UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Form 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): March 4, 2020

MYR GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware	1-08325	36-3158643
(State or other jurisdiction	(Commission	(I.R.S. Employer
of incorporation)	File Number)	Identification No.)
1701 Golf Road, Suite 3-1012		COOOD
Rolling Meadows, IL (Address of principal executive offices)		60008 (ZIP Code)
(Address of principal executive offices)		(ZIF Code)
Regist	rant's telephone number, including area o	code: <u>(847) 290-1891</u>
	None	
(Fo	ormer name or former address, if changed	d since last report)
Check the appropriate box below if the Form 8-K f. provisions:	iling is intended to simultaneously satisfy	the filing obligation of the registrant under any of the following
☐ Written communications pursuant to Rule 425	under the Securities Act (17 CFR 230.42	5)
☐ Soliciting material pursuant to Rule 14a-12 und	der the Exchange Act (17 CFR 240.14a-1	.2)
☐ Pre-commencement communications pursuant	to Rule 14d-2(b) under the Exchange Ac	t (17 CFR 240.14d-2(b))
$\ \square$ Pre-commencement communications pursuant	to Rule 13e-4(c) under the Exchange Ac	t (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the	ne Act:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	MYRG	The Nasdaq Stock Market LLC (Nasdaq Global Market)
Indicate by check mark whether the registrant is an or Rule 12b-2 of the Securities Exchange Act of 19		Rule 405 of the Securities Act of 1933 (§230.405 of this chapter)
Emerging growth company \square		
If an emerging growth company, indicate by check revised financial accounting standards provided pure		ise the extended transition period for complying with any new or Act. \Box

Item 2.02 Results of Operations and Financial Condition.

On March 4, 2020, MYR Group Inc. issued a press release announcing its financial results for the three and twelve months ended December 31, 2019. The press release is furnished hereto as Exhibit 99.1.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d) The following exhibit is being furnished with this Current Report on Form 8-K.

99.1 MYR Group Inc. press release, dated March 4, 2020.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MYR GROUP INC.

Dated: March 4, 2020 By: /s/ BETTY R. JOHNSON

Name: Betty R. Johnson

Title: Senior Vice President, Chief Financial Officer and

Treasurer



MYR Group Inc. Announces Fourth-Quarter and Full-Year 2019 Results

Rolling Meadows, Ill., March 4, 2020 – **MYR Group Inc. ("MYR") (NASDAQ: MYRG)**, a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets in the United States and western Canada, today announced its fourth-quarter and full-year 2019 financial results.

Highlights for Fourth Quarter 2019

- · Fourth quarter revenues of \$571.1 million
- · Fourth quarter net income attributable to MYR Group Inc. of \$12.8 million, or \$0.76 per diluted share
- Record backlog of \$1.5 billion

Management Comments

Rick Swartz, MYR's President and CEO said, "We finished 2019 with strong financial results in the fourth quarter, and full year revenues of \$2.07 billion, setting a record high for the fifth consecutive year. Our backlog of \$1.5 billion at the end of 2019, a new record high, demonstrates that efforts to expand our service offerings across a wider footprint and continually improve customer value are translating to diverse opportunities in the United States and western Canada. We anticipate continued market strength and growth opportunities for both our Transmission & Distribution and Commercial & Industrial segments as we further enhance our leadership position in the electrical construction industry."

Fourth-Quarter Results

MYR reported fourth-quarter 2019 revenues of \$571.1 million, an increase of \$124.8 million, or 27.9 percent, compared to the fourth quarter of 2018. Specifically, our Transmission and Distribution ("T&D") segment reported record quarterly revenues of \$311.0 million, an increase of \$53.7 million, or 20.9 percent, from the fourth quarter of 2018, primarily due to an increase in revenue on small- to medium-sized transmission projects. Our Commercial and Industrial ("C&I") segment reported fourth-quarter 2019 revenues of \$260.1 million, an increase of \$71.0 million, or 37.5 percent, from the fourth quarter of 2018, primarily due to incremental revenues from the acquisition of CSI Electrical Contractors, Inc ("CSI").

