# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# Form 8-K

## CURRENT REPORT

#### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 29, 2020

# **MYR GROUP INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation)

**1-08325** (Commission File Number) **36-3158643** (I.R.S. Employer Identification No.)

1701 Golf Road, Suite 3-1012 Rolling Meadows, IL (Address of Principal Executive Offices)

**60008** (ZIP Code)

Registrant's telephone number, including area code: (847) 290-1891

None

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	MYRG	The Nasdaq Stock Market, LLC
		(Nasdaq Global Market)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

# Item 2.02 Results of Operations and Financial Condition.

On April 29, 2020, MYR Group Inc. issued a press release announcing its financial results for the three months ended March 31, 2020. The press release is furnished hereto as Exhibit 99.1.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) The following exhibit is being furnished with this Current Report on Form 8-K.

99.1 MYR Group Inc. Press Release, dated April 29, 2020

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MYR GROUP INC.

Dated: April 29, 2020

By: /s/ BETTY R. JOHNSON

Name: Betty R. Johnson Title: Senior Vice President, Chief Financial Officer and Treasurer



# MYR Group Inc. Announces First-Quarter 2020 Results

Rolling Meadows, Ill., April 29, 2020 – **MYR Group Inc. ("MYR") (NASDAQ: MYRG)**, a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets in the United States and western Canada, announced today its first-quarter 2020 financial results.

# Highlights

- First quarter revenues of \$518.5 million
- · First-quarter net income attributable to MYR of \$9.9 million, or \$0.59 per diluted share
- First-quarter EBITDA of \$27.4 million
- · Record backlog of \$1.54 billion

#### **Management Comments**

Rick Swartz, MYR's President and CEO, said, "Our first-quarter 2020 financial results included \$518.5 million of revenues, a 10.8 percent increase over the first quarter of 2019, and increases in gross profit, earnings per share, net income and EBITDA. Backlog in the first quarter was \$1.54 billion, a slight increase over our record backlog in fourth quarter of 2019. We had a solid start in 2020 due to our strong market position, large array of project activity and a very active bidding environment. Our first quarter financial results were minimally impacted by the COVID-19 pandemic as most of our operations are considered critical and essential businesses and social distancing orders around the country did not start until the last month of the quarter. We cannot predict the total impact to our future business until the stay-at-home orders are lifted and the economy starts to rebound in the months ahead. We are fortunate to be in an industry that constructs, maintains and supports critical electric infrastructure. As a leader in the electrical construction industry we remain focused, on keeping our people safe, providing superior service to our clients and supporting our communities during this difficult time."

### **First Quarter Results**

MYR reported first-quarter 2020 revenues of \$518.5 million, an increase of \$50.4 million, or 10.8 percent, compared to the first quarter of 2019. Specifically, our Transmission and Distribution ("T&D") segment reported revenues of \$259.3 million for the first quarter of 2020, a decrease of \$13.2 million, or 4.9 percent, from the first quarter of 2019, primarily due to reduced volume on a medium-size transmission project that is nearing completion. Our Commercial and Industrial ("C&I") segment reported revenues of \$259.2 million for the first quarter of 2020, an increase of \$63.7 million, or 32.6 percent, from the first quarter of 2019, primarily due to incremental revenues from the CSI Electrical Contractors, Inc ("CSI") acquisition, partially offset by a decrease due to the timing of activity on various-sized projects along with a slowdown of work related to the COVID-19 pandemic.

Consolidated gross profit increased to \$61.6 million in the first quarter of 2020, an increase of \$18.7 million or 43.7 percent, from the first quarter of 2019. The increase in gross profit was due to higher revenues and margins. Gross margin was 11.9 percent for the first quarter of 2020 compared to 9.2 percent for the first quarter of 2019. The increase in gross margin was primarily due to better-than-anticipated productivity on certain projects, partially offset by labor inefficiencies on certain projects, some of which we are in ongoing negotiations to receive reimbursement and inclement weather experienced on certain projects. Changes in estimates of gross profit on certain projects resulted in a gross margin increase of 0.1 percent and decrease of 0.8 percent for the first quarter of 2020 and 2019, respectively.

Selling, general and administrative expenses ("SG&A") increased to \$45.0 million in the first quarter of 2020, compared to \$33.0 million for the first quarter of 2019. The period-over-period increase was primarily due to the acquisition of CSI along with higher employee-related expenses to support the growth in our operations.

