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                    Form 10-Q
            SECURITIES AND EXCHANGE COMMISSION
                    Washington, D.C. 20549
        (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
            OF THE SECURITIES EXCHANGE ACT OF 1934
            For the quarterly period ended September 30, 1996
                    OR
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
            SECURITIES EXCHANGE ACT OF 1934
        For the transition period from to
            Commission File Number 1-8325
            MYR GROUP INC
        (Exact name of registrant as specified in its charter)
            Delaware -36-3158643
(State or other jurisdiction of (I.R.S. Employer Identification
    incorporation or organization) No.)
1 7 0 1 ~ W . ~ G o l f ~ R o a d , ~ T o w e r ~ T h r e e , ~ S u i t e ~ 1 0 1 2 , ~ R o l l i n g ~ M e a d o w s , ~ I l l i n o i s ~ 6 0 0 0 8
            (Address of principal executive offices)
                    (Zip Code)
                            (847) 290-1891
    Registrant's telephone number, include area code
Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities and Exchange
Act of 1934 during the preceding 12 months (or for such shorter period that
the registrant was required to file such reports), and (2) has been subject
to such filing requirements for the past 90 days.
Yes X
No
APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY
PROCEEDINGS DURING THE PRECEDING FIVE YEARS:
Indicate by check mark whether the registrant has filed all documents and
reports required to be filed by Sections 12, 13 or 15(d) of the Securities
Exchange Act of 1934 subsequent to the distribution of securities under a
plan confirmed by a court.
Yes No
Indicate the number of shares outstanding of each of the issuer's classes
of common stock, as of October 25, 1996: 3,236,712
    MYR GROUP INC.
I N D E X
PART I. Financial Information
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Condensed Consolidated Balance Sheets -
September 30, 1996 and December 31, 1995
Condensed Consolidated Statements of Operations -
Three and Nine Months Ended September 30, 1996 and 1995
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Part I, Item 1
Financial
Information
MYR Group Inc
CONDENSED CONSOLIDATED BALANCE SHEETS

|  | $\begin{gathered} \text { September } 30 \\ 1996 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { Dec. } 31 \\ 1995 \\ * \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ 542 | \$ | 703 |
| Contract receivables including retainage | 56,147 |  | 51,114 |
| Costs and estimated earnings in excess of |  |  |  |
| billings on uncompleted contracts | 13,529 |  | 14,851 |
| Deferred income taxes | 4,602 |  | 4,602 |
| Other current assets | 572 |  | 1,594 |
| Total current assets | 75,392 |  | 72,864 |
| Property and equipment: | 59,637 |  | 61,625 |
| Less accumulated depreciation | 37,415 |  | 38,481 |
|  | 22,222 |  | 23,144 |
| Intangible assets | 2,493 |  | 2,681 |
| Other assets | 3,591 |  | 3,145 |
| Total assets | \$ 103,698 | \$ | 101,834 |

LIABILITIES
Current liabilities:
Current maturities of long-term debt ..... \$ 15,424
Accounts payable
8,436 13,886
Billings in excess of costs and estimated
earnings on uncompleted contracts 6,236 5,042
Accrued insurance 12,188 13,053
Other current liabilities 16,215
Total current liabilities
$58,820 \quad 57,374$
$\begin{array}{ll}\text { Deferred income taxes } \quad 2,861 & 2,861\end{array}$
$\begin{array}{ll}\text { Other liabilities } & 399\end{array}$
Long-term debt:
Revolver and other debt $\quad 3,146 \quad 3,021$
Term loan 3,125 5,000
$\begin{array}{ll}\text { Industrial revenue bond } & 890 \\ 590\end{array}$
Subordinated convertible debentures $\quad 5,679 \quad 5,679$
Total long-term debt 12,840 14,590
SHAREHOLDERS' EQUITY
Common stock and additional paid-in capital 9,324 9,248
Retained earnings 21,457 19,326
Treasury stock (1,087) (1,548)
Restricted stock awards and shareholder note receivable (916) (408)
Total shareholders' equity 28,778 26,618
Total liabilities and shareholders' equity \$ 103,698 \$ 101,834
*Condensed from audited financial statements 2
The "Notes to Condensed Consolidated Financial Statements" are an
integral part of this statement.

