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                    FORM 10-Q
                    SECURITIES AND EXCHANGE COMMISSION
                    Washington, D.C. 20549
                    (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (D)
                    OF THE SECURITIES EXCHANGE ACT OF 1934
                    For the quarterly period ended September 30, 1997
OR
            ( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE
            SECURITIES EXCHANGE ACT OF }193
    For the transition period from to
                Commission File Number 1-8325
                            MYR GROUP INC.
        (Exact name of registrant as specified in its charter)
            Delaware 36-3158643
    (State or other jurisdiction of (I.R.S. Employer Identification
    incorporation or organization) No.)
1 7 0 1 \text { W. Golf Road, Tower Three, Suite 1012, Rolling Meadows, Illinois 60008}
            (Address of principal executive offices)
                                    (Zip Code)
                                    (847) 290-1891
            Registrant's telephone number, include area code
    Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities and Exchange
Act of }1934\mathrm{ during the preceding 12 months (or for such shorter period that
the registrant was required to file such reports), and (2) has been subject
to such filing requirements for the past }90\mathrm{ days.
Yes X
                        No
            APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY
            PROCEEDINGS DURING THE PRECEDING FIVE YEARS:
    Indicate by check mark whether the registrant has filed all documents and
reports required to be filed by Sections 12, 13 or 15(d) of the Securities
Exchange Act of }1934\mathrm{ subsequent to the distribution of securities under a plan
confirmed by a court.
Yes No
Indicate the number of shares outstanding of each of the issuer's classes of
common stock, as of October 24, 1997: 3,288,447
MYR GROUP INC.
I N D E X
Item 1. Financial Statements
Condensed Consolidated Balance Sheets -
September 30, 1997 and December 31, 1996
Condensed Consolidated Statements of Cash Flows -
```

Notes to Condensed Consolidated Financial Statements

Item 2. Management's Discussion and Analysis of
Financial Condition and Results of Operations
PART II. Other Information
Item 1. Legal Proceedings
Item 6. Exhibits and Reports on Form 8-K

SIGNATURE

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Part I, Item 1
```

Financial
Information
MYR GROUP INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)


LIABILITIES
Current liabilities:
Current maturities of long-term debt
Accounts payable
Billings in excess of costs and estimated earnings on
uncompleted contracts
Accrued insurance
Other current liabilities
otal current liabilities
$\$ 14,540 \quad \$ \quad 4,445$
17,644 17,721
8,935 5,504
$16,879 \quad 12,160$
23,312 16,645
81,310 56,475

| Deferred income taxes | 3,047 | 3,047 |
| :--- | ---: | ---: |
| Other liabilities | 390 | 399 |
| Long-term debt: | 1,652 | 121 |
| Revolver and other debt | 625 | 2,500 |
| Term loan | 695 | 695 |
| Industrial revenue bond | 5,679 | 5,679 |
| Subordinated convertible debentures | 8,651 | 8,995 |
| Total long-term debt |  |  |
| SHAREHOLDERS' EQUITY | 9,530 | 9,315 |
| Common stock and additional paid-in capital | 26,481 | 22,121 |
| Retained earnings | $(621)$ | $(1,043)$ |
| Treasury stock | $(1,238)$ | $(823)$ |
| Restricted stock awards and shareholder note receivable | 34,152 | 29,570 |
| Total shareholders' equity |  | $\$ 127,550$ |

Total liabilities and shareholders' equity
\$127,550
$\$ 98,486$
*Condensed from audited financial statements
The "Notes to Condensed Consolidated Financial Statements" are an integral part of this statement.

MYR GROUP INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Dollars in thousands except per share amounts)
(Unaudited)


The "Notes to Condensed Consolidated Financial Statements" are an integral part of this statement.

MYR GROUP INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
(Unaudited)

NINE MONTHS ENDED SEPTEMBER 30
1997
1996
CASH FLOWS FROM OPERATIONS

| Income from continuing operations | $\$$ | 4,293 |
| :--- | ---: | ---: |
| Adjustments to reconcile income from continuing |  | 2,971 |
| operations to cash flows from continuing operations |  | 4,042 |
| Depreciation and amortization | 479 | 205 |


