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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

**Form 8-K**

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): March 6, 2019

**MYR GROUP INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or Other Jurisdiction  
of Incorporation)

**1-08325**  
(Commission  
File Number)

**36-3158643**  
(I.R.S. Employer  
Identification No.)

**1701 Golf Road, Suite 3-1012**  
**Rolling Meadows, IL**  
(Address of Principal Executive Offices)

**60008**  
(ZIP Code)

Registrant's telephone number, including area code: **(847) 290-1891**

**None**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02 Results of Operations and Financial Condition.**

On March 6, 2019, MYR Group Inc. issued a press release announcing its financial results for the three and twelve months ended December 31, 2018. The press release is furnished hereto as Exhibit 99.1.

This information shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) The following exhibit is being furnished with this Current Report on Form 8-K.

[99.1 MYR Group Inc. press release, dated March 6, 2019.](#)

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**MYR GROUP INC.**

Dated: March 6, 2019

By: /s/ BETTY R. JOHNSON

Name: Betty R. Johnson

Title: Senior Vice President, Chief Financial Officer and Treasurer



## MYR Group Inc. Announces Fourth-Quarter and Full-Year 2018 Results

Rolling Meadows, Ill., March 6, 2019 – **MYR Group Inc. (“MYR”) (NASDAQ: MYRG)**, a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets in the United States and western Canada, today announced its fourth-quarter and full-year 2018 financial results.

### Highlights for Fourth Quarter 2018

- Record fourth quarter revenues of \$446.3 million
- Fourth quarter net income attributable to MYR Group Inc. of \$10.7 million, or \$0.64 per diluted share attributable to MYR Group Inc.
- Record backlog of \$1.147 billion

### Management Comments

Rick Swartz, MYR's President and CEO said, “After completing the year with a strong fourth quarter, our full year 2018 revenues of \$1.53 billion set another record high for the fourth consecutive year, and we achieved increases in gross profit, earnings per share, net income and EBITDA, as compared to our full year of 2017. Along with execution of our organic and acquisition growth strategies, we experienced an increase in overall project activity and significant bidding opportunities in both our Transmission & Distribution and Commercial & Industrial segments. Total backlog for 2018 increased to \$1.147 billion, a 68.8 percent increase over 2017, demonstrating that our business model continues to be a sound platform for sustainable growth. We expect active bidding to continue throughout 2019 and beyond, and believe we are well-positioned to capitalize on opportunities and deliver long-term value for all of our stakeholders.”

### Fourth-Quarter Results

MYR reported fourth-quarter 2018 revenues of \$446.3 million, an increase of \$72.8 million, or 19.5 percent, compared to the fourth quarter of 2017. Specifically, our Transmission and Distribution (“T&D”) segment reported revenues of \$257.2 million, an increase of \$29.4 million, or 12.9 percent, from the fourth quarter of 2017, primarily due to an increase in revenue from large transmission projects and the number of T&D projects worked. Our Commercial and Industrial (“C&I”) segment reported fourth-quarter 2018 revenues of \$189.1 million, an increase of \$43.5 million, or 29.8 percent, from the fourth quarter of 2017, primarily due to the acquisition of the Huen Companies, increased spending from new and existing customers and increased volume at certain organic expansion locations.

Consolidated gross profit increased to \$47.4 million in the fourth quarter of 2018, compared to \$36.9 million in the fourth quarter of 2017. Gross margin increased to 10.6 percent for the fourth quarter of 2018 from 9.9 percent for the fourth quarter of 2017. The increase in gross margin was primarily due to improvements in efficiency and organic expansion results, along with fourth quarter of 2017 results being negatively impacted by low margins on a large transmission project. The increase in gross margin was partly due to \$1.6 million in estimate changes on certain contracts associated with the acquisition of the Huen Companies. These changes in estimates are subject to margin guarantees and represent potential contingent consideration for which an offset is recognized in other expense. Changes in estimates of gross profit on certain projects, excluding estimate changes on our recent acquisition noted above, resulted in gross margin decreases of 1.7 percent and 1.9 percent for the fourth quarters of 2018 and 2017, respectively.

Selling, general and administrative expenses (“SG&A”) increased to \$30.1 million in the fourth quarter of 2018, compared to \$24.0 million in the fourth quarter of 2017. The period-over-period increase was primarily due to SG&A expenses related to the acquired Huen Companies, higher employee-related expenses to support operations and higher bonus costs. As a percentage of revenues, SG&A increased to 6.7 percent for the fourth quarter of 2018 from 6.4 percent for the fourth quarter of 2017.