Consolidated gross profit increased to \$68.9 million in the fourth quarter of 2019, compared to \$47.4 million in the fourth quarter of 2018. Gross margin increased to 12.1 percent for the fourth quarter of 2019 from 10.6 percent for the fourth quarter of 2018. The increase in gross margin was primarily due to better than anticipated productivity and a favorable claim settlement. The increase in gross margin was partially offset by inclement weather and labor inefficiencies for which we are in ongoing negotiations to receive reimbursement. Changes in estimates of gross profit on certain projects, resulted in gross margin decreases of 0.5 percent and 1.7 percent for the fourth quarters of 2019 and 2018, respectively.

Selling, general and administrative expenses ("SG&A") increased to \$48.1 million in the fourth quarter of 2019, compared to \$30.1 million in the fourth quarter of 2018. The period-over-period increase was primarily due to the acquisition of CSI, along with higher incentive compensation and other employee-related expenses to support the growth in our operations. As a percentage of revenues, SG&A increased to 8.4 percent for the fourth quarter of 2019 from 6.7 percent for the fourth quarter of 2018.

Income tax expense was \$5.5 million for the fourth quarter of 2019, with an effective tax rate of 29.9 percent, compared to an income tax expense of \$3.8 million in the fourth quarter of 2018, which represented 26.1 percent of pretax income. The increase in the effective tax rate for the fourth quarter of 2019 compared to the fourth quarter of 2018 was primarily due to the impact of foreign earnings and the associated impact of the global intangible low tax income ("GILTI)".

For the fourth quarter of 2019, net income attributable to MYR Group Inc., was \$12.8 million, or \$0.76 per diluted share attributable to MYR Group Inc., compared to \$10.7 million, or \$0.64, for the same period of 2018. Fourth-quarter 2019 EBITDA, a non-GAAP financial measure, was \$31.4 million, or 5.5 percent of revenues, compared to \$26.6 million, or 6.0 percent of revenues, in the fourth quarter of 2018.

Full Year

MYR reported record revenues of \$2.071 billion for the full year of 2019, an increase of \$540.0 million, or 35.3 percent, compared to \$1.531 billion for the full year of 2018. Specifically, the T&D segment reported revenues of \$1.134 billion, an increase of \$241.3 million, or 27.0 percent, from the full year of 2018, primarily due to an increase in revenue on small- to medium-sized transmission and distribution projects. The C&I segment reported full year of 2019 revenues of \$936.7 million, an increase of \$298.6 million, or 46.8 percent, from the full year of 2018, primarily due to increases in volume across all project sizes and incremental revenues from the acquisitions of CSI, and the Huen Companies in the second half of 2019 and 2018, respectively.

Consolidated gross profit was \$214.2 million in the full year of 2019, compared to \$167.1 million in the full year of 2018. The increase in gross profit was due to higher revenues, partially offset by lower margins. Gross margin decreased to 10.3 percent for the full year of 2019 from 10.9 percent for the full year of 2018. The decrease in gross margin was primarily due to inclement weather on certain projects and material delays associated with a substantially completed joint venture project in which we own the majority controlling interest, which were partially offset by net loss attributable to noncontrolling interest. The joint venture project, along with other acquired projects, are subject to margin guarantees for which an offset is recognized in other income. Gross margin was also negatively impacted by certain projects with changes in estimates relating to inclement weather conditions and labor inefficiencies for which we are in ongoing negotiations to receive reimbursement. These margin decreases were partially offset by better than anticipated productivity on certain projects, a favorable claim settlement and successful change order negotiations. Changes in estimates of gross margin on certain projects, including those discussed above, resulted in gross margin decreases of 0.8 percent and 0.7 percent for the full years of 2019 and 2018, respectively.