| Loss (gain) from disposition of assets Changes in current assets and liabilities | $\begin{gathered} 207 \\ (13,080) \end{gathered}$ | $\begin{array}{r} (549) \\ (9,214) \end{array}$ |
| :---: | :---: | :---: |
| Cash flows from continuing operations | $(4,359)$ | $(1,938)$ |
| Cash flows from discontinued operations | 2,456 | (360) |
| Cash flows from operations | $(1,903)$ | $(2,298)$ |
| CASH FLOWS FROM INVESTMENTS |  |  |
| Expenditures for property and equipment | $(3,324)$ | $(3,988)$ |
| Proceeds from disposition of assets | 221 | 2,088 |
| Cash used in acquisition, net of cash acquired | (241) | - |
| Cash flows from investments | $(3,344)$ | $(1,900)$ |
| CASH FLOWS FROM FINANCING |  |  |
| Proceeds (repayments) of long term debt | 5,349 | 4,497 |
| Proceeds from exercise of stock options | 125 | 13 |
| Increase (decrease) in deferred compensation | (10) | 8 |
| Dividends paid | (536) | (481) |
| Cash flows from financing | 4,928 | 4,037 |
| Decrease in cash and cash equivalents | (319) | (161) |
| Cash and cash equivalents at beginning of year | 1,011 | 703 |
| Cash and cash equivalents at end of period | \$ 692 | \$ 542 |

The "Notes to Condensed Consolidated Financial Statements" are an integral part of this statement.

MYR GROUP INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

## 1 - BASIS OF PRESENTATION

The condensed consolidated balance sheets, statements of operations and statements of cash flows include the accounts of the company and its subsidiaries. All material intercompany balances and transactions have been eliminated.

The financial information included herein is unaudited; however, such information reflects all adjustments (consisting solely of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of results for the interim period.

The results of operations for the nine month period ended September 30, 1997 are not necessarily indicative of the results to be expected for the full year.

2 - ACQUISITION
On May 1, 1997, the Company completed the acquisition of all the stock of D.W. Close Company, Inc. ("D.W. Close"). D.W. Close is engaged primarily in the installation of lighting systems, electrical maintenance/construction and smart highway construction for commercial, industrial and municipal customers.

All the shares of D.W. Close were exchanged for $\$ 400,000$ in cash and $\$ 2,500,000$ of promissory notes. The principal is due in installments of $\$ 250,000, \$ 666,667, \$ 666,667$ and $\$ 916,666$ on September 30, 1997, May 1, 1998, 1999 and 2000, with interest payable quarterly each year. The transaction has been accounted for using the purchase method of accounting.

## 3 - DISCONTINUED OPERATIONS

As part of the sale in 1988 of its former engineering subsidiary, the Company retained certain rights and obligations in connection with a lawsuit with National Union Fire Insurance Company of Pittsburgh, PA. In June 1997, the Company settled the lawsuit and received $\$ 4,250,000$. The Company had a receivable relating to this lawsuit of $\$ 1,854,000$. The remaining $\$ 2,396,000$ related to reimbursement for interest and legal costs. The portion allocated to
interest was $\$ 1,042,000$ and was included in continuing operations as miscellaneous other income. The portion allocated to legal costs was $\$ 1,354,000$. This amount was included in income from discontinued operations, reduced by additional expenses incurred for legal and other directly related costs totaling $\$ 350,000$. The net result on discontinued operations was $\$ 602,000$, including the income tax expense of $\$ 402,000$. In 1996, the Company recorded additional amounts, primarily legal expenses related to the OMU lawsuit, which resulted in additional losses of $\$ 360,000$, net of income tax benefits of $\$ 240,000$.

4 - EARNINGS PER SHARE
Primary earnings per share are based on the weighted average number of common shares and common share equivalents outstanding during the period. Stock options are considered to be common share equivalents. Fully diluted earnings per share also reflects the potential dilution which would result from the conversion of the convertible subordinated notes.

## 5. - PENDING ACCOUNTING STANDARDS

In February 1997, the Financial Accounting Standards Board (FASB) issued Statements of Financial Accouning Standards No. 128 (SFAS 128), 'Earnings Per Share.' This statement, which will not have a significant effect on the results of operations of the Company, establishes and simplifies standards for computing and presenting earnings per share. SFAS 128 is effective for financial statements issued for periods ending after December 15, 1997, including interim periods, and will be adopted by the Company in the fourth quarter of 1997.

## 6 - SUBSEQUENT EVENT

On October 22, 1997, the Company announced that the Board of Directors declared a stock dividend. Each stockholder will receive an additional two shares of stock for every three shares of stock held. The stock dividend will be paid on December 15, 1997 to all stockholders of record as of December 1, 1997.