The income tax expense was \$3.8 million for the fourth quarter of 2018, with an effective tax rate of 26.1 percent, compared to an income tax benefit of \$2.9 million in fourth quarter of 2017, which represented 26.7 percent of pretax income. The difference between the effective tax rate for the fourth quarter of 2018 and the tax benefit as a percentage of pretax income for fourth quarter of 2017 was primarily due to the revaluation of our net deferred tax liabilities in the fourth quarter of 2017 to reflect the impact of the change from 35% to 21% in the federal corporate tax rate as a result of the enactment of the United States Tax Cuts and Jobs Act (“Tax Act”).

For the fourth quarter of 2018, net income attributable to MYR Group Inc. was \$10.7 million, or \$0.64 per diluted share attributable to MYR Group Inc., compared to \$13.6 million, or \$0.82, for the same period of 2017. Fourth quarter 2018 EBITDA, a non-GAAP financial measure, was \$26.6 million, or 6.0 percent of revenues, compared to \$20.6 million, or 5.5 percent of revenues, in the fourth-quarter of 2017.

#### **Full Year**

MYR reported record revenues of \$1.531 billion for the full year of 2018, an increase of \$127.9 million, or 9.1 percent, compared to \$1.403 billion for the full year of 2017. Specifically, the T&D segment reported revenues of \$893.1 million, an increase of \$13.7 million, or 1.6 percent, from the full year of 2017, primarily due to an increase in distribution revenues partially offset by lower revenue from large transmission projects. The C&I segment reported full year of 2018 revenues of \$638.1 million, an increase of \$114.2 million, or 21.8 percent, from the full year of 2017, primarily due the acquisition of the Huen Companies, increased spending from new and existing customers and increased volume at certain organic expansion locations.

Consolidated gross profit was \$167.1 million in the full year of 2018, compared to \$125.0 million in the full year of 2017. The increase in gross profit was due to increased margins and higher revenues. Gross margin increased to 10.9 percent for the full year of 2018 from 8.9 percent for the full year of 2017. The increase in gross margin was primarily due to improvements in efficiency, fleet utilization and organic expansion results. Our prior year gross margin was significantly impacted by write-downs on three projects. Gross margin also benefited from \$3.9 million in estimate changes on certain contracts associated with the acquisition of the Huen Companies. These changes of estimates are subject to margin guarantees and represent potential contingent consideration for which an offset is recognized in other expense. These margin improvements were partially offset by changes in estimates of gross margin on certain projects. Excluding estimate changes on our recent acquisition noted above, these changes in estimates of gross margin on certain projects, including those discussed above, resulted in gross margin decreases of 0.7 percent and 0.7 percent for the full years of 2018 and 2017, respectively.

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SG&A increased to \$118.7 million for the full year of 2018, from \$98.6 million for the full year of 2017. The year-over-year increase was primarily due to higher bonus and profit sharing costs, SG&A related to the acquired Huen Companies and higher employee-related expenses to support operations. As a percentage of revenues, SG&A increased to 7.8 percent for the full year of 2018 from 7.0 percent for the full year of 2017.

The income tax expense was \$11.8 million for the full year of 2018 with an effective tax rate of 27.3 percent, compared to an expense of \$3.5 million for the full year of 2017 with an effective tax rate of 14.1 percent. The effective tax rate for 2017 was lower than 2018 largely because we revalued our net deferred tax liability as of December 31, 2017, in conjunction with the enactment of the Tax Act. Our inability to utilize losses experienced in certain Canadian operations negatively impacted the effective tax rate in 2018 and 2017, partially offset by excess tax benefits pertaining to the vesting of stock awards and the exercise of stock options.

For the full year of 2018, net income attributable to MYR Group Inc. was \$31.1 million, or \$1.87 per diluted share attributable to MYR Group Inc., compared to \$21.2 million, or \$1.28, for the same period of 2017. Full-year 2018 EBITDA, a non-GAAP financial measure, was \$86.6 million, or 5.7 percent of revenues, compared to \$65.8 million, or 4.7 percent of revenues, for the full year of 2017.

