\$	41,548	\$	183,175
		-	-				,		,
		\$		\$		\$		\$	

See notes at the end of this earnings release.

MYR GROUP INC. Unaudited Performance Measures and Reconciliation of Non-GAAP Measures As of March 31, 2024, 2023 and 2022

<u>(in thousands, except per share amounts)</u>	Ma	rch 31, 2024	Ma	rch 31, 2023
Reconciliation of Book Value to Tangible Book Value:				
Book value (total shareholders' equity)	\$	663,720	\$	577,565
Goodwill and intangible assets		(197,314)		(202,299)
Tangible Book Value (10)	\$	466,406	\$	375,266
Reconciliation of Book Value per Period End Share to Tangible Book Value per Period End Share:				
Book value per period end share	\$	39.30	\$	34.17
Goodwill and intangible assets per period end share		(11.68)		(11.97)
Tangible Book Value per Period End Share (11)	\$	27.62	\$	22.20
Calculation of Period End Shares:				
Shares outstanding		16,762		16,699
Plus: common equivalents		126		206
Period End Shares (17)		16,888	_	16,905
(in the second -) March 21, 20	14 1 4	augh 21 2022	м	

<u>(in thousands)</u>	March 31, 2024	March 31, 2023	March 31, 2022
Reconciliation of Invested Capital to Shareholders Equity:			
Book value (total shareholders' equity)	\$ 663,720	\$ 577,565	\$ 536,278
Plus: total funded debt	37,932	25,658	49,696
Less: cash and cash equivalents	(3,911)	(47,039)	(18,732)
Invested Capital	\$ 697,741	\$ 556,184	\$ 567,242
Average Invested Capital (18)	\$ 626,963	\$ 561,713	

See notes at the end of this earnings release.

- (1) Last-twelve-months earnings per share is the sum of earnings per share reported in the last four quarters.
- (2) Last-twelve-months weighted average basic and diluted shares were determined by adding the weighted average shares reported for the last four quarters and dividing by four.
- (3) Funded debt includes outstanding borrowings under our revolving credit facility and our outstanding equipment notes.
- (4) These financial performance measures are provided as supplemental information to the financial statements. These measures are used by management to evaluate our past performance, our prospects for future performance and our ability to comply with certain material covenants as defined within our credit agreement, and to compare our results with those of our peers. In addition, we believe that certain of the measures, such as book value, tangible book value, free cash flow, asset turnover, return on equity, and debt leverage are measures that are monitored by sureties, lenders, lessors, suppliers and certain investors. Our calculation of each measure is described in the following notes; our calculation may not be the same as the calculations made by other companies.
- (5) EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is not recognized under GAAP and does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. Certain material covenants contained within our credit agreement are based on EBITDA with certain additional adjustments, including our interest coverage ratio and leverage ratio, which we must comply with to avoid potential immediate repayment of amounts borrowed or additional fees to seek relief from our lenders. In addition, management considers EBITDA a useful measure because it provides MYR Group Inc. and its investors with an additional tool to compare our operating performance on a consistent basis by removing the impact of certain items that management believes to not directly reflect the company's core operations. Management further believes that EBITDA is useful to investors and other external users of our financial statements in evaluating the company's operating performance and cash flow because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, useful lives placed on assets, capital structure and the method by which assets were acquired.
- (6) EBITDA per diluted share is calculated by dividing EBITDA by the weighted average number of diluted shares outstanding for the period. EBITDA per diluted share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (7) EBIA, net of taxes is defined as net income plus net interest plus amortization of intangible assets, less the tax impact of net interest and amortization of intangible assets. The tax impact of net interest and amortization of intangible assets by the effective tax rate. Management uses EBIA, net of taxes, to measure our results exclusive of the impact of financing and amortization of intangible assets costs.
- (8) Free cash flow, which is defined as cash flow provided by operating activities minus cash flow used in purchasing property and equipment, is not recognized under GAAP and does not purport to be an alternative to net income, cash flow from operations or the change in cash on the balance sheet. Management views free cash flow as a measure of operational performance, liquidity and financial health.
- (9) Book value per period end share is calculated by dividing total shareholders' equity at the end of the period by the period end shares outstanding.
- (10) Tangible book value is calculated by subtracting goodwill and intangible assets outstanding at the end of the period from shareholders' equity. Tangible book value is not recognized under GAAP and does not purport to be an alternative to book value or shareholders' equity.
- (11) Tangible book value per period end share is calculated by dividing tangible book value at the end of the period by the period end number of shares outstanding. Tangible book value per period end share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (12) The funded debt to equity ratio is calculated by dividing total funded debt at the end of the period by total shareholders' equity at the end of the period.
- (13) Asset turnover is calculated by dividing the current period revenue by total assets at the beginning of the period.
- (14) Return on assets is calculated by dividing net income for the period by total assets at the beginning of the period.
- (15) Return on equity is calculated by dividing net income for the period by total shareholders' equity at the beginning of the period.
- (16) Return on invested capital is calculated by dividing EBIA, net of taxes, less any dividends, by average invested capital. Return on invested capital is not recognized under GAAP, and is a key metric used by management to determine our executive compensation.
- (17) Period end shares is calculated by adding average common stock equivalents for the quarter to the period end balance of common stock outstanding. Period end shares is not recognized under GAAP and does not purport to be an alternative to diluted shares. Management views period end shares as a better measure of shares outstanding as of the end of the period.
- (18) Average invested capital is calculated by adding net funded debt (total funded debt less cash and marketable securities) to total shareholders' equity and calculating the average of the beginning and ending of each period.