SG&A increased to \$156.7 million for the full year of 2019, from \$118.7 million for the full year of 2018. The year-over-year increase was primarily due to the acquisitions of CSI and the Huen Companies, along with higher incentive compensation and other employee-related expenses to support the growth in our operations. As a percentage of revenues, SG&A decreased to 7.6 percent for the full year of 2019 from 7.8 percent for the full year of 2018.

Income tax expense was \$14.2 million for the full year of 2019, with an effective tax rate of 28.2 percent, compared to an expense of \$11.8 million for the full year of 2018 with an effective tax rate of 27.3 percent. The increase in the tax rate for the year ended December 31, 2019 was primarily due to foreign earnings and the associated impact of GILTI.

For the full year of 2019, net income attributable to MYR Group Inc. was \$37.7 million, or \$2.26 per diluted share attributable to MYR Group Inc., compared to \$31.1 million, or \$1.87, for the same period of 2018. Full-year 2019 EBITDA, a non-GAAP financial measure, was \$101.2 million, or 4.9 percent of revenues, compared to \$86.6 million, or 5.7 percent of revenues, for the full year of 2018.

Backlog

As of December 31, 2019, MYR's backlog was \$1.50 billion, compared to \$1.37 billion as of September 30, 2019. As of December 31, 2019, T&D backlog was \$469.9 million, and C&I backlog was \$1.029 billion. Total backlog at December 31, 2019 increased \$352.6 million, or 30.7 percent, from the \$1.147 billion reported at December 31, 2018.

Balance Sheet

As of December 31, 2019, MYR had \$260.6 million of borrowing availability under its credit facility.

Non-GAAP Financial Measures

To supplement MYR's financial statements presented in accordance with generally accepted accounting principles in the United States ("GAAP"), MYR uses certain non-GAAP measures. Reconciliation to the nearest GAAP measures of all non-GAAP measures included in this press release can be found at the end of this release. MYR's definitions of these non-GAAP measures may differ from similarly titled measures used by others. These non-GAAP measures should be considered supplemental to, and not a substitute for, financial information prepared in accordance with GAAP.

MYR believes that these non-GAAP measures are useful because they (i) provide both management and investors meaningful supplemental information regarding financial performance by excluding certain expenses and benefits that may not be indicative of recurring core business operating results, (ii) permit investors to view MYR's performance using the same tools that management uses to evaluate MYR's past performance, reportable business segments and prospects for future performance, (iii) publicly disclose results that are relevant to financial covenants included in MYR's credit facility and (iv) otherwise provide supplemental information that may be useful to investors in evaluating MYR.

Conference Call

MYR will host a conference call to discuss its fourth-quarter and full-year 2019 results on Thursday, March 5, 2020, at 9:00 a.m. Central time. To participate in the conference call via telephone, please dial (877) 561-2750 (domestic) or (763) 416-8565 (international) and enter conference ID 1989856, at least five minutes prior to the start of the event. A replay of the conference call will be available through Thursday, March 12, 2020, at 2:00 p.m. Eastern time, by dialing (855) 859-2056 or (404) 537-3406 and entering conference ID 1989856. MYR will also broadcast the conference call live via the internet. Interested parties may access the webcast through the Investor Relations section of MYR's website at www.myrgroup.com. Please access the website at least 15 minutes prior to the start of the call to register, download and install any necessary audio software. The webcast will be available until Thursday, March 12, 2020, at 2:00 p.m. Eastern time.

About MYR

MYR is a holding company of leading specialty contractors serving the electric utility infrastructure, commercial and industrial construction markets throughout the United States and western Canada who have the experience and expertise to complete electrical installations of any type and size. Their comprehensive services on electric transmission and distribution networks and substation facilities include design, engineering, procurement, construction, upgrade, maintenance and repair services. Transmission and distribution customers include investor-owned utilities, cooperatives, private developers, government-funded utilities, independent power producers, independent transmission companies, industrial facility owners and other contractors. Commercial and industrial electrical contracting services are provided to general contractors, commercial and industrial facility owners, local governments and developers throughout the United States and western Canada. For more information, visit myrgroup.com.