### **Backlog**

As of December 31, 2018, MYR's backlog was \$1.147 billion, which consisted of \$495.0 million in the T&D segment and \$651.7 million in the C&I segment, and was \$49.1 million, or 4.5 percent, higher than September 30, 2018. T&D backlog increased \$21.1 million, or 4.5 percent, from September 30, 2018, while C&I backlog increased \$28.0 million, or 4.5 percent, over the same period. Total backlog at December 31, 2018 increased \$467.5 million, or 68.8 percent, from the same period last year. Our backlog as of December 31, 2018 included \$33.7 million, our proportionate share, of unconsolidated joint venture backlog.

### **Balance Sheet**

As of December 31, 2018, MYR had \$170.5 million of borrowing availability under its credit facility.

### **Non-GAAP Financial Measures**

To supplement MYR's financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), MYR uses certain non-GAAP measures. Reconciliation to the nearest GAAP measures of all non-GAAP measures included in this press release can be found at the end of this release. MYR's definitions of these non-GAAP measures may differ from similarly titled measures used by others. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.

MYR believes that these non-GAAP measures are useful because they (i) provide both management and investors meaningful supplemental information regarding financial performance by excluding certain expenses and benefits that may not be indicative of recurring core business operating results, (ii) permit investors to view MYR's performance using the same tools that management uses to evaluate MYR's past performance, reportable business segments and prospects for future performance, (iii) publicly disclose results that are relevant to financial covenants included in MYR's credit facility and (iv) otherwise provide supplemental information that may be useful to investors in evaluating MYR.

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## **Conference Call**

MYR will host a conference call to discuss its fourth-quarter 2018 results on Thursday, March 7, 2019, at 9:00 a.m. Central time. To participate in the conference call via telephone, please dial (877) 561-2750 (domestic) or (763) 416-8565 (international) at least five minutes prior to the start of the event. A replay of the conference call will be available through Thursday, March 14, 2019, at 11:59 p.m. Eastern time, by dialing (855) 859-2056 or (404) 537-3406, and entering conference ID 7488347. MYR will also broadcast the conference call live via the internet. Interested parties may access the webcast through the Investor Relations section of MYR's website at [www.myrgroup.com](http://www.myrgroup.com). Please access the website at least 15 minutes prior to the start of the call to register, download and install any necessary audio software. The webcast will be available until Thursday, March 14, 2019, at 11:59 P.M. Eastern time.

## **About MYR**

MYR is a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets throughout the United States and western Canada who have the experience and expertise to complete electrical installations of any type and size. Their comprehensive services on electric transmission and distribution networks and substation facilities include design, engineering, procurement, construction, upgrade, maintenance and repair services. Transmission and distribution customers include investor-owned utilities, cooperatives, private developers, government-funded utilities, independent power producers, independent transmission companies, industrial facility owners and other contractors. Commercial and industrial electrical contracting services are provided to general contractors, commercial and industrial facility owners, local governments and developers throughout the United States and western Canada. For more information, visit [myrgroup.com](http://myrgroup.com).

## **Forward-Looking Statements**

*Various statements in this announcement, including those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, are forward-looking statements. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenue, income, capital spending, segment improvements and investments. Forward-looking statements are generally accompanied by words such as "anticipate," "believe," "encouraged," "estimate," "expect," "intend," "likely," "may," "objective," "outlook," "plan," "possible," "potential," "project," "remain confident," "should," "unlikely," or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this announcement speak only as of the date of this announcement; we disclaim any obligation to update these statements (unless required by securities laws), and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. No forward-looking statement can be guaranteed and actual results may differ materially from those projected. Forward-looking statements in this announcement should be evaluated together with the many uncertainties that affect MYR's business, particularly those mentioned in the risk factors and cautionary statements in Item 1A of MYR's Annual Report on Form 10-K for the fiscal year ended December 31, 2018, and in any risk factors or cautionary statements contained in MYR's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.*

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**MYR Group Inc. Contact:**

Betty R. Johnson, Chief Financial Officer, 847-290-1891, [investorinfo@myrgroup.com](mailto:investorinfo@myrgroup.com)

**Investor Contact:**

Steve Carr, Dresner Corporate Services, 312-780-7211, [scarr@dresnerco.com](mailto:scarr@dresnerco.com)