MYR Group Inc.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(Dollars in thousands except per share amounts)
(Unaudited)

| Periods Ended September 30 | Three |  |  | Months |  | Nine |  | Months |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  | 1995 |  | 1996 |  | 1995 |
| Contract revenue | \$ | 80,712 | \$ | 66,638 | \$ | 214,140 | \$ | 186,704 |
| Contract cost |  | 72,430 |  | 58,670 |  | 191,400 |  | 164,745 |
| Gross profit |  | 8,282 |  | 7,968 |  | 22,740 |  | 21,959 |
| Selling, general and |  |  |  |  |  |  |  |  |
| Income from operations |  | 2,848 |  | 2,486 |  | 5,991 |  | 5,541 |
| Other income (expense) |  |  |  |  |  |  |  |  |
| Interest income |  | 2 |  | 28 |  | 12 |  | 63 |
| Interest expense |  | (508) |  | (422) |  | $(1,386)$ |  | $(1,317)$ |
| Gain on sale of property and equip | me | nt 156 |  | 56 |  | 549 |  | 163 |
| Miscellaneous |  | (98) |  | (69) |  | (374) |  | (275) |
| Income from continuing |  |  |  |  |  |  |  |  |
| Income tax expense |  | 864 |  | 831 |  | 1,821 |  | 1,670 |
| Income from continuing operations |  | 1,536 |  | 1,248 |  | 2,971 |  | 2,505 |
| Loss from discontinued operations |  | - |  | - |  | (360) |  | - |
| Net income | \$ | 1,536 | \$ | 1,248 | \$ | 2,611 | \$ | 2,505 |
| Earnings per share - Primary |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | . 44 | \$ | . 37 | \$ | . 86 | \$ | . 74 |
| Loss from discontinued operations |  | - |  | - |  | (.10) |  | - |
| Net Income |  | . 44 |  | . 37 |  | . 76 |  | . 74 |
| Earnings per share - Fully Diluted: |  |  |  |  |  |  |  |  |
| Income from continuing operations |  | . 39 |  | . 32 |  | . 78 |  | . 66 |
| Loss from discontinued operations |  | - |  | - |  | (.09) |  | - |
| Net Income |  | . 39 |  | . 32 |  | . 69 |  | . 66 |
| Dividends per common share |  | . 050 |  | . 047 |  | . 150 |  | . 135 |
| Weighted average common shares and common share equivalents outstanding |  |  |  |  |  |  |  |  |
| Primary |  | 3,470 |  | 3,412 |  | 3,438 |  | 3,385 |
| Fully Diluted |  | 4,070 |  | 4,040 |  | 4,043 |  | 4,040 |

The "Notes to Condensed Consolidated Financial Statements" are an integral part of this statement.

MYR Group Inc.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
(Unaudited)
Nine Months Ended September 30
1995

CASH FLOWS FROM OPERATIONS
Income from continuing operations \$ 2,971 \$ 2,505


MYR Group Inc.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
1 - Basis of Presentation
The condensed consolidated balance sheets, statements of operations and statements of cash flows include the accounts of the company and its subsidiaries. All material intercompany balances and transactions have been eliminated.

The financial information included herein is unaudited; however, such information reflects all adjustments (consisting solely of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of results for the interim period.

The results of operations for the nine month period ended September 30, 1996 are not necessarily indicative of the results to be expected for the full year.

In December 1995, the Company effected a four-for-three stock split in the form of a stock dividend. The $\$ 838,000$ par value of the additional shares issued was transferred from additional paid-in capital to common stock. Amounts relating to number of shares and amounts per share have been adjusted for 1995 to reflect the stock split.

2 - Acquisition
On January 3, 1995, the Company completed the acquisition of all the stock of Harlan Electric Company ("Harlan"), pursuant to an Agreement and Plan of Merger dated October 5, 1994. Harlan and its wholly-owned subsidiaries, Sturgeon Electric Company, Inc. and Power Piping Company, are engaged primarily in the installation and maintenance of electrical equipment and lighting systems for commercial, industrial and electrical utility customers and in the erection and maintenance of high and low pressure piping systems for electrical utilities and steel industry customers.

All the shares of Harlan were exchanged for $\$ 13,612,000$ in cash and $\$ 5,679,000$ of $7 \%$ convertible subordinates notes. The principal of each note will be due in three equal installments on January 3, 2000, 2001 and 2002, with interest payable semiannually each year. The notes are convertible into 600,000 shares of the Company's common stock at a price per share of $\$ 9.4659$. The Company also refinanced $\$ 8,756,000$ of Harlan debt. The transaction was financed through cash on hand and borrowings under a new $\$ 25,000,000$ revolving and term credit facility with Harris Trust and Savings Bank and Comerica Bank. The transaction has been accounted for using the purchase method of accounting.

## 3 - Discontinued Operations

As part of the sale in 1988 of its former engineering subsidiary, the Company retained certain rights and obligations in connection with the OMU lawsuits (as defined in Note 4). In 1996, the Company recorded additional amounts, primarily legal expenses related to the OMU lawsuits, which resulted in additional losses of $\$ 360,000$ (net of income tax benefits of $\$ 240,000$ ). The additional provision includes anticipated cost for the trial and appeal since it now appears there is no opportunity for the Company to settle its dispute with the insurance carrier.