Forward-Looking Statements

Various statements in this announcement, including those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, are forward-looking statements. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenue, income, capital spending, segment improvements and investments. Forward-looking statements are generally accompanied by words such as "anticipate," "believe," "encouraged," "estimate," "expect," "intend," "likely," "may," "objective," "outlook," "plan," "possible," "potential," "project," "remain confident," "should," "unlikely," or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this announcement speak only as of the date of this announcement; we disclaim any obligation to update these statements (unless required by securities laws), and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. No forward-looking statement can be guaranteed and actual results may differ materially from those projected. Forward-looking statements in this announcement should be evaluated together with the many uncertainties that affect MYR's business, particularly those mentioned in the risk factors and cautionary statements in Item 1A of MYR's Annual Report on Form 10-K, and in any risk factors or cautionary statements contained in MYR's subsequent Quarterly Reports on Form 10-Q or Current Reports on Form 8-K.

MYR Group Inc. Contact:

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Investor Contact:

David Gutierrez, Dresner Corporate Services, 312-780-7204, dgutierrez@dresnerco.com

Financial tables follow...

MYR GROUP INC. Consolidated Balance Sheets As of December 31, 2019 and 2018

		Decem	ber 31,	•
(in thousands, except share and per share data)		2019		2018
ASSETS				
Current assets	c	12.207	ď	7 507
Cash and cash equivalents	\$	12,397	\$	7,507
Accounts receivable, net of allowances of \$3,364 and \$1,331, respectively		388,479		288,427
Contract assets		217,109		160,281
Current portion of receivable for insurance claims in excess of deductibles		6,415		10,572
Refundable income taxes		1,973		
Other current assets		12,811		8,847
Total current assets		639,184		475,634
Property and equipment, net of accumulated depreciation of \$272,865 and \$253,495, respectively		185,344		161,892
Operating lease right-of-use assets		22,958		
Goodwill		66,060		56,588
Intangible assets, net of accumulated amortization of \$10,880 and \$7,031, respectively		54,940		33,266
Receivable for insurance claims in excess of deductibles		30,976		17,173
Investment in joint venture		4,722		1,324
Other assets		3,687		2,878
Total assets	\$	1,007,871	\$	748,755
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities Current liabilities				
Current portion of long-term debt	\$	8,737	\$	3,682
Current portion of operating lease obligations	Ψ	6,205	Ψ	
Current portion of finance lease obligations		1,135		1,119
Accounts payable		192,107		139,480
Contract liabilities		105,486		58,534
Current portion of accrued self-insurance		18,780		19,633
Other current liabilities		64,364		61,358
Total current liabilities		396,814		283,805
Deferred income tax liabilities		20,945		17,398
Long-term debt		157,087		86,111
Accrued self-insurance		48,024		34,406
Operating lease obligations, net of current maturities		16,884		54,400
Finance lease obligations, net of current maturities		338		1,514
Other liabilities		3,304		1,057
Total liabilities		643,396		424,291
		043,390		424,291
Commitments and contingencies				
Stockholders' equity				
Preferred stock—\$0.01 par value per share; 4,000,000 authorized shares;				
none issued and outstanding at December 31, 2019 and December 31, 2018		_		_
Common stock—\$0.01 par value per share; 100,000,000 authorized shares;				
16,648,616 and 16,564,961 shares issued and outstanding at December 31, 2019 and December 31, 2018,		4.00		4.05
respectively		166		165
Additional paid-in capital		152,532		148,276
Accumulated other comprehensive income (loss)		(446)		(193
Retained earnings		212,219		174,736
Total stockholders' equity attributable to MYR Group Inc.		364,471		322,984
Noncontrolling interest		4		1,480
Total stockholders' equity		364,475		324,464
Total liabilities and stockholders' equity	\$	1,007,871	\$	748,755