*Financial tables follow...*

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**MYR GROUP INC.**  
**Consolidated Balance Sheets**  
**As of December 31, 2018 and 2017**

| (in thousands, except share and per share data)  | December 31,      |                   |
|--|-------------------|-------------------|
|  | 2018              | 2017              |
| <b>ASSETS</b>  |                   |                   |
| Current assets   |                   |                   |
| Cash and cash equivalents  | \$ 7,507          | \$ 5,343          |
| Accounts receivable, net of allowances of \$1,331 and \$605, respectively  | 288,427           | 240,276           |
| Contract assets  | 160,281           | 120,992           |
| Current portion of receivable for insurance claims in excess of deductibles  | 10,572            | 4,221             |
| Refundable income taxes  | —                 | 391               |
| Other current assets   | 8,847             | 8,513             |
| <b>Total current assets</b>  | <b>475,634</b>    | <b>379,736</b>    |
| Property and equipment, net of accumulated depreciation of \$253,495 and \$231,391, respectively   | 161,892           | 148,084           |
| Goodwill   | 56,588            | 46,994            |
| Intangible assets, net of accumulated amortization of \$7,031 and \$5,183, respectively  | 33,266            | 10,852            |
| Receivable for insurance claims in excess of deductibles   | 17,173            | 14,295            |
| Investment in joint venture  | 1,324             | 168               |
| Other assets   | 2,878             | 3,659             |
| <b>Total assets</b>  | <b>\$ 748,755</b> | <b>\$ 603,788</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                   |                   |
| Current liabilities  |                   |                   |
| Current portion of long-term debt  | \$ 3,681          | \$ —              |
| Current portion of capital lease obligations   | 1,119             | 1,086             |
| Accounts payable   | 139,480           | 110,383           |
| Contract liabilities   | 58,534            | 30,224            |
| Current portion of accrued self-insurance  | 19,633            | 13,138            |
| Other current liabilities  | 61,358            | 33,733            |
| <b>Total current liabilities</b>   | <b>283,805</b>    | <b>188,564</b>    |
| Deferred income tax liabilities  | 17,398            | 13,452            |
| Long-term debt   | 86,111            | 78,960            |
| Accrued self-insurance   | 34,406            | 32,225            |
| Capital lease obligations, net of current maturities   | 1,514             | 2,629             |
| Other liabilities  | 1,057             | 919               |
| <b>Total liabilities</b>   | <b>424,291</b>    | <b>316,749</b>    |
| Commitments and contingencies  |                   |                   |
| Stockholders' equity   |                   |                   |
| Preferred stock—\$0.01 par value per share; 4,000,000 authorized shares; none issued and outstanding at December 31, 2018 and December 31, 2017  | —                 | —                 |
| Common stock—\$0.01 par value per share; 100,000,000 authorized shares; 16,564,961 and 16,464,757 shares issued and outstanding at December 31, 2018 and December 31, 2017, respectively | 165               | 163               |
| Additional paid-in capital   | 148,276           | 143,934           |
| Accumulated other comprehensive income (loss)  | (193)             | (299)             |
| Retained earnings  | 174,736           | 143,241           |
| <b>Total stockholders' equity attributable to MYR Group Inc.</b>   | <b>322,984</b>    | <b>287,039</b>    |
| Noncontrolling interest  | 1,480             | —                 |
| <b>Total stockholders' equity</b>  | <b>324,464</b>    | <b>287,039</b>    |
|  | <b>\$ 748,755</b> | <b>\$ 603,788</b> |

**MYR GROUP INC.**  
**Consolidated Statements of Operations**  
**Three Months and Twelve Months Ended December 31, 2018 and 2017**

| (in thousands, except per share data)   | Three months ended<br>December 31, |            | For the year ended<br>December 31, |              |
|---|------------------------------------|------------|------------------------------------|--------------|
|   | 2018                               | 2017       | 2018                               | 2017         |
|   | (Unaudited)                        |            |                                    |              |
| Contract revenues   | \$ 446,345                         | \$ 373,501 | \$ 1,531,169                       | \$ 1,403,317 |
| Contract costs  | 398,954                            | 336,607    | 1,364,109                          | 1,278,313    |
| Gross profit  | 47,391                             | 36,894     | 167,060                            | 125,004      |
| Selling, general and administrative expenses                                      | 30,079                             | 23,994     | 118,737                            | 98,611       |
| Amortization of intangible assets   | 864                                | (94)       | 1,843                              | 499          |
| Gain on sale of property and equipment  | (963)                              | (1,062)    | (3,832)                            | (3,664)      |
| Income from operations  | 17,411                             | 14,056     | 50,312                             | 29,558       |
| Other income (expense):   |                                    |            |                                    |              |
| Interest income   | 11                                 | —          | 24                                 | 4            |
| Interest expense  | (1,134)                            | (810)      | (3,652)                            | (2,603)      |
| Other income, net   | (1,596)                            | (2,531)    | (3,616)                            | (2,319)      |
| Income before provision for income taxes  | 14,692                             | 10,715     | 43,068                             | 24,640       |
| Income tax expense (benefit)  | 3,834                              | (2,864)    | 11,774                             | 3,486        |
| Net income  | 10,858                             | 13,579     | 31,294                             | 21,154       |
| Less: net income - noncontrolling interests                                       | 207                                | —          | 207                                | —            |
| Net income attributable to MYR Group Inc.   | \$ 10,651                          | \$ 13,579  | \$ 31,087                          | \$ 21,154    |
| Income per common share attributable to MYR Group Inc.:                           |                                    |            |                                    |              |
| —Basic  | \$ 0.65                            | \$ 0.83    | \$ 1.89                            | \$ 1.30      |
| —Diluted  | \$ 0.64                            | \$ 0.82    | \$ 1.87                            | \$ 1.28      |
| Weighted average number of common shares and potential common shares outstanding: |                                    |            |                                    |              |
| —Basic  | 16,496                             | 16,301     | 16,441                             | 16,273       |
| —Diluted  | 16,631                             | 16,530     | 16,585                             | 16,496       |