7 - SUPPLEMENTAL QUARTERLY FINANCIAL INFORMATION (UNAUDITED)
(Dollars in thousands, except per share amounts)

## 1997

Mar. 31 June 30 Sept. 30 Dec. 31 Year

| Contract revenue \$ | \$ 89,004 | \$ | 112,310 | \$ | 119,838 |  | \$ | 321,152 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross profit | 7,385 |  | 9,954 |  | 11,789 |  |  | 29,128 |
| Income from continuing operations | s 693 |  | 1,710 |  | 1,890 |  |  | 4,293 |
| Net income | 693 |  | 2,312 |  | 1,890 |  |  | 4,895 |
| Earnings per share - Primary: |  |  |  |  |  |  |  |  |
| Income from continuing operations | ns 0.20 |  | 0.48 |  | 0.51 |  |  | 1.19 |
| Net Income | 0.20 |  | 0.65 |  | 0.51 |  |  | 1.35 |
| Earnings per share - Fully diluted: |  |  |  |  |  |  |  |  |
| Income from continuing operations | ns 0.18 |  | 0.42 |  | 0.45 |  |  | 1.03 |
| Net Income | 0.18 |  | 0.56 |  | 0.45 |  |  | 1.17 |
| Dividends paid per share | 0.055 |  | 0.055 |  | 0.055 |  |  | 0.165 |
| Market Price: |  |  |  |  |  |  |  |  |
| High | 14.00 |  | 18.31 |  | 23.56 |  |  | 23.56 |
| Low | 12.00 |  | 11.63 |  | 17.50 |  |  | 11.63 |
|  | 1996 |  |  |  |  |  |  |  |
|  | Mar. 31 | June 30 |  | Sept. 30 Dec. 31 |  |  | Year |  |
| Contract revenue \$ | \$ 64,376 | \$ | 69,052 | \$ | 80,712 | \$ 96,437 | \$ | 310,577 |
| Gross profit | 6,430 |  | 8,028 |  | 8,282 | 8,901 |  | 31,641 |
| Income from continuing operations | s 166 |  | 1,269 |  | 1,536 | 997 |  | 3,968 |



RESULTS OF OPERATIONS

Continuing Operations

Revenue for the three and nine month periods was $\$ 119,838$ and $\$ 321,152$, compared to $\$ 80,712$ and $\$ 214,140$ in 1996 . This is an increase of $48.5 \%$ and $50.0 \%$ for the three and nine month periods, primarily due to the acquisition of D.W. Close, a higher level of work in the commercial-industrial sector and an increase of line work in California. The commercial-industrial sector includes a major electrical job for a hotel and casino in Nevada that did not have significant revenues until the fourth quarter of 1996.

Gross profit for the three and nine month periods was $\$ 11,789$ and $\$ 29,128$, compared to $\$ 8,282$ and $\$ 22,740$ in 1996 . Gross profit as a percentage of revenue was $9.8 \%$ and $9.1 \%$ for the three and nine month periods, respectively, compared to $10.3 \%$ and $10.6 \%$ in 1996 . The lower profit percentages are primarily due to a greater percent of our commercial-industrial revenues coming from cost-plus fixed fee work. The cost-plus fixed fee work generally involves lower financial risk, therefore generates lower margins.

Revenue and gross profit comparisons from quarter to quarter and comparable quarters of different periods may be impacted by variables beyond the control of the Company due to the nature of the Company's work as an outside electrical contractor. Such variables include unusual or unseasonable weather and delays in receipt of construction materials which typically results in lower revenues and lower margins in the first quarter when compared to other quarters. As a general rule, the better construction weather in the second, third and fourth quarters usually results in higher revenues and margins from those quarters. Competitive bidding pressures may cause these general trends to vary. Additionally, since the company's revenues are derived principally from providing construction labor services, insurance costs, particularly for workers compensation, are a significant factor in the Company's contract cost structure. Fluctuations in insurance reserves for claims under the retrospective rated insurance programs can have significant impact on gross margins, either upward or downward, in the period in which such insurance reserve adjustments are made.

Selling, general and administrative expenses for the three and nine month periods were $\$ 8,166$ and $\$ 20,696$, compared to $\$ 5,434$ and $\$ 16,749$ in 1996 . This represents $6.8 \%$ and $6.4 \%$ of consolidated revenues for the three and nine month periods of 1997, compared to $6.7 \%$ and $7.8 \%$ for 1996 . The three month period increase reflects the inclusion of D.W. Close, additional compensation costs to support the higher volume of work, additional incentive compensation and profit sharing accruals as a result of higher profit levels and additional legal accruals on miscellaneous claims. The three and nine month period reductions, as a percentage of consolidated revenue, reflect higher revenue volume spread over a relatively fixed expense base.

Net interest expense for the three and nine month periods was $\$ 492$ and $\$ 1,126$, compared to $\$ 506$ and $\$ 1,374$ in 1996. The decrease in interest expense was due to lower average outstanding debt levels in 1997 compared to 1996, primarily as a result of reduced number of days sales outstanding in net unbilled work.

Gain (loss) on sale of property and equipment for the three and nine month
periods was $\$ 40$ and $\$(207)$, compared to $\$ 156$ and $\$ 549$ in 1996. The loss for the nine months was due to the sale and disposal of obsolete and damaged units as a result of plans to modernize the equipment fleet.