Income tax expense was \$4.1 million for the first quarter of 2020, with an effective tax rate of 29.1 percent, compared to income tax expense of \$2.5 million for the first quarter of 2019, with an effective tax rate of 27.8 percent. The period-over-period increase was primarily due to excess tax expense pertaining to the vesting of stock awards related to our stock compensation program along the impact of foreign earnings and the associated impact of the global intangible low tax income ("GILTI").

For the first quarter of 2020, net income attributable to MYR Group Inc. was \$9.9 million, or \$0.59 per diluted share attributable to MYR Group Inc., compared to \$7.4 million, or \$0.44 per diluted share, for the same period of 2019. First-quarter 2020 EBITDA, a non-GAAP financial measure, was \$27.4 million, compared to \$20.9 million in the first quarter of 2019.

#### Backlog

As of March 31, 2020, MYR's backlog was \$1.54 billion, compared to \$1.50 billion as of December 31, 2019. As of March 31, 2020, T&D backlog was \$456.8 million, and C&I backlog was \$1.08 billion. Total backlog at March 31, 2020 increased \$404.3 million, or 35.6 percent, from the \$1.14 billion reported at March 31, 2019.

#### **Balance Sheet**

As of March 31, 2020, MYR had \$185.1 million of borrowing availability under its revolving credit facility.

#### **Non-GAAP Financial Measures**

To supplement MYR's financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), MYR uses certain non-GAAP measures. Reconciliation to the nearest GAAP measures of all non-GAAP measures included in this press release can be found at the end of this release. MYR's definitions of these non-GAAP measures may differ from similarly titled measures used by others. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.

MYR believes that these non-GAAP measures are useful because they (i) provide both management and investors meaningful supplemental information regarding financial performance by excluding certain expenses and benefits that may not be indicative of recurring core business operating results, (ii) permit investors to view MYR's performance using the same tools that management uses to evaluate MYR's past performance, reportable business segments and prospects for future performance, (iii) publicly disclose results that are relevant to financial covenants included in MYR's credit facility and (iv) otherwise provide supplemental information that may be useful to investors in evaluating MYR.

#### **Conference Call**

MYR will host a conference call to discuss its first-quarter 2020 results on Thursday, April 30, 2020 at 9:00 a.m. Central time. To participate in the conference call via telephone, please dial (877) 561-2750 (domestic) or (763) 416-8565 (international) and enter conference ID 6289207, at least five minutes prior to the start of the event. A replay of the conference call will be available through Thursday, May 7, 2020, at 1:00 P.M. Eastern time, by dialing (855) 859-2056 or (404) 537-3406 and entering conference ID 6289207. MYR will also broadcast the conference call live via the internet. Interested parties may access the webcast through the Investor Relations section of MYR's website at www.myrgroup.com. Please access the website at least 15 minutes prior to the start of the call to register, download and install any necessary audio software. The webcast will be available until Thursday, May 7, 2020 at 1:00 P.M. Eastern time.

## About MYR

MYR is a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets throughout the United States and western Canada who have the experience and expertise to complete electrical installations of any type and size. Their comprehensive services on electric transmission and distribution networks and substation facilities include design, engineering, procurement, construction, upgrade, maintenance and repair services. Transmission and distribution customers include investor-owned utilities, cooperatives, private developers, government-funded utilities, independent power producers, independent transmission companies, industrial facility owners and other contractors. Commercial and industrial electrical contracting services are provided to general contractors, commercial and industrial facility owners, local governments and developers generally throughout the United States and western Canada. For more information, visit myrgroup.com.

#### **Forward-Looking Statements**

Various statements in this announcement, including those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, are forward-looking statements. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenue, income, capital spending, segment improvements and investments. Forward-looking statements are generally accompanied by words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "likely," "unlikely," "objective," "outlook," "plan," "project," "possible," "potential," "should" or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this announcement speak only as of the date of this announcement. We disclaim any obligation to update these statements (unless required by securities laws), and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. No forward-looking statement can be guaranteed and actual results may differ materially from those projected. Forward-looking statements in this announcement should be evaluated together with the many uncertainties that affect MYR's business, particularly those mentioned in the risk factors and cautionary statements in Item 1A. of MYR's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, and in any risk factors or cautionary statements contained in MYR's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.

#### **MYR Group Inc. Contact:**

Betty R. Johnson, Chief Financial Officer, 847-290-1891, investorinfo@myrgroup.com

#### **Investor Contact:**

David Gutierrez, Dresner Corporate Services, 312-780-7204, dgutierrez@dresnerco.com

Financial tables follow...