**MYR GROUP INC.**  
**Consolidated Statements of Cash Flows**  
**Twelve Months Ended December 31, 2018 and 2017**

| (in thousands of dollars)  | For the year ended<br>December 31, |           |
|--|------------------------------------|-----------|
|  | 2018                               | 2017      |
| <b>Cash flows from operating activities:</b>   |                                    |           |
| Net income   | \$ 31,294                          | \$ 21,154 |
| Adjustments to reconcile net income to net cash flows provided by (used in) operating activities — |                                    |           |
| Depreciation and amortization of property and equipment  | 38,070                             | 38,077    |
| Amortization of intangible assets  | 1,843                              | 499       |
| Stock-based compensation expense   | 3,165                              | 4,376     |
| Deferred income taxes  | 3,649                              | (5,091)   |
| Gain on sale of property and equipment   | (3,832)                            | (3,664)   |
| Other non-cash items   | 237                                | 1,194     |
| Changes in operating assets and liabilities, net of acquisitions                                   |                                    |           |
| Accounts receivable, net   | (15,871)                           | (35,944)  |
| Contract assets  | (28,141)                           | (17,857)  |
| Receivable for insurance claims in excess of deductibles   | (9,229)                            | (39)      |
| Other assets   | 2,280                              | (2,213)   |
| Accounts payable   | 19,953                             | 8,149     |
| Contract liabilities   | 22,551                             | (14,317)  |
| Accrued self-insurance   | 8,701                              | 2,765     |
| Other liabilities  | 10,119                             | (6,287)   |
| Net cash flows provided by (used in) operating activities  | 84,789                             | (9,198)   |
| <b>Cash flows from investing activities:</b>   |                                    |           |
| Proceeds from sale of property and equipment   | 4,583                              | 4,342     |
| Cash paid for acquisitions, net of cash acquired   | (47,082)                           | —         |
| Purchases of property and equipment  | (50,704)                           | (30,843)  |
| Net cash flows used in investing activities  | (93,203)                           | (26,501)  |
| <b>Cash flows from financing activities:</b>   |                                    |           |
| Net borrowings under revolving lines of credit   | (20,655)                           | 19,890    |
| Payment of principal obligations under capital leases  | (1,081)                            | (1,203)   |
| Borrowings under equipment notes   | 31,486                             | —         |
| Proceeds from exercise of stock options  | 1,897                              | 1,232     |
| Repurchase of common shares  | (1,043)                            | (3,058)   |
| Other financing activities   | 38                                 | 28        |
| Net cash flows provided by financing activities  | 10,642                             | 16,889    |
| Effect of exchange rate changes on cash  | (64)                               | 307       |
| Net increase in cash and cash equivalents  | 2,164                              | (18,503)  |
| <b>Cash and cash equivalents:</b>  |                                    |           |
| Beginning of period  | 5,343                              | 23,846    |
| End of period  | \$ 7,507                           | \$ 5,343  |