Net miscellaneous other expense (income) for the three and nine month periods was $\$ 21$ and $\$(56)$, compared to $\$ 98$ and $\$ 374$ in 1996. The 1997 other income for the nine month period includes $\$ 1,042$ relating to the settlement of a lawsuit (see Note 3 to Financial Statements). Offsetting this amount are bank fees, amortization of goodwill, costs accrued for the clean-up and move out of an operating unit's facility as a result of consolidating operations and the write-off of an investment in land that has never been developed. The 1996 amounts consisted primarily of bank fees and amortization of goodwill and noncomplete agreements.

Income tax expense for the three and nine month periods was $\$ 1,260$ and $\$ 2,862$, compared to $\$ 864$ and $\$ 1,821$ in 1996 . As a percentage of income, the effective rate for the three and nine month periods of 1997 and 1996 was $40 \%$

The Company's backlog at September 30, 1997 was $\$ 132,500$, compared to $\$ 134,900$ at December 31, 1996, and \$124,900 at September 30, 1996. Substantially all the current backlog will be completed within twelve months and approximately 65\% is expected to be completed by December 31, 1997.

## Discontinued Operations

During 1988, the Company sold two subsidiaries. As part of the sale of the engineering subsidiary, the Company retained certain rights and obligations in connection with two lawsuits. In the nine month period of 1997, the Company recorded amounts received from a settlement with National Fire Insurance Company of Pittsburgh, PA, which results in a gain of $\$ 602$ ( $\$ 1,004$ pre-tax). In the nine month period of 1996, the Company recorded addtional amounts, primarily legal expenses related to the OMU lawsuits, which resulted in additional losses of $\$ 360$ ( $\$ 600$ pre-tax). (See Note 3 to Financial Statements).

## LIQUIDITY AND CAPITAL RESOURCES

Net proceeds from short term borrowings amounted to \$5,349, proceeds from the disposition of property and equipment amounted to $\$ 221$ and proceeds from the exercise of stock options amounted to $\$ 125$. The cash flows were primarily used by operations for the nine months of $\$ 1,903$, net capital expenditures of $\$ 3,324$, the acquisition of D.W. Close Company, Inc. of $\$ 241$ and dividend payments of $\$ 536$. The cash flows used by operations includes $\$ 4,520$ received from a settlement of a lawsuit (see Note 3 to Financial Statements). The Company's financial condition continues to be strong at September 30, 1997 with working capital of $\$ 21,445$, compared to $\$ 14,171$ at December 31, 1996. The Company's current ratio was $1.26: 1$ at September 30, 1997, compared to $1.25: 1$ at December 31, 1996.

The Company has a $\$ 20,000$ revolving and $\$ 3,125$ term credit facility. As of September 30, 1997, there were $\$ 11,100$ and $\$ 3,125$ outstanding under the revolving and term credit facility. The company has outstanding letters of credit with banks totaling $\$ 12,585$. The company anticipates that its credit facility, cash balances and internally generated cash flows will continue to be sufficient to fund operations, capital expenditures and debt service requirements. The Company is also confident that its financial conditions will allow it to meet long-term capital requirements.

The acquisition of D.W. Close Company, Inc. was completed on May 1, 1997. The purchase price for this transaction was paid in cash and Company issued notes to the seller (See Note 2 to Financial Statements).

Capital expenditures for the nine months were $\$ 3,324$, compared to $\$ 3,988$ in 1996. Capital expenditures during these periods were used for normal property and equipment additions, replacements and upgrades. Proceeds from the disposal of property and equipment for the nine months were $\$ 221$ compared to $\$ 2,088$ in 1996. The Company plans to spend approximately $\$ 5,000$ on capital improvements during 1997.

PART II
Item 1. Legal Proceedings
There were no material developments during the quarter relating to legal proceedings previously reported by the company.

Item 6. Exhibits and Reports on Form 8-K
a. Exhibits filed herewith are listed in the Exhibit Index filed as a part hereof and incorporated herein by reference.
b. No reports on Form $8-K$ were filed by the Company for the third quarter of 1997.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MYR Group Inc.

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Date: October 30, 1997 By: /s/
    Elliott C. Robbins, Sr. Vice President, Treasurer,
    and Chief Financial Officer
    (duly authorized representative of registrant and
    principal financial officer)
                            MYR GROUP INC.
            QUARTERLY REPORT ON FORM 10Q
        FOR THE QUARTER ENDED SEPTEMBER 30, 1997
    Exhibit Index
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| Number | Description | Page (or Reference) |
| :--- | :--- | :---: |
| 11 | Computation of Net Income Per Share | 13 |
| 27 | Financial Data Schedules | 14 |


<ARTICLE> 5

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