MYR GROUP INC. Consolidated Statements of Operations Three Months and Twelve Months Ended December 31, 2019 and 2018

	Three months ended December 31,					For the year ended December 31,			
(in thousands, except per share data)	2019			2018		2019		2018	
		(Unau	ıdited)	_					
Contract revenues	\$	571,075	\$	446,345	\$	2,071,159	\$	1,531,169	
Contract costs		502,153		398,954		1,857,001		1,364,109	
Gross profit		68,922		47,391		214,158		167,060	
Selling, general and administrative expenses		48,076		30,079		156,674		118,737	
Amortization of intangible assets		961		864		3,849		1,843	
Gain on sale of property and equipment		(995)		(963)		(3,543)		(3,832)	
Income from operations		20,880		17,411		57,178		50,312	
Other income (expense):									
Interest income		4		11		4		24	
Interest expense		(1,727)		(1,134)		(6,225)		(3,652)	
Other income, net		(921)		(1,596)		(515)		(3,616)	
Income before provision for income taxes		18,236		14,692		50,442		43,068	
Income tax expense		5,461		3,834		14,228		11,774	
Net income		12,775		10,858		36,214		31,294	
Less: net income (loss) - noncontrolling interests		_		207		(1,476)		207	
Net income attributable to MYR Group Inc.	\$	12,775	\$	10,651	\$	37,690	\$	31,087	
Income per common share attributable to MYR Group Inc.:								_	
—Basic	\$	0.77	\$	0.65	\$	2.27	\$	1.89	
—Diluted	\$	0.76	\$	0.64	\$	2.26	\$	1.87	
Weighted average number of common shares and potential common shares outstanding:									
—Basic		16,619		16,496		16,587		16,441	
—Diluted		16,748		16,631		16,699		16,585	

MYR GROUP INC. Consolidated Statements of Cash Flows

Twelve Months Ended December 31, 2019 and 2018

	Foi	For the year ended December 31,				
(in thousands of dollars)		2019	2018			
Cash flows from operating activities:						
Net income	\$	36,214	\$	31,294		
Adjustments to reconcile net income to net cash flows provided by operating activities:	Ψ	50,211	Ψ	51,251		
Depreciation and amortization of property and equipment		40,667		38,070		
Amortization of intangible assets		3,849		1,843		
Stock-based compensation expense		4,403		3,165		
Deferred income taxes		3,602		3,649		
Gain on sale of property and equipment		(3,543)		(3,832)		
Other non-cash items		1,029		237		
Changes in operating assets and liabilities, net of acquisitions		,				
Accounts receivable, net		(39,710)		(15,871)		
Contract assets		(16,443)		(28,141)		
Receivable for insurance claims in excess of deductibles		(9,646)		(9,229)		
Other assets		(10,327)		2,280		
Accounts payable		22,492		19,953		
Contract liabilities		28,163		22,551		
Accrued self-insurance		12,755		8,701		
Other liabilities		(8,606)		10,119		
Net cash flows provided by operating activities		64,899		84,789		
Cash flows from investing activities:						
Proceeds from sale of property and equipment		4,051		4,583		
Cash paid for acquisitions, net of cash acquired		(79,720)		(47,082)		
Purchases of property and equipment		(57,828)		(50,704)		
Net cash flows used in investing activities		(133,497)		(93,203)		
Cash flows from financing activities:		(===, ==,)		(00,000)		
Net borrowings (repayments) under revolving lines of credit		45,514		(20,655)		
Payment of principal obligations under equipment notes		(4,550)		(20,000)		
Payment of principal obligations under finance leases		(1,201)		(1,081)		
Borrowings under equipment notes		35,068		31,486		
Proceeds from exercise of stock options		341		1,897		
		(1,122)				
Repurchase of common shares		(778)		(1,043)		
Other financing activities		84		38		
Net cash flows provided by financing activities		73,356		10,642		
Effect of exchange rate changes on cash		132		(64)		
Net increase in cash and cash equivalents		4,890		2,164		
Cash and cash equivalents:		1,050		2,107		
Beginning of period		7,507		5,343		
End of period	\$	12,397	\$	7,507		
Zau or period	φ	12,007	Ψ	7,507		

MYR GROUP INC.