**MYR GROUP INC.**  
**Unaudited Consolidated Selected Data, Net Income Per Share,**  
**Unaudited Performance Measures and Reconciliation of Non-GAAP Measures**  
**Three Months and Twelve Months Ended December 31, 2018 and 2017**

| (in thousands, except per share data and percentages) | Three months ended<br>December 31, |            | Twelve months ended<br>December 31, |              |
|---|------------------------------------|------------|-------------------------------------|--------------|
|   | 2018                               | 2017       | 2018                                | 2017         |
| <b>Summary Statement of Operations Data:</b>          |                                    |            |                                     |              |
| Contract revenues                                     | \$ 446,345                         | \$ 373,501 | \$ 1,531,169                        | \$ 1,403,317 |
| Gross profit  | \$ 47,391                          | \$ 36,894  | \$ 167,060                          | \$ 125,004   |
| Income from operations                                | \$ 17,411                          | \$ 14,056  | \$ 50,312                           | \$ 29,558    |
| Income before provision for income taxes              | \$ 14,692                          | \$ 10,715  | \$ 43,068                           | \$ 24,640    |
| Income tax expense (benefit)                          | \$ 3,834                           | \$ (2,864) | \$ 11,774                           | \$ 3,486     |
| Net income attributable to MYR Group Inc.             | \$ 10,651                          | \$ 13,579  | \$ 31,087                           | \$ 21,154    |
| Effective tax rate                                    | 26.1%                              | -26.7%     | 27.3%                               | 14.1%        |

**Per Share Data:**

**Income per common share attributable to MYR Group Inc.:**

|           |         |         |         |         |
|-----------|---------|---------|---------|---------|
| - Basic   | \$ 0.65 | \$ 0.83 | \$ 1.89 | \$ 1.30 |
| - Diluted | \$ 0.64 | \$ 0.82 | \$ 1.87 | \$ 1.28 |

**Weighted average number of common shares  
and potential common shares outstanding :**

|           |        |        |        |        |
|-----------|--------|--------|--------|--------|
| - Basic   | 16,496 | 16,301 | 16,441 | 16,273 |
| - Diluted | 16,631 | 16,530 | 16,585 | 16,496 |

| (in thousands)  | December 31,<br>2018 | December 31,<br>2017 | December 31,<br>2016 | December 31,<br>2015 |
|---|----------------------|----------------------|----------------------|----------------------|
| <b>Summary Balance Sheet Data:</b>                        |                      |                      |                      |                      |
| Total assets  | \$ 748,755           | \$ 603,788           | \$ 573,495           | \$ 524,925           |
| Total stockholders' equity attributable to MYR Group Inc. | \$ 322,984           | \$ 287,039           | \$ 263,174           | \$ 329,880           |
| Goodwill and intangible assets                            | \$ 89,854            | \$ 57,846            | \$ 58,347            | \$ 58,486            |
| Total funded debt (1)                                     | \$ 89,792            | \$ 78,960            | \$ 59,070            | \$ —                 |

|   | Twelve months ended<br>December 31, |                  |
|---|-------------------------------------|------------------|
|   | 2018                                | 2017             |
| <b>Financial Performance Measures (2):</b>  |                                     |                  |
| <b>Reconciliation of Non-GAAP measures:</b> |                                     |                  |
| Net income attributable to MYR Group Inc.   | \$ 31,087                           | \$ 21,154        |
| Interest expense, net                       | 3,628                               | 2,599            |
| Tax impact of interest                      | (990)                               | (366)            |
| <b>EBIT, net of taxes (3)</b>               | <b>\$ 33,725</b>                    | <b>\$ 23,387</b> |

See notes at the end of this earnings release.

**MYR GROUP INC.**  
**Unaudited Performance Measures and Reconciliation of Non-GAAP Measures**  
**Three Months and Twelve Months Ended December 31, 2018 and 2017**

| (in thousands, except per share data, ratios and percentages) | Three months ended<br>December 31, |           | Twelve months ended<br>December 31, |             |
|---|------------------------------------|-----------|-------------------------------------|-------------|
|   | 2018                               | 2017      | 2018                                | 2017        |
| <b>Financial Performance Measures (2):</b>                    |                                    |           |                                     |             |
| EBITDA (4)  | \$ 26,598                          | \$ 20,602 | \$ 86,609                           | \$ 65,815   |
| EBITDA per Diluted Share (5)                                  | \$ 1.60                            | \$ 1.25   | \$ 5.22                             | \$ 3.99     |
| Free Cash Flow (6)  | \$ 15,139                          | \$ 6,658  | \$ 34,085                           | \$ (40,041) |
| Book Value per Period End Share (7)                           |                                    |           | \$ 19.33                            | \$ 17.20    |
| Tangible Book Value (8)                                       |                                    |           | \$ 233,130                          | \$ 229,193  |
| Tangible Book Value per Period End Share (9)                  |                                    |           | \$ 13.95                            | \$ 13.73    |
| Funded debt to Equity Ratio (10)                              |                                    |           | 0.3                                 | 0.3         |
| Asset Turnover (11)   |                                    |           | 2.54                                | 2.45        |
| Return on Assets (12)   |                                    |           | 5.1%                                | 3.7%        |
| Return on Equity (13)   |                                    |           | 10.8%                               | 8.0%        |
| Return on Invested Capital (16)                               |                                    |           | 9.4%                                | 7.8%        |