# MYR GROUP INC. Consolidated Balance Sheets As of March 31, 2020 and December 31, 2019

n thousands, except share and per share data)		4arch 31, 2020	De	cember 31, 2019
	(1	inaudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	33,997	\$	12,397
Accounts receivable, net of allowances of \$3,140 and \$3,364, respectively		349,189		388,479
Contract assets, net of allowances of \$432 and \$147, respectively		223,718		217,109
Current portion of receivable for insurance claims in excess of deductibles		11,066		6,415
Refundable income taxes				1,973
Other current assets		10,832		12,811
Total current assets		628,802		639,184
Property and equipment, net of accumulated depreciation of \$276,252 and \$272,865, respectively		184,466		185,344
Operating lease right-of-use assets		23,911		22,958
Goodwill		66,043		66,060
Intangible assets, net of accumulated amortization of \$12,108 and \$10,880, respectively		53,670		54,940
Receivable for insurance claims in excess of deductibles		27,079		30,976
Investment in joint ventures		5,391		4,722
Other assets		3,884		3,687
Total assets	\$	993,246	\$	1,007,871
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LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Current portion of long-term debt	\$	8,127	\$	8,737
Current portion of operating lease obligations	φ	6,603	φ	6,205
Current portion of finance lease obligations		1,137		1,135
Accounts payable		174,278		192,107
Contract liabilities		100,635		105,486
Current portion of accrued self-insurance		22,756		105,400
Other current liabilities				
		64,708		64,364
Total current liabilities		378,244		396,814
Deferred income tax liabilities		21,227		20,945
Long-term debt		153,257		157,087
Accrued self-insurance		43,948		48,024
Operating lease obligations, net of current maturities		17,427		16,884
Finance lease obligations, net of current maturities		48		338
Other liabilities		4,109		3,304
Total liabilities		618,260		643,396
Commitments and contingencies				
Stockholders' equity:				
Preferred stock—\$0.01 par value per share; 4,000,000 authorized shares;				
none issued and outstanding at March 31, 2020 and December 31, 2019		_		
Common stock—\$0.01 par value per share; 100,000,000 authorized shares;				
16,684,917 and 16,648,616 shares issued and outstanding at March 31, 2020 and December 31, 2019,				
respectively		166		166
Additional paid-in capital		153,477		152,532
Accumulated other comprehensive loss		(359)		(446)
Retained earnings		221,698		212,219
Total stockholders' equity attributable to MYR Group Inc.		374,982		364,471
Noncontrolling interest		4	_	4
Total stockholders' equity		374,986		364,475
Total liabilities and stockholders' equity	\$	993,246	\$	1,007,871
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# MYR GROUP INC. Unaudited Consolidated Statements of Operations and Comprehensive Income Three Months Ended March 31, 2020 and 2019

	Three months ended March 31,					
<u>in thousands, except per share data)</u>		2020		2019		
Contract revenues	\$	518,470	\$	468,094		
Contract costs		456,838		425,218		
Gross profit		61,632		42,876		
Selling, general and administrative expenses		45,046		32,987		
Amortization of intangible assets		1,228		734		
Gain on sale of property and equipment		(1,050)		(471		
Income from operations		16,408		9,626		
Other income (expense):						
Interest income		2		—		
Interest expense		(1,513)		(1,205		
Other income (expense), net		(895)		746		
Income before provision for income taxes		14,002		9,167		
Income tax expense		4,070		2,547		
Net income		9,932		6,620		
Less: net loss attributable to noncontrolling interest				(733		
Net income attributable to MYR Group Inc.	\$	9,932	\$	7,353		
Income per common share attributable to MYR Group Inc.:						
—Basic	\$	0.60	\$	0.45		
—Diluted	\$	0.59	\$	0.44		
Weighted average number of common shares and potential common shares outstanding:						
—Basic		16,627		16,514		
—Diluted		16,742		16,658		
Net income	\$	9,932	\$	6,620		
Other comprehensive income (loss):	¢	9,932	φ	0,020		
Foreign currency translation adjustment		87		(77		
Other comprehensive income (loss)		87		(77		
Total comprehensive income		10,019		6,543		
Less: net loss attributable to noncontrolling interest		10,019		(733		
Total comprehensive income attributable to MYR Group Inc.	\$	10,019	\$	7,276		
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# MYR GROUP INC. Unaudited Consolidated Statements of Cash Flows Three Months Ended March 31, 2020 and 2019