Unaudited Consolidated Selected Data, Net Income Per Share, Unaudited Performance Measures and Reconciliation of Non-GAAP Measures Three Months and Twelve Months Ended December 31, 2019 and 2018

Three months ended

Twelve months ended

	December 31,				December 31,			
(in thousands, except per share data and percentages)	2019		2018		2019		2018	
						_		
Summary Statement of Operations Data:								
Contract revenues	\$	571,075	\$	446,345	\$	2,071,159	\$	1,531,169
Gross profit	\$	68,922	\$	47,391	\$	214,158	\$	167,060
Income from operations	\$	20,880	\$	17,411	\$	57,178	\$	50,312
Income before provision for income taxes	\$	18,236	\$	14,692	\$	50,442	\$	43,068
Income tax expense	\$	5,461	\$	3,834	\$	14,228	\$	11,774
Net income attributable to MYR Group Inc.	\$	12,775	\$	10,651	\$	37,690	\$	31,087
Effective tax rate	-	29.9%		26.1%		28.2%		27.3%
Per Share Data:								
Income per common share attributable to MYR Group Inc.:	ď	0.77	φ	0.65	φ	2.27	φ	1.00
- Basic - Diluted	\$ \$	0.77 0.76	\$ \$	0.65 0.64	\$ \$	2.27	\$ \$	1.89 1.87
Weighted average number of common shares and potential common	Ф	0.70	Ф	0.04	Ф	2.20	φ	1.07
shares outstanding:								
- Basic		16,619		16,496		16,587		16,441
- Diluted		16,748		16,631		16,699		16,585
	De	ecember 31,]	December 31,	December 31,		December 31,	
(in thousands)		2019		2018	_	2017		2016
Summary Balance Sheet Data:								
Total assets	\$	1,007,871	\$	748,755	\$	603,788	\$	573,495
Total stockholders' equity attributable to MYR Group Inc.	\$	364,471		322,984	\$	287,039	\$	263,174
Goodwill and intangible assets	\$	121,000		89,854	\$	57,846	\$	58,347
Total funded debt (1)	\$	165,824		89,792	\$	78,960	\$	59,070
	<u> </u>	<u> </u>	_		÷		_	
						Twelve mor	ıths e	nded
						ıber 31,		
						2019		2018
<u>Financial Performance Measures (2):</u>								
Reconciliation of Non-GAAP measures:								
Net income attributable to MYR Group Inc.					\$	37,690	\$	31,087
Interest expense, net						6,221		3,628
Tax impact of interest					<u></u>	(1,754)		(990)
EBIT, net of taxes (3)					\$	42,157	\$	33,725

See notes at the end of this earnings release.

MYR GROUP INC.

Unaudited Performance Measures and Reconciliation of Non-GAAP Measures Three Months and Twelve Months Ended December 31, 2019 and 2018