**Reconciliation of Non-GAAP measures:**

**Reconciliation of Net income attributable to MYR Group Inc. to**

| <b>EBITDA:</b>                            |                  |                  |                  |                  |
|---|------------------|------------------|------------------|------------------|
| Net income attributable to MYR Group Inc. | \$ 10,651        | \$ 13,579        | \$ 31,087        | \$ 21,154        |
| Net income - noncontrolling interests     | 207              | —                | 207              | —                |
| Net income                                | 10,858           | 13,579           | 31,294           | 21,154           |
| Interest expense, net                     | 1,123            | 810              | 3,628            | 2,599            |
| Income tax expense (benefit)              | 3,834            | (2,864)          | 11,774           | 3,486            |
| Depreciation and amortization             | 10,783           | 9,077            | 39,913           | 38,576           |
| <b>EBITDA (4)</b>                         | <b>\$ 26,598</b> | <b>\$ 20,602</b> | <b>\$ 86,609</b> | <b>\$ 65,815</b> |

**Reconciliation of Net Income attributable to MYR Group Inc. per Diluted Share to EBITDA per Diluted Share:**

|   |                |                |                |                |
|---|----------------|----------------|----------------|----------------|
| Net income attributable to MYR Group Inc. per share | \$ 0.64        | \$ 0.82        | \$ 1.87        | \$ 1.28        |
| Net income - noncontrolling interests per share     | 0.01           | —              | 0.01           | —              |
| Net income per share                                | 0.65           | 0.82           | 1.88           | 1.28           |
| Interest expense, net, per share                    | 0.07           | 0.05           | 0.22           | 0.16           |
| Income tax expense (benefit) per share              | 0.23           | (0.17)         | 0.71           | 0.21           |
| Depreciation and amortization per share             | 0.65           | 0.55           | 2.41           | 2.34           |
| <b>EBITDA per Diluted Share (5)</b>                 | <b>\$ 1.60</b> | <b>\$ 1.25</b> | <b>\$ 5.22</b> | <b>\$ 3.99</b> |

**Calculation of Free Cash Flow:**

|  |                  |                 |                  |                    |
|--|------------------|-----------------|------------------|--------------------|
| Net cash flow from (used in) operating activities    | \$ 26,120        | \$ 12,592       | \$ 84,789        | \$ (9,198)         |
| Less: cash used in purchasing property and equipment | (10,981)         | (5,934)         | (50,704)         | (30,843)           |
| <b>Free Cash Flow (6)</b>                            | <b>\$ 15,139</b> | <b>\$ 6,658</b> | <b>\$ 34,085</b> | <b>\$ (40,041)</b> |

**Reconciliation of Book Value to Tangible Book Value:**

|  |  |  |                   |                   |
|--|--|--|-------------------|-------------------|
| Book value (total stockholders' equity attributable to MYR Group Inc.) |  |  | \$ 322,984        | \$ 287,039        |
| Goodwill and intangible assets   |  |  | (89,854)          | (57,846)          |
| <b>Tangible Book Value (9)</b>   |  |  | <b>\$ 233,130</b> | <b>\$ 229,193</b> |

**Reconciliation of Book Value per Period End Share to Tangible Book Value per Period End Share:**

|   |  |  |                 |                 |
|---|--|--|-----------------|-----------------|
| Book value per period end share                     |  |  | \$ 19.33        | \$ 17.20        |
| Goodwill and intangible assets per period end share |  |  | (5.38)          | (3.47)          |
| <b>Tangible Book Value per Period End Share (8)</b> |  |  | <b>\$ 13.95</b> | <b>\$ 13.73</b> |