	Three months ended March 31,					
(in thousands)		2020		2019		
Cash flows from operating activities:						
Net income	\$	9,932	\$	6,620		
Adjustments to reconcile net income to net cash flows provided by (used in) operating activities:				,		
Depreciation and amortization of property and equipment		10,641		9,815		
Amortization of intangible assets		1,228		734		
Stock-based compensation expense		1,080		951		
Deferred income taxes		236		(315)		
Gain on sale of property and equipment		(1,050)		(471)		
Other non-cash items		(305)		(56)		
Changes in operating assets and liabilities, net of acquisitions:						
Accounts receivable, net		38,089		(9,380)		
Contract assets, net		(7,467)		(27,615)		
Receivable for insurance claims in excess of deductibles		(754)		1,178		
Other assets		5,195		(849)		
Accounts payable		(18,091)		38,220		
Contract liabilities		(4,697)		(30,033)		
Accrued self insurance		(77)		(580)		
Other liabilities		1,283		3,576		
Net cash flows provided by (used in) operating activities		35,243		(8,205)		
Cash flows from investing activities:						
Proceeds from sale of property and equipment		870		832		
Purchases of property and equipment		(9,138)		(9,911)		
Net cash flows used in investing activities		(8,268)		(9,079)		
Cash flows from financing activities:						
Net borrowings (repayments) under revolving lines of credit		(2,263)		21,609		
Payment of principal obligations under equipment notes		(2,177)		(1,455)		
Payment of principal obligations under finance leases		(312)		(230)		
Proceeds from exercise of stock options		82		282		
Repurchase of common shares		(425)		(778)		
Other financing activities		23		(8,364)		
Net cash flows provided by (used in) financing activities		(5,072)	_	11,064		
Effect of exchange rate changes on cash		(303)		51		
Net increase (decrease) in cash and cash equivalents		21,600		(6,169)		
Cash and cash equivalents:						
Beginning of period		12,397		7,507		
End of period	\$	33,997	\$	1,338		
		<u> </u>				

### MYR GROUP INC. Unaudited Consolidated Selected Data, Unaudited Performance Measure and Reconciliation of Non-GAAP Measure Three and Twelve Months Ended March 31, 2020 and 2019

		Three mont March				Last twelve months ended March 31,			
(dollars in thousands, except share and per share data)		2020	_	2019		2020		2019	
Summary Statement of Operations Data:									
Contract revenues	\$	518,470	\$	468,094	\$	2,121,535	\$	1,653,652	
Gross profit	\$	61,632	\$	42,876	\$	232,914	\$	174,183	
Income from operations	\$	16,408	\$	9,626	\$	63,960	\$	51,531	
Income before provision for income taxes	\$	14,002	\$	9,167	\$	55,277	\$	44,300	
Income tax expense	\$	4,070	\$	2,547	\$	15,751	\$	12,030	
Net income attributable to MYR Group Inc.	\$	9,932	\$	7,353	\$	40,269	\$	32,796	
Tax rate	Ψ	29.1%	Ŷ	27.8%	Ψ	28.5%	Ψ	27.2%	
Per Share Data:									
Income per common share attributable to MYR Group Inc.:									
- Basic	\$	0.60	\$	0.45	\$	2.42(1)	\$	2.00(1)	
- Diluted	\$	0.59	\$	0.44	\$	2.40(1)	\$	1.97(1)	
Weighted average number of common shares									
and potential common shares outstanding:									
- Basic		16,627		16,514		16,615(2)		16,489(2)	
- Diluted		16,742		16,658		16,727(2)		16,628(2)	
		March 31,		December 31,		March 31,	March 31,		
(in thousands)		2020		2019	-	2019		2018	
Summary Balance Sheet Data:									
Total assets	\$	993,246		\$ 1,007,871		\$ 795,218	\$	591,591	
Total stockholders' equity attributable to MYR Group Inc.	\$	374,982		\$ 364,471	-	\$ 330,727	\$	293,428	
Goodwill and intangible assets	\$	119,713		\$ 121,000	-	\$ 89,134	\$	57,708	
Total funded debt (3)	\$	161,384		\$ 165,824	-	\$ 109,946	\$	67,381	
	<del>9</del>	101,001		¢ 100,021		¢ 100,010	<b></b>	07,001	
						Last twelve months ended			
						March 31,			
					-	2020	2019		
Financial Performance Measure (4):									
Reconciliation of Non-GAAP measure:									

Reconciliation of Non-GAAP measure:		
Net income attributable to MYR Group Inc.	\$ 40,269	\$ 32,796
Interest expense, net	6,527	4,112
Tax impact of interest	(1,860)	(1,118)
EBIT, net of taxes (5)	\$ 44,936	\$ 35,790

See notes at the end of this earnings release.