	Three months ended December 31,					Twelve months ended December 31,				
(in thousands, except per share data, ratios and percentages)		2019		2018		2019		2018		
Financial Performance Measures (2):										
EBITDA (4)	\$	31,434	\$	26,598	\$	101,179	\$	86,609		
EBITDA per Diluted Share (5)	\$	1.88	\$	1.60	\$	6.06	\$	5.22		
Free Cash Flow (6)	\$	14,680	\$	15,139	\$	7,071	\$	34,085		
Book Value per Period End Share (7)					\$	21.75	\$	19.33		
Tangible Book Value (8)					\$	243,471	\$	233,130		
Tangible Book Value per Period End Share (9)					\$	14.53	\$	13.95		
Funded debt to Equity Ratio (10)						0.5		0.3		
Asset Turnover (11)						2.77		2.54		
Return on Assets (12)						5.0%		5.1%		
Return on Equity (13)						11.7%		10.8%		
Return on Invested Capital (16)						10.4%		9.4%		
Reconciliation of Non-GAAP measures: Reconciliation of Net income attributable to MYR Group Inc. to EBITDA:										
Net income attributable to MYR Group Inc.	\$	12,775	\$	10,651	\$	37,690	\$	31.087		
Net income - noncontrolling interests	Ψ	12,//J	Ψ	207	Ψ	(1,476)	Ψ	207		
Net income		12,775		10,858		36,214		31,294		
		1,723				6,221		3,628		
Interest expense, net		5,461		1,123 3,834		14,228		11,774		
Income tax expense Depreciation and amortization										
	Φ.	11,475	ф.	10,783	φ.	44,516	Φ.	39,913		
EBITDA (4)	\$	31,434	\$	26,598	\$	101,179	\$	86,609		
Reconciliation of Net Income attributable to MYR Group Inc. per Diluted Share to EBITDA per Diluted Share:										
Net income attributable to MYR Group Inc. per share	\$	0.76	\$	0.64	\$	2.26	\$	1.87		
Net income - noncontrolling interests per share		_		0.01		(0.09)		0.01		
Net income per share		0.76	-	0.65		2.17		1.88		
Interest expense, net, per share		0.10		0.07		0.37		0.22		
Income tax expense per share		0.33		0.23		0.85		0.71		
Depreciation and amortization per share		0.69		0.65		2.67		2.41		
EBITDA per Diluted Share (5)	\$	1.88	\$	1.60	\$	6.06	\$	5.22		
Calculation of Free Cash Flow:			_		_		_			
Net cash flow from (used in) operating activities	\$	33,154	\$	26,120	\$	64,899	\$	84,789		
Less: cash used in purchasing property and equipment		(18,474)		(10,981)		(57,828)		(50,704)		
Free Cash Flow (6)	\$	14,680	\$	15,139	\$	7,071	\$	34,085		
Reconciliation of Book Value to Tangible Book Value:										
Book value (total stockholders' equity attributable to MYR Group Inc.)					\$	364,471	\$	322,984		
Goodwill and intangible assets						(121,000)		(89,854)		
Tangible Book Value (9)					\$	243,471	\$	233,130		
Reconciliation of Book Value per Period End Share to Tangible Book Value per Period End Share:										
Book value per period end share					\$	21.75	\$	19.33		
Goodwill and intangible assets per period end share						(7.22)		(5.38)		
Tangible Book Value per Period End Share (8)					\$	14.53	\$	13.95		
Calculation of Period End Shares:										
Shares outstanding						16,649		16,565		
Plus: Common equivalents						112		144		
Period End Shares (14)						16,761		16,709		
							_	_0,, 03		
					D	ecember 31, 2018	D	ecember 31, 2017		
Reconciliation of Invested Capital to Shareholders Equity:										
Book value (total stockholders' equity attributable to MVR Group Inc.)					Φ.	322 984	Φ.	287 039		

\$

322,984

89,792

\$

287,039

78,960

Book value (total stockholders' equity attributable to MYR Group Inc.)

Plus: Total funded debt

 Less: Cash and cash equivalents
 (7,507)
 (5,343)

 Invested Capital (15)
 \$ 405,269
 \$ 360,656

See notes at the end of this earnings release.