## 4 - Contingencies

The Company has been involved in two lawsuits as a result of errors in the design of four transmission towers by the Company's former engineering subsidiary for City Utilities Commission of Owensboro, Kentucky (OMU). The engineering subsidiary has been sold but the Company retained the rights and obligations related to these lawsuits as part of the sale agreement.

One lawsuit (the Kentucky lawsuit) alleged that the engineering subsidiary negligently designed and engineered the towers, and that OMU incurred damages as a result of the redesign and replacement of the four towers. During 1993, OMU agreed to a settlement of the case pursuant to which it accepted payment of $\$ 1,300,000$ from the Company.

The other lawsuit (the New York lawsuit) concerns the insurance coverage of the engineering subsidiary related to the design errors. The company notified its primary and excess umbrella insurance carriers at the time of the discovery of the design errors. The Company's excess umbrella carrier denied insurance coverage for the damages above the primary carrier's policy limits and filed an action against the Company seeking a declaratory judgment that the umbrella insurance coverage did not apply to the loss on several theories. The Company counterclaimed against the umbrella carrier and, in addition, in a third party action, brought suit against three former insurance brokers which had procured the insurance for the Company. The Company is seeking to recover $\$ 550,000$ of unreimbursed costs it incurred in the disassembly, redesign and replacement of the towers, the amount of payments it made to OMU, the legal and related expenses it incurred in the Kentucky lawsuit, legal and related expenses it has and will incur in the New York lawsuit, and interest.

The approximately $\$ 550,000$ of unreimbursed costs as well as the $\$ 1,300,000$ paid to OMU during 1993 is recorded on the Company's books as a non-current asset. Management is of the opinion that the amounts so recorded will be recovered in the New York lawsuit from its excess umbrella insurance carrier and its brokers, individually or collectively.

The Company is also involved in various other legal matters which arise in the ordinary course of business, none of which is expected to have a material adverse effect.

5 - Earnings Per Share
Primary earnings per share are based on the weighted average number of common shares and common share equivalents outstanding during the period. Stock options are considered to be common share equivalents. Fully diluted earnings per share also reflects the potential dilution which would result from the conversion of the convertible subordinated notes.

6 - Changes in Accounting Policy
In October 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation", which will be effective for the Company beginning January 1 , 1996. SFAS No. 123 requires expanded disclosures of stock-based compensative arrangements with employees and encourages (but does not require) compensation
cost to be measured based on the fair value of the equity instrument awarded. Companies are permitted, however, to continue to apply APB Opinion No. 25, which recognizes compensation cost based on the intrinsic value of the equity instrument awarded. The Company will continue to apply APB Opinion No. 25 to its stock based compensation awards to employees and will disclose the required pro forma effect on net income and earnings per share on an annual basis.

7 - Supplemental Quarterly Financial Information (Unaudited)
(Dollars in thousands, except per share amounts)


Results of Operations
Continuing Operations
Revenue for the three and nine month periods was $\$ 80,712$ and $\$ 214,140$, compared to $\$ 66,638$ and $\$ 186,704$ in 1995. This is an increase of $21.1 \%$ and $14.7 \%$ for the three and nine month periods, primarily due to an increase in our line construction revenues, offset by decreases in our commercial/industrial revenues. The line construction revenue increase was a result of our electric utility alliances and storm work. The commercial/industrial revenues are down from the prior year nine month levels due to cut backs in the semi-conductor industry's capital spending plans and a slow down in work for our mining business customers.

Gross profit for the three and nine month periods was $\$ 8,282$ and $\$ 22,740$, compared to $\$ 7,968$ and $\$ 21,959$ in 1995 . Gross profit as a percentage of
revenue was $10.3 \%$ and $10.6 \%$ for the three and nine month periods, respectively, compared to $12.0 \%$ and $11.8 \%$ in 1995. The lower profit percentages are primarily due to provisions made during the quarter for prior year workers compensation reserve adjustments and to lower margins on our utility alliance work for the three and nine months ended September 30, 1996 compared to 1995.

Revenue and gross profit comparisons from quarter to quarter and comparable quarters of different periods may be impacted by variables beyond the control of the Company due to the nature of the Company's work as an outside electrical contractor. Such variables include unusual or unseasonable weather and delays in receipt of construction materials which are typically results in lower revenues and lower margins in the first quarter when compared to other quarters. As a general rule, the better construction weather in the second, third and fourth quarters usually results in higher revenues and margins from those quarters. Competitive bidding pressures may cause these general trends to vary. Additionally, since the company's revenues are derived principally from providing construction labor services, insurance costs, particularly for workers compensation, are a significant factor in the company's contract cost structure. Fluctuations in insurance reserves for claims under the retrospective rated insurance programs can have significant impact on gross margins, either upward or downward, in the period in which such insurance reserve adjustments are made.