## MYR GROUP INC. Unaudited Performance Measures and Reconciliation of Non-GAAP Measures Three and Twelve Months Ended March 31, 2020 and 2019

		Three mor Marc				Last twelve r Marc		
(in thousands, except share, per share data, ratios and percentages)		2020		2019		2020		2019
Financial Performance Measures (4):								
EBITDA (6)	\$	27,382	\$	20,921	\$	107,640	\$	89,482
EBITDA per Diluted Share (7)	\$	1.64	\$	1.26	\$	6.44	\$	5.38
Free Cash Flow (8)	\$	26,105	\$	(18,116)	\$	51,292	\$	8,433
Book Value per Period End Share (9)	\$	22.32	\$	19.74		- , -		-,
Tangible Book Value (10)	\$	255,269	\$	241,593				
Tangible Book Value per Period End Share (11)	\$	15.19	\$	14.42				
Funded Debt to Equity Ratio (12)		0.43		0.33				
Asset Turnover (13)						2.67		2.80
Return on Assets (14)						5.1%		5.59
Return on Equity (15)						12.2%		11.2
Return on Invested Capital (18)						10.2%		10.0
Reconciliation of Non-GAAP Measures:								
Reconciliation of Net income attributable to MYR Group Inc. to EBITDA:								
Net income attributable to MYR Group Inc.	\$	9,932	\$	7,353	\$	40,269	\$	32,796
Net income - noncontrolling interests				(733)		(743)		(526
Net income		9,932		6,620		39,526		32,270
Interest expense, net		1,511		1,205		6,527		4,112
Income tax expense		4,070		2,547		15,751		12,030
Depreciation and amortization		11,869		10,549		45,836		41,070
EBITDA (6)	\$	27,382	\$	20,921	\$	107,640	\$	89,482
Reconciliation of Net Income attributable to MYR Group Inc. per Diluted S to EBITDA per Diluted Share: Net income attributable to MYR Group Inc. per share	Share \$	0.59	¢	0.44	\$	2.40	\$	1.97
Net income - noncontrolling interests per share	Ф	0.59	\$		Э		Ф	
		0.50		(0.04)		(0.04)		(0.03)
Net income per share Interest expense, net, per share		0.59 0.09		0.40 0.07		2.36 0.39		1.94 0.25
Income tax expense per share		0.09		0.07		0.39		0.23
Depreciation and amortization per share		0.24		0.13		2.75		2.47
EBITDA per Diluted Share (7)	\$	1.64	\$	1.26	\$	6.44	\$	5.38
•	-		-		-		-	
Calculation of Free Cash Flow:								
Net cash flow from operating activities	\$	35,243	\$	(8,205)	\$	108,347	\$	54,551
Less: cash used in purchasing property and equipment		(9,138)		(9,911)		(57,055)		(46,118)
Free Cash Flow (8)	\$	26,105	\$	(18,116)	\$	51,292	\$	8,433
Reconciliation of Book Value to Tangible Book Value:								
Book value (total stockholders' equity attributable to MYR Group Inc.)	\$	374,982	\$	330,727				
Goodwill and intangible assets	Ψ	(119,713)	Ψ	(89,134)				
Tangible Book Value (10)	\$	255,269	\$	241,593				
	Ψ	200,200	Ψ	211,000				
Reconciliation of Book Value per Period End Share								
to Tangible Book Value per Period End Share:								
Book value per period end share	\$	22.32	\$	19.74				
Goodwill and intangible assets per period end share		(7.13)		(5.32)				
Tangible Book Value per Period End Share (11)	\$	15.19	\$	14.42				
Calculation of Period End Shares:								
Shares outstanding		16,685		16,610				
Plus: Common equivalents		10,005		10,010				
Period End Shares (16)		16,800		16,754				
			/larcl	n 31,		arch 31,	N	farch 31,
Reconciliation of Invested Capital to Stockholders Equity:			202	:0		2019		2018
Book value (total stockholders' equity attributable to MYR Group Inc.)		\$		374,982	\$	330,727	\$	293,428
Plus: Total funded debt		Ψ		161,384	+	109,946	Ψ	67,382
Less: Cash and cash equivalents				(33 997)		(1 338)		(1 719

(33,997)

502,369

\$

\$

(1,338)

\$

439,335

(1,719)

359,090

Less: Cash and cash equivalents

Invested Capital (17)

See notes at the end of this earnings release.