**Calculation of Period End Shares:**

|                               |  |  |               |               |
|-------------------------------|--|--|---------------|---------------|
| Shares outstanding            |  |  | 16,565        | 16,465        |
| Plus: Common equivalents      |  |  | 144           | 223           |
| <b>Period End Shares (14)</b> |  |  | <b>16,709</b> | <b>16,688</b> |

|  | December 31,<br>2017 | December 31,<br>2016 |
|--|----------------------|----------------------|
| <b>Reconciliation of Invested Capital to Shareholders Equity:</b>      |                      |                      |
| Book value (total stockholders' equity attributable to MYR Group Inc.) | \$ 287,039           | \$ 263,174           |

|                                 |                   |                   |
|---------------------------------|-------------------|-------------------|
| Plus: Total funded debt         | 78,960            | 59,070            |
| Less: Cash and cash equivalents | (5,343)           | (23,846)          |
| <b>Invested Capital (15)</b>    | <u>\$ 360,656</u> | <u>\$ 298,398</u> |

See notes at the end of this earnings release.

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- (1) Funded debt includes borrowings under our revolving credit facility and the outstanding balances of our outstanding equipment notes.
  - (2) These financial performance measures are provided as supplemental information to the financial statements. These measures are used by management to evaluate our past performance, our prospects for future performance and our ability to comply with certain material covenants as defined within our credit agreement, and to compare our results with those of our peers. In addition, we believe that certain of the measures, such as book value, tangible book value, free cash flow, asset turnover, return on equity and debt leverage are measures that are monitored by sureties, lenders, lessors, suppliers and certain investors. Our calculation of each measure is described in the following notes; our calculation may not be the same as the calculations made by other companies.
  - (3) EBIT, net of taxes is defined as net income attributable to MYR Group Inc. plus net interest, less the tax impact of net interest. The tax impact of net interest is computed by multiplying net interest by the effective tax rate. Management uses EBIT, net of taxes, to measure our results exclusive of the impact of financing costs.
  - (4) EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is not recognized under GAAP and does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. EBITDA is a component of the debt to EBITDA covenant, as defined in our credit agreement, which we must comply with to avoid potential immediate repayment of amounts borrowed or additional fees to seek relief from our lenders. In addition, management considers EBITDA a useful measure because it eliminates differences which are caused by different capital structures as well as different tax rates and depreciation schedules when comparing our measures to our peers' measures.
  - (5) EBITDA per diluted share is calculated by dividing EBITDA by the weighted average number of diluted shares attributable to MYR Group Inc. outstanding for the period. EBITDA per diluted share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
  - (6) Free cash flow, which is defined as cash flow provided by operating activities minus cash flow used in purchasing property and equipment, is not recognized under GAAP and does not purport to be an alternative to net income attributable to MYR Group Inc., cash flow from operations or the change in cash on the balance sheet. Management views free cash flow as a measure of operational performance, liquidity and financial health.
  - (7) Book value per period end share is calculated by dividing total stockholders' equity attributable to MYR Group Inc. at the end of the period by the period end shares outstanding.
  - (8) Tangible book value is calculated by subtracting goodwill and intangible assets at the end of the period from stockholders' equity attributable to MYR Group Inc. at the end of the period. Tangible book value is not recognized under GAAP and does not purport to be an alternative to book value or stockholders' equity attributable to MYR Group Inc.
  - (9) Tangible book value per period end share is calculated by dividing tangible book value at the end of the period by the period end number of shares outstanding. Tangible book value per period end share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
  - (10) The funded debt to equity ratio is calculated by dividing total funded debt at the end of the period by total stockholders' equity attributable to MYR Group Inc. at the end of the period.
  - (11) Asset turnover is calculated by dividing the current period revenue by total assets at the beginning of the period.
  - (12) Return on assets is calculated by dividing net income attributable to MYR Group Inc. for the period by total assets at the beginning of the period.
  - (13) Return on equity is calculated by dividing net income attributable to MYR Group Inc. for the period by total stockholders' equity attributable to MYR Group Inc. at the beginning of the period.
  - (14) Period end shares is calculated by adding average common stock equivalents for the quarter to the period end balance of common shares outstanding. Period end shares is not recognized under GAAP and does not purport to be an alternative to diluted shares. Management views period end shares as a better measure of shares outstanding as of the end of the period.
  - (15) Invested capital is calculated by adding net funded debt (total funded debt less cash and marketable securities) to total stockholders' equity attributable to MYR Group Inc.
  - (16) Return on invested capital is calculated by dividing EBIT, net of taxes, less any dividends, by invested capital at the beginning of the period. Return on invested capital is not recognized under GAAP, and is a key metric used by management to determine our executive compensation.
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