Selling, general and administrative expenses for the three and nine month periods were $\$ 5,434$ and $\$ 16,749$, compared to $\$ 5,482$ and $\$ 16,418$ in 1995. This represents $6.7 \%$ and $7.8 \%$ of consolidated revenues for the three and nine month periods of 1996, compared to 8.2\% and 8.8\% for 1995.

Net interest expense for the three and nine month periods was $\$ 506$ and $\$ 1,374$, compared to $\$ 394$ and $\$ 1,254$ in 1995. The increase in 1996 over 1995 is primarily due to additional borrowings to fund working capital requirements for the higher volume of work in 1996.

Gain on sale of property and equipment for the three and nine month periods was $\$ 156$ and $\$ 549$, compared to $\$ 56$ and $\$ 163$ in 1995. The increase was due to the increased number of units sold in conjunction with upgrading our fleet.

Net other expense for the three and nine month periods was $\$ 98$ and $\$ 374$, compared to $\$ 69$ and $\$ 275$ in 1995 . Other expense primarily includes the amortization of non-competition agreements and goodwill, letter of credit fees and bank fees offset by cash discounts.

Income tax expense for the three and nine month periods was $\$ 864$ and $\$ 1,821$, compared to $\$ 831$ and $\$ 1,670$ in 1995. As a percentage of income, the effective rate for the three and nine month periods was $36 \%$ and $38 \%$, compared to $40 \%$ in 1995. The effective tax rate for the nine month period of 1996 was changed from $40 \%$ to $38 \%$ in the current quarter to reflect revised tax planning assumptions.

The Company's backlog at September 30, 1996 was $\$ 124,900$, compared to $\$ 69,100$ at December 31, 1995, and $\$ 74,400$ at September 30, 1995. Substantially all the current backlog will be completed within twelve months and approximately 60\% is expected to be completed by December 31, 1996.

## Discontinued Operations

During 1988, the Company sold two subsidiaries. As part of the sale of the engineering subsidiary, the Company retained certain rights and obligations in connection with two lawsuits. The additional provision amounting to $\$ 360$ includes anticipated cost for the trial and appeal since it now appears there is no opportunity for the Company to settle its dispute with the insurance carrier.

## Liquidity and Capital Resources

As of September 30 , 1996 , the company had $\$ 15,600$ outstanding under a $\$ 20,000$ of revolving credit facilities, and $\$ 5,625$ outstanding under a term loan. The Company has outstanding letters of credit with Banks totaling $\$ 12,956$. The Company believes that its credit facility, cash balances and internally generated cash flows will continue to be sufficient to fund operations, capital expenditures and debt service requirements. The Company is also confident that its financial condition will allow it to meet long-term capital requirements.

Cash flows provided include net proceeds from short term borrowing of $\$ 4,497$

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and proceeds from the disposition of property and equipment of $2,088. The
cash flows were primarily used for operations of $2,298, net capital
expenditures of $3,988 and dividend payments of $481. The Company's financial
condition continues to be strong at September 30, 1996 with working capital of
$16,572, compared to $15,490 at December 31, 1995. The Company's current ratio
was 1.28:1 at September 30, 1996, compared to 1.27:1 at December 31, 1995.
Capital expenditures for the nine months were $3,988, compared to $3,436 in
1995. Capital expenditures during these periods were used for normal property
and equipment additions, replacements and upgrades. Proceeds from the disposal
of property and equipment for the nine months were $2,088 and $1,630 in 1995.
The Company plans to spend approximately $5,200 on capital improvements during
1996.
PART II
Item 1. Legal Proceedings
There were no material developments during the quarter relating to legal
proceedings previously reported by the company.
Item 6. Exhibits and Reports on Form 8-K
    a. Exhibits filed herewith are listed in the Exhibit Index filed as a part
    hereof and incorporated herein by reference.
b. No reports on Form 8-K were filed by the Company for the third quarter of
    1996.
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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 , the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MYR Group Inc.


MYR Group Inc.

SCHEDULE OF COMPUTATION OF NET INCOME PER SHARE
(In thousands, except per share data)


| Weighted average number of common shares |
| :--- |
| outstanding during the period |$\quad 3,228 \quad 3,173 \quad 3,204 \quad 3,173$

Add

- -Common equivalent shares (determined
using the "treasury stock" method)
representing shares issuable upon
exercise of the common stock equivalents 242 267 239 267
- -Shares assumed converted from subordinated
convertible debentures 60
$600 \quad 600 \quad 600 \quad 600$
$4,070 \quad 4,040 \quad 4,043 \quad 4,040$
Income per common share - fully diluted \$ . 39 \$ .32 \$ .69 \$ 66
<ARTICLE> 5