- (1) Last-twelve-months earnings per share is the sum of earnings per share attributable to MYR Group Inc. reported in the last four quarters.
- (2) Last-twelve-months weighted average basic and diluted shares attributable to MYR Group Inc. were determined by adding the weighted average shares reported for the last four quarters and dividing by four.
- (3) Funded debt includes outstanding borrowings under our revolving credit facility and our outstanding equipment notes.
- (4) These financial performance measures are provided as supplemental information to the financial statements. These measures are used by management to evaluate our past performance, our prospects for future performance and our ability to comply with certain material covenants as defined within our credit agreement, and to compare our results with those of our peers. In addition, we believe that certain of the measures, such as book value, tangible book value, free cash flow, asset turnover, return on equity, and debt leverage are measures that are monitored by sureties, lenders, lessors, suppliers and certain investors. Our calculation of each measure is described in the following notes; our calculation may not be the same as the calculations made by other companies.
- (5) EBIT, net of taxes is defined as net income attributable to MYR Group Inc. plus net interest, less the tax impact of net interest. The tax impact of net interest is computed by multiplying net interest by the effective tax rate. Management uses EBIT, net of taxes, to measure our results exclusive of the impact of financing costs.
- (6) EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is not recognized under GAAP and does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. Certain material covenants contained within our credit agreement are based on EBITDA with certain additional adjustments, including our interest coverage ratio and leverage ratio, which we must comply with to avoid potential immediate repayment of amounts borrowed or additional fees to seek relief from our lenders. In addition, management considers EBITDA a useful measure because it provides MYR Group Inc. and its investors with an additional tool to compare MYR Group Inc. operating performance on a consistent basis by removing the impact of certain items that management believes to not directly reflect the company's core operations. Management further believes that EBITDA is useful to investors and other external users of MYR Group Inc. financial statements in evaluating the company's operating performance and cash flow because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, useful lives placed on assets, capital structure and the method by which assets were acquired.
- (7) EBITDA per diluted share is calculated by dividing EBITDA by the weighted average number of diluted shares attributable to MYR Group Inc. outstanding for the period. EBITDA per diluted share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (8) Free cash flow, which is defined as cash flow provided by operating activities minus cash flow used in purchasing property and equipment, is not recognized under GAAP and does not purport to be an alternative to net income attributable to MYR Group Inc., cash flow from operations or the change in cash on the balance sheet. Management views free cash flow as a measure of operational performance, liquidity and financial health.
- (9) Book value per period end share is calculated by dividing total stockholders' equity attributable to MYR Group Inc. at the end of the period by the period end shares outstanding.
- (10) Tangible book value is calculated by subtracting goodwill and intangible assets outstanding at the end of the period from stockholders' equity attributable to MYR Group Inc. Tangible book value is not recognized under GAAP and does not purport to be an alternative to book value or stockholders' equity attributable to MYR Group Inc.
- (11) Tangible book value per period end share is calculated by dividing tangible book value at the end of the period by the period end number of shares outstanding. Tangible book value per period end share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (12) The funded debt to equity ratio is calculated by dividing total funded debt at the end of the period by total stockholders' equity attributable to MYR Group Inc. at the end of the period.
- (13) Asset turnover is calculated by dividing the current period revenue by total assets at the beginning of the period.
- (14) Return on assets is calculated by dividing net income attributable to MYR Group Inc. for the period by total assets at the beginning of the period.
- (15) Return on equity is calculated by dividing net income attributable to MYR Group Inc. for the period by total stockholders' equity attributable to MYR Group Inc. at the beginning of the period.
- (16) Period end shares is calculated by adding average common stock equivalents for the quarter to the period end balance of common stock outstanding. Period end shares is not recognized under GAAP and does not purport to be an alternative to diluted shares. Management views period end shares as a better measure of shares outstanding as of the end of the period.
- (17) Invested capital is calculated by adding net funded debt (total funded debt less cash and marketable securities) to total stockholders' equity attributable to MYR Group Inc.
- (18) Return on invested capital is calculated by dividing EBIT, net of taxes, less any dividends, by invested capital at the beginning of the period. Return on invested capital is not recognized under GAAP, and is a key metric used by management to determine our executive compensation.