- (1) Funded debt includes borrowings under our revolving credit facility and the outstanding balances of our outstanding equipment notes.
- (2) These financial performance measures are provided as supplemental information to the financial statements. These measures are used by management to evaluate our past performance, our prospects for future performance and our ability to comply with certain material covenants as defined within our credit agreement, and to compare our results with those of our peers. In addition, we believe that certain of the measures, such as book value, tangible book value, free cash flow, asset turnover, return on equity and debt leverage are measures that are monitored by sureties, lenders, lessors, suppliers and certain investors. Our calculation of each measure is described in the following notes; our calculation may not be the same as the calculations made by other companies.
- (3) EBIT, net of taxes is defined as net income attributable to MYR Group Inc. plus net interest, less the tax impact of net interest. The tax impact of net interest is computed by multiplying net interest by the effective tax rate. Management uses EBIT, net of taxes, to measure our results exclusive of the impact of financing costs.
- EBITDA is defined as earnings before interest, taxes, depreciation and amortization. EBITDA is not recognized under GAAP and does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. Certain material covenants contained within our credit agreement are based on EBITDA with certain additional adjustments, including our interest coverage ratio and leverage ratio, which we must comply with to avoid potential immediate repayment of amounts borrowed or additional fees to seek relief from our lenders. In addition, management considers EBITDA a useful measure because it provides MYR Group Inc. and its investors with an additional tool to compare MYR Group Inc. operating performance on a consistent basis by removing the impact of certain items that management believes to not directly reflect the company's core operations. Management further believes that EBITDA is useful to investors and other external users of MYR Group Inc. financial statements in evaluating the company's operating performance and cash flow because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, useful lives placed on assets, capital structure and the method by which assets were acquired.
- (5) EBITDA per diluted share is calculated by dividing EBITDA by the weighted average number of diluted shares attributable to MYR Group Inc. outstanding for the period. EBITDA per diluted share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (6) Free cash flow, which is defined as cash flow provided by operating activities minus cash flow used in purchasing property and equipment, is not recognized under GAAP and does not purport to be an alternative to net income attributable to MYR Group Inc., cash flow from operations or the change in cash on the balance sheet. Management views free cash flow as a measure of operational performance, liquidity and financial health.
- (7) Book value per period end share is calculated by dividing total stockholders' equity attributable to MYR Group Inc. at the end of the period by the period end shares outstanding.
- (8) Tangible book value is calculated by subtracting goodwill and intangible assets at the end of the period from stockholders' equity attributable to MYR Group Inc. at the end of the period. Tangible book value is not recognized under GAAP and does not purport to be an alternative to book value or stockholders' equity attributable to MYR Group Inc.
- (9) Tangible book value per period end share is calculated by dividing tangible book value at the end of the period by the period end number of shares outstanding. Tangible book value per period end share is not recognized under GAAP and does not purport to be an alternative to income per diluted share.
- (10) The funded debt to equity ratio is calculated by dividing total funded debt at the end of the period by total stockholders' equity attributable to MYR Group Inc. at the end of the period.
- (11) Asset turnover is calculated by dividing the current period revenue by total assets at the beginning of the period.
- (12) Return on assets is calculated by dividing net income attributable to MYR Group Inc. for the period by total assets at the beginning of the period.
- (13) Return on equity is calculated by dividing net income attributable to MYR Group Inc. for the period by total stockholders' equity attributable to MYR Group Inc. at the beginning of the period.
- (14) Period end shares is calculated by adding average common stock equivalents for the quarter to the period end balance of common shares outstanding. Period end shares is not recognized under GAAP and does not purport to be an alternative to diluted shares. Management views period end shares as a better measure of shares outstanding as of the end of the period.
- (15) Invested capital is calculated by adding net funded debt (total funded debt less cash and marketable securities) to total stockholders' equity attributable to MYR Group Inc.
- (16) Return on invested capital is calculated by dividing EBIT, net of taxes, less any dividends, by invested capital at the beginning of the period. Return on invested capital is not recognized under GAAP, and is a key metric used by management to determine our executive compensation.